



FAC85 Green Cleaning Products

Fact Sheet

Statewide Contract Overview

This is a Statewide Contract for green cleaning products, programs, equipment, and supplies. This is a multi-state contract available to Connecticut, New York, Rhode Island, and Vermont in cooperation with the lead state of Massachusetts. Other states may join if vendors will service their areas.

A key element in the award of this contract is that all the green chemicals included under this contract are required to be "Independently Third-Party Certified," which means that the environmental claims, as well as the product performance, have been tested and certified by an established and legitimate, nationally recognized certification program. Buyers do not have to analyze technical data and they may be assured that the product will work. Sanitizers and disinfectants do not have certifications, but must meet stringent green specifications set in the contract.

How will my school/facility benefit?

- **Cost Saving Opportunities** - Competitive pricing
 - Save money by purchasing one product that uses different dilution rates for different levels of cleaning, sanitizing, or disinfecting.
 - Some equipment eliminates the need for chemicals (e.g., steam cleaners).
 - Ask vendors about doing a pilot project/trial.
- **Best Value** - Obtain quotes to compare pricing, product selection, and training opportunities from one or more vendors.
- **No Additional Bidding** – All schools are eligible and encouraged to purchase from this contract without having to bid out.
- **Training** – All vendors perform training and offer tools to help track purchases and benefits of switching to green cleaners.
- **Services at No Additional Charge** – All vendors offer and perform an initial facility assessment as a part of transitioning their customers to a green cleaning program. The vendors also have agreed to conduct an audit or review twice per year in accordance with APPA: Leadership in Educational Facilities' *Custodial Staffing Guidelines*.

Contract Duration: 3/15/2015 – 3/15/2018

Plus four one-year extensions with a maximum end date of 2022.

What Products are Included?

- Category 1: General Purpose Cleaners
- Category 2: Other Floor Maintenance Chemicals
- Category 3: Disinfectants & Sanitizers
- Category 4 Specialty Cleaners
- Category 5 Powered Janitorial Equipment & Service
- Category 6 General Cleaning Supplies, Equipment & Service
- Category 7 Hand Soaps, Hand Sanitizers & Personal Care Products
- Category 8 De-Icing & Snowmelt Products
- Category 9 Waste/Recycling/Composting Liners
- Category 10 Disposable Janitorial Paper Products
- Category 11 Entryway & Other Matting Systems
- Category 12 Microfiber Cleaning Service

What vendors are on the FAC85 Contract?

- Carey Wiper & Supply Company
- Casey Engineered Maintenance, Inc.
- Clean Cut Solutions
- Conlon Products
- Corr Distributors, Inc.
- EBP Supply Solutions
- Hillyard, Inc. (DBA Rovic)
- Imperial Bag & Paper LLC
- Likarr Maintenance Systems
- M.D. Stetson
- Richco Products, Inc.
- Simplex Janitorial Supplies
- Staples Contract & Commercial Inc.
- XPEDX LLC, a Veritiv Company

Need more information?

- View the FAC85 Contract User Guide or visit the Commonwealth's official procurement record system, www.COMMBUYS.com, to view official contract information in the FAC85 MBPO.
- To view all products and pricing, listed by vendor, see the FAC85 Approved Products List located in the FAC85 Master Blanket Purchase Order (MBPO). This contract has many products that will contribute to a green cleaning program.
- You also may contact Julia Wolfe, Director of Environmental Purchasing, at julia.wolfe@state.ma.us.

1. Will we have to pay more to use green cleaning products?

Absolutely not. There are hundreds of green cleaning products manufactured by most of the large, recognized companies, as well as local businesses, and competition has brought pricing in line with traditional products. Green products often are available in various dilution rates, which means you can buy one product for several cleaning tasks – which may save money! Also, closed loop dilution systems, which automatically set dilution rates, are required for many of the cleaning chemicals on this contract, ensuring the proper amount of product is used.

2. Do green products work as well as traditional products to kill germs?

General purpose green cleaners will remove dirt AND most germs. Disinfectants have ingredients that destroy bacteria and germs. While disinfectants may trigger asthma and cause other health problems, the products on FAC85 provide reduced exposure to such ingredients. Vendors on contract offer training as part of their service to ensure best practices for using disinfectants, such as applying after the area has been cleaned.

3. Where may I get help on switching to green cleaning products using the Statewide Contract?

- All vendors on the FAC85 contract offer training and a transition plan for buyers. Ask the vendor of your choice for information.
- The Toxics Use Reduction Institute's Green Cleaning Lab staff are available to help establish your program. Contact Heidi Wilcox at Heidi@turi.org for information.

4. What is Executive Order 515 and does it apply to colleges and universities?

Executive Order 515 was signed in 2009 and establishes an Environmental Purchasing Policy for all Commonwealth Executive Departments to help departments conserve natural resources, reduce waste, protect public health and the environment, and promote the use of clean technologies, recycled materials, and less toxic products. Executive agencies are required to implement the directives. The Operational Services Division encourages higher education, municipalities, and others to do so.

5. What is so important about a third-party certification?

"Independent/Third-Party Certified" means that cleaning products have been certified by an established and legitimate, nationally recognized program developed with the purpose of identifying environmentally preferable products. Any such certification program verifies all green claims and tests for the actual performance of the product. This final point is essential as it provides clear assurance to buyers that the product really works.

6. What are the health benefits of using green cleaning products?

According to the National Association of School Nurses, using green products may help:

- Reduce allergies and sensitivities;
- Reduce absenteeism;
- Improve indoor air quality;
- Increase productivity;
- Achieve higher test scores; and
- Provide greater safety in handling for custodians and cleaning staff.

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