Appendix D, AG Question 7

Medical <65 Membership by Model
BCBSMA

		Members			
period	model	INS	ASC	Total	Tiered
2010	HMO	709,898	367,148	1,077,046	68,427
	POS	20,837	152,411	173,248	-
	PPO	180,888	905,845	1,086,733	-
	Indemnity	924	26,859	27,783	-
	Total	**912,547**	**1,452,263**	**2,364,810**	**68,427**
2009	HMO	804,308	353,485	1,157,793	21,087
	POS	33,127	144,914	178,041	-
	PPO	203,840	894,117	1,097,957	-
	Indemnity	1,152	40,615	41,767	-
	Total	**1,042,427**	**1,433,131**	**2,475,558**	**21,087**
2008	HMO	852,984	356,199	1,209,183	13,624
	POS	53,581	145,273	198,854	-
	PPO	234,428	882,790	1,117,218	-
	Indemnity	2,051	51,377	53,428	-
	Total	**1,143,044**	**1,435,639**	**2,578,683**	**13,624**
2007	HMO	917,828	326,871	1,244,699	4,888
	POS	67,200	147,644	214,844	-
	PPO	258,165	851,296	1,109,461	-
	Indemnity	3,204	61,645	64,849	-
	Total	**1,246,397**	**1,387,456**	**2,633,853**	**4,888**
2006	HMO	922,248	328,616	1,250,864	5,376
	POS	77,639	151,016	228,655	-
	PPO	245,098	779,522	1,024,620	-
	Indemnity	13,553	70,710	84,263	-
	Total	**1,258,538**	**1,329,864**	**2,588,402**	**5,376**
2005	HMO	892,289	320,908	1,213,197	7,256
	POS	84,735	159,516	244,251	-
	PPO	234,285	641,076	875,361	-
	Indemnity	14,901	78,876	93,777	-
	Total	**1,226,210**	**1,200,376**	**2,426,586**	**7,256**

	Pct of Model	
model	INS	ASC
HMO	66%	34%
POS	12%	88%
PPO	17%	83%
Indemnity	3%	97%
Total	**39%**	**61%**
HMO	69%	31%
POS	19%	81%
PPO	19%	81%
Indemnity	3%	97%
Total	**42%**	**58%**
HMO	71%	29%
POS	27%	73%
PPO	21%	79%
Indemnity	4%	96%
Total	**44%**	**56%**
HMO	74%	26%
POS	31%	69%
PPO	23%	77%
Indemnity	5%	95%
Total	**47%**	**53%**
HMO	74%	26%
POS	34%	66%
PPO	24%	76%
Indemnity	16%	84%
Total	**49%**	**51%**
HMO	74%	26%
POS	35%	65%
PPO	27%	73%
Indemnity	16%	84%
Total	**51%**	**49%**

	Pct of Total			
model	INS	ASC	Total	tiered_mems
HMO	77.8%	25.3%	45.5%	2.9%
POS	2.3%	10.5%	7.3%	0.0%
PPO	19.8%	62.4%	46.0%	0.0%
Indemnity	0.1%	1.8%	1.2%	0.0%
Total	**100%**	**100%**	**100%**	**2.9%**
HMO	77.2%	24.7%	46.8%	0.9%
POS	3.2%	10.1%	7.2%	0.0%
PPO	19.6%	62.4%	44.4%	0.0%
Indemnity	0.1%	2.8%	1.7%	0.0%
Total	**100.0%**	**100.0%**	**100.0%**	**0.9%**
HMO	74.6%	24.8%	46.9%	0.5%
POS	4.7%	10.1%	7.7%	0.0%
PPO	20.5%	61.5%	43.3%	0.0%
Indemnity	0.2%	3.6%	2.1%	0.0%
Total	**100.0%**	**100.0%**	**100.0%**	**0.5%**
HMO	73.6%	23.6%	47.3%	0.2%
POS	5.4%	10.6%	8.2%	0.0%
PPO	20.7%	61.4%	42.1%	0.0%
Indemnity	0.3%	4.4%	2.5%	0.0%
Total	**100.0%**	**100.0%**	**100.0%**	**0.2%**
HMO	73.3%	24.7%	48.3%	0.2%
POS	6.2%	11.4%	8.8%	0.0%
PPO	19.5%	58.6%	39.6%	0.0%
Indemnity	1.1%	5.3%	3.3%	0.0%
Total	**100.0%**	**100.0%**	**100.0%**	**0.2%**
HMO	72.8%	26.7%	50.0%	0.3%
POS	6.9%	13.3%	10.1%	0.0%
PPO	19.1%	53.4%	36.1%	0.0%
Indemnity	1.2%	6.6%	3.9%	0.0%
Total	**100.0%**	**100.0%**	**100.0%**	**0.3%**

*data excludes MSP, FEP, and student products, consistent with data submission to DHCFP
** Consistent with financial reporting, PPO products licensed under BCBS of MA HMO Blue Inc., are included in the HMO segment above. These represent approximately 4% of total membership in 2010