


## How to Use the Diesel Fuels: Ultra Low Sulfur Diesel and Biodiesel Statewide Contract

 EPPs on this Contract

<b>Contract #:</b> ENE40	Contract Duration: 08/01/15 – 07/31/18
<b>MMARS #:</b> ENE40*- ULSD	Options to renew: one (1), one (1) year renewal
<b>MMARS #:</b> ENE40CAT2*-Biodiesel	
<b>Contract Manager:</b>	Michael Woods - 617-720-3191 <a href="mailto:michael.woods@state.ma.us">michael.woods@state.ma.us</a>
<b>UNSPSC:</b> 15-10-15-05- Diesel Fuel	
15-10-18-01- Biodiesel	
<b>Last change date:</b> July 13, 2017	

### Contract Summary

This contract is for the purchase and delivery of Ultra Low Sulfur Diesel and Biodiesel (year round blend of B5, with the options to purchase blends of B10, B15 and B20). This is not a fixed-price contract; it is an indexed price contract. Price changes daily. See pricing and purchase details below.

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

### Benefits and Cost Savings

- Competitive Pricing
- Qualified and Experienced Vendors
- Prompt Pay Discount
- Lower differential pricing for the purchase of 8,000 gallons or more
- **Contract Renewal has removed the \$75.00 Service charge for deliveries under 500 gallons and locked in differential pricing for two years.**



## Who Can Use This Contract?

**Applicable Procurement Law:** MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

**Eligible Entities:**

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
08. Other states and territories with no prior approval by the State Purchasing Agent required; and
09. Other entities when designated in writing by the State Purchasing Agent.

## How to use the contract

Check the Zone listing (on page 9) to determine the city or town where you will have the diesel delivered. Contact the vendor responsible for that Zone to discuss locations, account requirements and arrange for delivery. The contract covers eight zones across the state. Each zone has one awarded contractor. These contractors are responsible for servicing the eligible users within that zone.

## Pricing and Purchase Options

**Purchase Options:** Purchases made through this contract will be direct, outright purchases.

**Pricing and buying details:**

Contract ENE40 calls for the delivery of Ultra Low Sulfur Diesel (ULSD) and Biodiesel (year round blend of B5, with the options to purchase blends of B10 and B15) to be purchased at a fixed differential price to be applied to the low wholesale Boston Price as published daily in the OPIS-Oil Price Daily (Formerly the JOC). Additional taxes and federal environmental fees will be billed as separate line items on invoices.

Pricing of ULSD and Biodiesel is calculated as:

Summer Blend (Apr-Sep) ULSD Pricing

Ultra-Low Sulfur Diesel + Applicable Differential Price = Total Summer Blend Price



### Winter Blend (Oct-Mar) ULSD Pricing

Ultra-Low Sulfur Diesel Premium\* + Applicable Differential Price = Total Winter Blend Price

*\*Listed as “w/additive”*

### **Verifying the Commodity Price:**

To find the published daily index wholesale price, go to the [ENEFY18 Daily Pricing Index](#) MBPO record on COMMBUYS.

To access the record manually:

- Go to [www.commbuys.com](http://www.commbuys.com).
- Click on “Contract & Bid Search” on the log-in page.
- Click the radio button for Contracts/Blankets.
- In the Contract/Blanket Description field, type in **ENEFY18 Daily Pricing Index**.
- Then click “Find It” (note: hitting Enter won’t work, you have to click Find It).
- Access MBPO record number PO-18-1080-OSD03-SRC02-10973.
- Under attachments open the Daily Index file for the date you would like to view. Diesel Prices are second from the top.

The Less Than Truckload Differential (LTL) pricing is applicable for all deliveries 7,999 gallons and under. The Truckload Differential (TL) pricing is applicable for deliveries of 8,000 gallons or more.



**ULSD Differential Pricing-Effective 08/15/16:**

Zone	Vendor	ULSD ULSD PRM LTL	ULSD ULSD PRM TL
Zone 1	Dennis K. Burke	\$0.0957	\$0.0298
Zone 2	Dennis K. Burke	\$0.1233	\$0.0393
Zone 3	Dennis K. Burke	\$0.1246	\$0.0472
Zone 4	Diesel Direct, Inc.	\$0.1350	\$0.0650
Zone 5	Dennis K. Burke	\$0.1199	\$0.0487
Zone 6	Dennis K. Burke	\$0.1609	\$0.0775
Zone 7	East River Energy, Inc.	\$0.1475	\$0.0575
Zone 8	East River Energy, Inc.	\$0.4375	\$0.1375

Example: The differential price for a LTL purchase in Zone 2 would be \$0.1233 per gallon.

**Biodiesel Differential Pricing-Effective 04/01/16:**

Zone	Vendor	B5 LTL	B5 TL	B10 LTL	B10 TL	B15 LTL	B15 TL	B20 LTL	B20 TL
1	Diesel Direct	0.1700	0.1250	0.1750	0.1300	0.1800	0.1350	0.1850	0.1400
2	Diesel Direct	0.1800	0.1250	0.1850	0.1300	0.1900	0.1350	0.1950	0.1400
3	Diesel Direct	0.1700	0.1250	0.1750	0.1300	0.1800	0.1350	0.1850	0.1400
4	Diesel Direct	0.2200	0.1350	0.2300	0.1450	0.2400	0.1550	0.2500	0.1650
5	Global Montello	0.1948	0.1621	0.1893	0.1567	0.1839	0.1512	0.1885	0.1558
6	Global Montello	0.1921	0.1621	0.1867	0.1567	0.1812	0.1512	0.1858	0.1558
7	Dennis K Burke	0.2316	0.1658	0.2816	0.2158	0.3316	0.2658	0.3916	0.3158
8	Dennis K Burke	0.2184	0.1662	0.2684	0.2162	0.3184	0.2662	0.3784	0.3162

Example: The differential price for a LTL purchase in Zone 2 for B5 would be 0.1800 per gallon.



### **Applicable Taxes/Fees:**

The following additional taxes and federal environmental fees to be billed as separate line items on invoices:

- State Excise Tax for on-road use: \$0.24 cents per gallon
- Federal Leaking Underground Storage Tank (LUST): \$0.001 per gallon
- Federal Oil Spill Liability Trust Fund: \$0.00214 per gallon
- Massachusetts Uniform Oil Response Fee: \$0.00119 per gallon

### **Prompt Pay Discount (PPD)**

#### **Ultra Low Sulfur Diesel:**

Dennis K. Burke – 0.25%- 10 days

Diesel Direct, Inc. – 0.25%- 10 days

East River Energy, Inc. - 0.0013% - 10 days

#### **Biodiesel:**

Dennis K. Burke – 0.25%- 10 Days

Diesel Direct- 0.25%- 10 Days

Global Montello- 0.25%- 10 Days

### **Additional Services**

#### **Standalone Equipment**

Contractors must provide on-site deliveries to stand alone equipment such as snow melters or other construction/lawns and grounds equipment. The differential pricing for this service is to be negotiated on a case by case basis.

### **Environmentally Preferable Product Information**

#### **ULSD**

Ultra Low Sulfur Diesel (ULSD) describes a new EPA standard for the sulfur content in on-road diesel fuel sold in the U.S. The allowable sulfur content for ULSD (15 ppm) is much lower than the previous U.S. standard for Low Sulfur Diesel (LSD, 500 ppm), which further reduces emissions of sulfur compounds (blamed for acid rain). ULSD also may be used with emission control retrofit devices that greatly reduce emissions of oxides of nitrogen and particulates that may contribute to asthma and other respiratory illnesses.

#### **Biodiesel**

Biodiesel is a renewable fuel made from agricultural resources, vegetable oils, and/or animal fats, that all provide the same amount of energy. Biodiesel reduces particulate matter and tailpipe emissions that impact climate change, such as carbon dioxide (CO<sub>2</sub>) [although some increase in nitrogen dioxide (NO<sub>x</sub>) may occur depending on the duty cycle of the engine]. Biodiesel is nontoxic, biodegradable, and suitable for sensitive environments, making biodiesel spills far less harmful to the environment and much less expensive to clean up than a diesel spill.



## Vendor List and Contract information

### Ultra Low Sulfur Diesel:

#### Vendor Contact Information

##### Zones 1,2,3,5 & 6

Company: Dennis K. Burke  
Address: 555 Constitution Drive Taunton, MA 02780  
Contact: Joe Cote  
Phone-Business Hours: (800) 289-2875  
Phone-After Hours: (800) 289-2875 (Dispatch)  
Fax: (617) 249-0239  
E-mail: [joe.cote@burkeoil.com](mailto:joe.cote@burkeoil.com)

##### Zone 4

Company: Diesel Direct, Inc.  
Address: 74 Maple Street, Stoughton, MA 02072  
Contact: Mike Cataldo  
Phone-Business Hours: (888) 900-7787  
Phone-After Hours: (888) 900-7787 (Dispatch)  
Fax: (781) 676-6241  
Cell: (508) 922-5683  
E-mail: [mike.cataldo@dieseldirect.com](mailto:mike.cataldo@dieseldirect.com)

##### Zones 7 & 8

Company: East River Energy, Inc.  
Address: 401 Soundview Road P.O. Box 388 Guilford, CT 06437  
Contact: Maryanne Little  
Phone-Business Hours: (800) 336-3762  
Phone-After Hours: (800) 336-3762 (Dispatch)  
Fax: (203) 453-3899  
E-mail: [mel@eastriverenergy.com](mailto:mel@eastriverenergy.com)

## **Biodiesel:**

### Vendor Contact Information

#### Zones 1, 2, 3 and 4

Company: Diesel Direct, Inc.  
Address: 74 Maple Street, Stoughton, MA 02072  
Contact: Mike Cataldo  
Phone-Business Hours: (888) 900-7787  
Phone-After Hours: (888) 900-7787 (Dispatch)  
Fax: (781) 676-6241  
Cell: (508) 922-5683  
E-mail: [mike.cataldo@dieseldirect.com](mailto:mike.cataldo@dieseldirect.com)

#### Zones 5 and 6

Company: Global Montello  
Address: 800 South Street, Waltham, MA. 02254-9161  
Contact: Kevin Young  
Phone-Business Hours: (781) 398-4259  
Phone-After Hours: 1-800-826-5686 (Dispatch)  
Fax: (781) 398-4164  
E-mail: [kyoung@globalp.com](mailto:kyoung@globalp.com)

#### Zones 7 and 8

Company: Dennis K. Burke  
Address: 555 Constitution Drive Taunton, MA 02780  
Contact: Joe Cote  
Phone-Business Hours: (800) 289-2875  
Phone-After Hours: (800) 289-2875 (Dispatch)  
Fax: (617) 249-0239  
E-mail: [joe.cote@burkeoil.com](mailto:joe.cote@burkeoil.com)

## **Summary of Where to Obtain Important Contract Information in COMMBUYS**

There are three vendors on this contract and the vendors have been assigned a unique Master Blanket Purchase Order (MBPO) each. Vendors' differential prices are located on the description for each line item identified with the Master Blanket Purchase Order. There are two line items on each MBPO, each being a zero dollar line. The first line is the differential price line, and the second line is for taxes.



### How to place an order

Contract Users should continue to place orders in the normal fashion by contacting the appropriate vendor. Orders should not be placed through COMMBUYS. The order should be recorded once invoices are received using the RPA Release function.

This contract has RPA Release enabled to allow contract users to capture spend after-the-fact associated with this contract. Contract Managers have carefully selected the contracts that would qualify for RPA Release transactions. Typically this is due to system or process impracticality and/or emergency situations preventing the standard COMMBUYS purchase order processes from being followed to process paper invoices. For more details please consult the COMMBUYS Policy Document.

Once the paper invoice for the goods or services is received by the agency, follow the directions in the [RPA Release Job Aid](#) located at Job Aids for Purchasers when entering the information into COMMBUYS; use below guidance for entering items off of the paper invoice and into a Release Requisition in the “Items” Tab:

1. Follow directions in RPA Release Enabled Requisition Job Aid until you come to the Search field in the “Items tab.”
2. In the “Items” tab Search field, type in the following to get the items: contract description (“ENE40”), and the vendor name.
3. Select the appropriate catalog line; at least two lines should be added, tax line and gallon line; an additional Delivery Service Charge line may be added if there is a Delivery Service Charge is on the invoice.
4. In the line for the gallons, enter the total gallons received in the Quantity and the total price in the unit price. **This total should not include taxes.**
5. In the line for taxes, enter 1 in the Quantity and enter the total amount of taxes in the unit price.
6. Enter accurate invoice numbers in the mandatory Invoice Number field for each item.
7. Attach scanned copies of all records pertaining to order placement (could be an unofficial email quote), the receipt of goods or services, and the final invoice in the “Attachments” section.
8. The final invoice amount should match the Release Requisition total on the Summary tab.

### Where to find complete ENE40 contract information on COMMBUYS

A copy of the Request for Response (RFR), Contract User Guide, and Zone Chart can be located on each vendor’s Master Blanket Purchase Order. Also available on the MBPO is a copy of the signed Standard Contract Form.

Master Blanket Purchase Order	Vendor
PO-15-1080-OSD01-OSD10-00000005074	Dennis K. Burke
PO-15-1080-OSD01-OSD10-00000005073	Diesel Direct, Inc.





Master Blanket Purchase Order	Vendor
PO-15-1080-OSD01-OSD10-00000005075	East River Energy, Inc.
PO-16-1080-OSD03-SRC02-00000006124	Diesel Direct, Inc.
PO-16-1080-OSD03-SRC02-00000006125	Dennis K. Burke
PO-16-1080-OSD03-SRC02-00000006126	Global Montello Group Corp.



# Contract User Guide

Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 5	Zone 6	Zone 7	Zone 8
ARLINGTON	AMESBURY	ABINGTON	BARNSTABLE	ACTON	OAKHAM	ASHBURNHAM	AGAWAM	ADAMS
BELMONT	ANDOVER	ACUSHNET	BOURNE	ASHLAND	OXFORD	ASHBY	AMHERST	ALFORD
BOSTON	BEVERLY	ATTLEBORO	BREWSTER	AUBURN	PAXTON	ATHOL	ASHFIELD	BECKET
BRAINTREE	BOXFORD	AVON	CHATHAM	AYER	PEPPERELL	BERNARDSTON	BELCHERTOWN	CESHIRE
BROOKLINE	DANVERS	BERKLEY	DENNIS	BARRE	PETERSHAM	BUCKLAND	BLANDFORD	CLARKSBURG
BURLINGTON	DRACUT	BRIDGEWATER	EASTHAM	BEDFORD	PRINCETON	CHARLEMONT	BRIMFIELD	DALTON
CAMBRIDGE	ESSEX	BROCKTON	FALMOUTH	BELLINGHAM	RUTLAND	COLRAIN	CHESTER	EGREMONT
CANTON	GEORGETOWN	CARVER	GOSNOLD	BERLIN	SHERBORN	DEERFIELD	CHESTERFIELD	FLORIDA
CHELSEA	GLOUCESTER	DARTMOUTH	HARWICH	BILLERICA	SHIRLEY	ERVING	CHICOPEE	GREAT BARRINGTON
COHASSET	GROVELAND	DIGHTON	MASHPEE	BLACKSTONE	SHREWSBURY	FITCHBURG	CONWAY	HANCOCK
DEDHAM	HAMILTON	DUXBURY	ORLEANS	BOLTON	SOUTHBOROUGH	GARDNER	CUMMINGTON	HINSDALE
DOVER	HAVERHILL	EAST BRIDGEWATER	PROVINCETOWN	BOXBOROUGH	SOUTHBRIDGE	GILL	EAST LONGMEADOW	LANESBOROUGH
EVERETT	IPSWICH	EASTON	SANDWICH	BOYLSTON	SPENCER	GREENFIELD	EASTHAMPTON	LEE
HINGHAM	LAWRENCE	FAIRHAVEN	TRURO	BROOKFIELD	STERLING	HAWLEY	GOSHEN	LENOX
HOLBROOK	LOWELL	FALL RIVER	WELLFLEET	CARLISLE	STOW	HEATH	GRANBY	MONROE
HULL	LYNN	FOXBOROUGH	YARMOUTH	CHARLTON	STURBRIDGE	LEOMINSTER	GRANVILLE	MONTEREY
LEXINGTON	LYNNFIELD	FREETOWN		CHELMSFORD	SUDBURY	LEVERETT	HADLEY	MOUNT WASHINGTON
LINCOLN	MANCHESTER	HALIFAX		CLINTON	SUTTON	LEYDEN	HAMPDEN	NEW ASHFORD
MALDEN	MARBLEHEAD	HANOVER		CONCORD	TYNGSBOROUGH	LUNENBURG	HATFIELD	NEW MARLBOROUGH
MEDFORD	MERRIMAC	HANSON		DOUGLAS	UPTON	MONTAGUE	HOLLAND	NORTH ADAMS
MELROSE	METHUEN	KINGSTON		DUDLEY	UXBRIDGE	NEW SALEM	HOLYOKE	OTIS
MILTON	MIDDLETON	LAKEVILLE		DUNSTABLE	WARREN	NORTHFIELD	HUNTINGTON	PERU
NEEDHAM	NAHANT	MANSFIELD		EAST BROOKFIELD	WAYLAND	ORANGE	LONGMEADOW	PITTSFIELD
NEWTON	NEWBURY	MARION		FRAMINGHAM	WEBSTER	PELHAM	LUDLOW	RICHMOND
NORWOOD	NEWBURYPORT	MARSHFIELD		FRANKLIN	WEST BOYLSTON	PHILLIPSTON	MIDDLEFIELD	SANDSFIELD
QUINCY	NORTH ANDOVER	MATTAPOISETT		GRAFTON	WEST BROOKFIELD	ROWE	MONSON	SAVOY
RANDOLPH	NORTH READING	MEDFIELD		GROTON	WESTBOROUGH	ROYALSTON	MONTGOMERY	SHEFFIELD
REVERE	PEABODY	MIDDLEBOROUGH		HARDWICK	WESTFORD	SHELBURNE	NORTHAMPTON	STOCKBRIDGE
SAUGUS	READING	NEW BEDFORD		HARVARD	WORCESTER	SHUTESBURY	PALMER	TYRINGHAM
SOMERVILLE	ROCKPORT	NORFOLK		HOLDEN		SUNDERLAND	PLAINFIELD	WASHINGTON
STONEHAM	ROWLEY	NORTH ATTLEBOROUGH		HOLLISTON		TEMPLETON	RUSSELL	WEST STOCKBRIDGE
WAKEFIELD	SALEM	NORTON		HOPEDALE		TOWNSEND	SOUTH HADLEY	WILLIAMSTOWN
WALTHAM	SALISBURY	NORWELL		HOPKINTON		WARWICK	SOUTHAMPTON	WINDSOR
WATERTOWN	SWAMPSCOTT	PEMBROKE		HUBBARDSTON		WENDELL	SOUTHWICK	
WELLESLEY	TEWKSBURY	PLAINVILLE		HUDSON		WESTMINSTER	SPRINGFIELD	
WESTON	TOPSFIELD	PLYMOUTH		LANCASTER		WINCHENDON	TOLLAND	
WESTWOOD	WENHAM	PLYMPTON		LEICESTER			WALES	
WEYMOUTH	WEST NEWBURY	RAYNHAM		LITTLETON			WARE	
WILMINGTON		REHOBOTH		MARLBOROUGH			WEST SPRINGFIELD	
WINCHESTER		ROCHESTER		MAYNARD			WESTFIELD	
WINTHROP		ROCKLAND		MEDWAY			WESTHAMPTON	
WOBURN		SCITUATE		MENDON			WHATLEY	
		SEEKONK		MILFORD			WILBRAHAM	
		SHARON		MILLBURY			WILLIAMSBURG	
		SOMERSET		MILLIS			WORTHINGTON	
		STOUGHTON		MILLVILLE				
		SWANSEA		NATICK				
		TAUNTON		NEW BRAintree				
		WALPOLE		NORTH BROOKFIELD				
		WAREHAM		NORTHBOROUGH				
		WEST BRIDGEWATER		NORTHBRIDGE				
		WESTPORT						
		WHITMAN						
		WRENTHAM						