



# How to use the Fiscal Year 2018 Fuel Prices Index

## Overview

In order to take advantage of fluctuations in the price of fuels, the Commonwealth has established pricing that is tied to daily wholesale fuel prices published in the Oil Prices Daily publication and released by the Oil Price Information Service (OPIS) on its Statewide Contracts for fuels. Vendors on these contracts have supplied a fixed differential price for each of eight designated zones across the Commonwealth. Users of Statewide Contracts for fuels should reference both the date of purchase's index price for the appropriate fuel and the vendor's differential price for their zone to determine the total per-unit price. Units of measurement are provided at the end of this guide. Additional taxes and federal environmental fees may be applied as separate line items on invoices.

The only product that does not use daily prices is Propane. Propane index prices are pulled from the Weekly Propane Newsletter published by Butane-Propane News (BPN). The price used is the weekly Selkirk benchmark principal average.

## Statewide Contracts that use the Daily Fuel Prices Index

ENE35 – Propane

ENE40 – Diesel Fuels: Ultra Low Sulfur Diesel and Biodiesel

ENE41 – Gasoline

ENE45 –No. 2 Heating Oil and No. 4 and No. 6 Residual Fuel

***Please see the following pages for an overview of the contracts and their differential prices, as well as links to their Contract User Guides.***



## ENE35 – Propane

### Contract Summary

This contract is for the purchase and delivery of Propane. There is one Contractor, Osterman Propane LLC who has been awarded all zones. Prices change *weekly*. See pricing and purchase details below. Eligible Entities wishing to participate in this contract must make arrangements with Osterman Propane LLC and must remain with this vendor for twelve months or the remainder of the contract term. Osterman Propane LLC has been directed to request this commitment in writing.

[ENE35 Contract User Guide](#)

### Differentials (by Zone and Vendor)

Zone	Vendor	Differential Pricing
Zone 1	Osterman Propane LLC	\$0.3499
Zone 2	Osterman Propane LLC	\$0.3100
Zone 3	Osterman Propane LLC	\$0.3100
Zone 4	Osterman Propane LLC	\$0.3499
Zone 5	Osterman Propane LLC	\$0.3100
Zone 6	Osterman Propane LLC	\$0.3100
Zone 7	Osterman Propane LLC	\$0.3100
Zone 8	Osterman Propane LLC	\$0.3100



## ENE40 – Diesel Fuels

### Contract Summary

This contract is for the purchase and delivery of Ultra Low Sulfur Diesel and Biodiesel (year round blend of B5, with the options to purchase blends of B10, B15 and B20).

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

ULSD Summer Blend (Apr-Sep): “ULSD” on Index

ULSD Winter Blend (Oct-Mar): “ULSD w/ additive” on Index

[ENE40 Contract User Guide](#)

### Differentials (by Zone and Vendor)

Zone	Vendor	ULSD LTL	ULSD TL
Zone 1	Dennis K. Burke	\$0.0957	\$0.0298
Zone 2	Dennis K. Burke	\$0.1233	\$0.0393
Zone 3	Dennis K. Burke	\$0.1246	\$0.0472
Zone 4	Diesel Direct, Inc.	\$0.1350	\$0.0650
Zone 5	Dennis K. Burke	\$0.1199	\$0.0487
Zone 6	Dennis K. Burke	\$0.1609	\$0.0775
Zone 7	East River Energy, Inc.	\$0.1475	\$0.0575
Zone 8	East River Energy, Inc.	\$0.4375	\$0.1375

Zone	Vendor	B5 LTL	B5 TL	B10 LTL	B10 TL	B15 LTL	B15 TL	B20 LTL	B20 TL
1	Diesel Direct	0.1700	0.1250	0.1750	0.1300	0.1800	0.1350	0.1850	0.1400



<b>Zone</b>	<b>Vendor</b>	<b>B5 LTL</b>	<b>B5 TL</b>	<b>B10 LTL</b>	<b>B10 TL</b>	<b>B15 LTL</b>	<b>B15 TL</b>	<b>B20 LTL</b>	<b>B20 TL</b>
2	Diesel Direct	0.1800	0.1250	0.1850	0.1300	0.1900	0.1350	0.1950	0.1400
3	Diesel Direct	0.1700	0.1250	0.1750	0.1300	0.1800	0.1350	0.1850	0.1400
4	Diesel Direct	0.2200	0.1350	0.2300	0.1450	0.2400	0.1550	0.2500	0.1650
5	Global Montello	0.1948	0.1621	0.1893	0.1567	0.1839	0.1512	0.1885	0.1558
6	Global Montello	0.1921	0.1621	0.1867	0.1567	0.1812	0.1512	0.1858	0.1558
7	Dennis K Burke	0.2316	0.1658	0.2816	0.2158	0.3316	0.2658	0.3916	0.3158
8	Dennis K Burke	0.2184	0.1662	0.2684	0.2162	0.3184	0.2662	0.3784	0.3162



## ENE41 – Gasoline

### Contract Summary

This contract is for the purchase and delivery of unleaded gasoline. This is available in three grades: Regular (87 Octane), Mid-grade (89 Octane), Premium (93 Octane). Differential prices are the same for all grades.

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

[ENE41 Contract User Guide](#)

### Differentials (by Zone and Vendor)

Zone	Vendor	Less Than Truckload	Truckload
1	Dennis K. Burke	\$0.1002	\$0.0342
2	Dennis K. Burke	\$0.0937	\$0.0442
3	Dennis K. Burke	\$0.1047	\$0.0442
4	Dennis K. Burke	\$0.1797	\$0.1122
5	Dennis K. Burke	\$0.1157	\$0.0522
6	Dennis K. Burke	\$0.1587	\$0.0722
7	East River Energy	\$0.1294	\$0.0645
8	Dennis K. Burke	\$0.1667	\$0.1222



# ENE45 – No. 2 Heating Oil and No. 4 and No. 6 Residual Fuels

## Contract Summary

This contract is for the purchase and delivery of No.2 Heating Oil and No. 4 and No. 6 Residual Fuel. Bio-heat is available in Zones 1-6.

New entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor in October to be included in the upcoming heating season and must remain with the vendor for the duration of the heating season (Oct-Mar). Vendors have been directed to request this commitment in writing. After October, new entities are added at the discretion of the vendor.

[ENE45 Contract User Guide](#)

## Differentials (by Zone and Vendor)

### No. 2 Heating Oil

Zone	Vendor	Less Than Truckload Differential	Truckload (8,000+) Differential
1	Global Montello	\$0.0962	\$0.0164
2	Peterson's Oil	\$0.1150	\$0.0375
3	Global Montello	\$0.1056	\$0.0264
4	Peterson's Oil	\$0.1175	\$0.0375
5	Peterson's Oil	\$0.1100	\$0.0375
6	Peterson's Oil	\$0.1100	\$0.0375
7	Global Montello	\$0.2413	\$0.1642
8	Global Montello	\$0.3580	\$0.1387

### Bio-Heat (An EPP Product) is available for Zones 1-6.

Zone	Vendor	B5 Bio-Heat Diff.
1	Global Montello	\$0.1162 (500 gallon minimum)
2	Peterson's Oil	\$0.1150 (100 gallon minimum)
3	Global Montello	\$0.1256 (500 gallon minimum)
4	Peterson's Oil	\$0.1175 (100 gallon minimum)
5	Peterson's Oil	\$0.1100 (100 gallon minimum)
6	Peterson's Oil	\$0.1100 (100 gallon minimum)



**No. 4 - .5% Residual Fuel**

Zone	Vendor	Prompt Pay Discount (PPD)	LTL Differential	TL (8,000+) Differential
1	Blue Sky Natural Gas & Petroleum	10-.25%, 15-.2%, 20-.15%, 30-.10%	5.2900	3.2900
2	Global Montello	10-.25%	5.6200	3.4200
3	Global Montello	10-.25%	5.6200	3.4200
4	Global Montello	10-.25%	7.4200	4.9200
5	Sprague Operating Resources LLC	10-1%	1.7486	0.2486
6	Global Montello	10-.25%	6.9200	4.4200
7	Global Montello	10-.25%	7.6700	5.4200
8	Global Montello	10-.25%	8.4200	5.9200

**No. 4 - 1% Residual Fuel**

Zone	Vendor	Prompt Pay Discount (PPD)	LTL Differential	TL (8,000+) Differential
1	Global Montello	10-.25%	5.6200	3.4200
2	Global Montello	10-.25%	5.6200	3.4200
3	Global Montello	10-.25%	5.6200	3.4200
4	Global Montello	10-.25%	7.4200	4.9200
5	Sprague Operating Resources LLC	10-1%	0.0856	-1.5856
6	Global Montello	10-.25%	6.9200	4.4200
7	Global Montello	10-.25%	7.6700	5.4200
8	Global Montello	10-.25%	8.4200	5.9200

**No. 6 - .5% Residual Fuel**

Zone	Vendor	Prompt Pay Discount (PPD)	LTL Differential	TL (8,000+) Differential
1	Blue Sky Natural Gas & Petroleum	10-.25%, 15-.2%, 20-.15%, 30-.10%	5.2900	3.2900
2	Blue Sky Natural Gas & Petroleum	10-.25%, 15-.2%, 20-.15%, 30-.10%	5.2900	3.2900
3	Global Montello	10-.25%	5.6200	3.4200
4	Global Montello	10-.25%	7.4200	4.9200
5	Sprague Operating Resources LLC	10-1%	3.7726	2.2726
6	Sprague Operating Resources LLC	10-1%	2.4128	0.9128
7	Global Montello	10-.25%	7.6700	5.4200
8	Global Montello	10-.25%	8.4200	5.9200

**No. 6 - 1% Residual Fuel**

Zone	Vendor	Prompt Pay Discount (PPD)	LTL Differential	TL (8,000+) Differential
1	Global Montello	10-.25%	5.6200	3.4200
2	Blue Sky Natural Gas & Petroleum	10-.25%, 15-.2%, 20-.15%, 30-.10%	5.2900	3.2900
3	Global Montello	10-.25%	5.6200	3.4200
4	Global Montello	10-.25%	7.4200	4.9200
5	Global Montello	10-.25%	6.6700	3.9200
6	Global Montello	10-.25%	6.9200	4.4200
7	Global Montello	10-.25%	7.6700	5.4200
8	Global Montello	10-.25%	8.4200	5.9200



## **Units of Measurement for Daily Index Prices**

### **Diesel Fuel**

Dollars per Gallon

### **No. 2 Heating Oil**

Dollars per Gallon

### **No. 4 & No.6 Residual Fuel**

Dollars per Barrel

### **Gasoline**

Dollars per Gallon

### **Propane**

Cents per Gallon