

RECYCLING MARKET DEVELOPMENT RESOURCES

Spring, 2009

This is a list of resources that MassDEP is aware of that may be available to Massachusetts recycling companies interested in financing or other assistance. Additions/corrections to this list are welcome.

FINANCING & BUSINESS ASSISTANCE

MassDevelopment Finance Agency offers a range of financing and economic development tools and resources, such as loan guarantees and bond financing.

<http://www.massdevelopment.com/>

BDC Capital offers low interest loans, including the Recycling Loan Fund sponsored by DEP and administered by BDC Capital for recycling companies in MA. BDC Capital's services are available to all New England states.

<http://www.bdcnewengland.com/site/content/index.asp>

MA Office of Business Development assists companies wanting to locate, expand, grow, or maintain a presence in Massachusetts by helping them access economic incentive programs, technical, human, financial, training, educational and site-finding resources:

<http://www.mass.gov/?pageID=eheadsubtopic&L=6&L0=Home&L1=Economic+Analysis&L2=Executive+Office+of+Housing+and+Economic+Development&L3=Department+of+Business+Development&L4=Our+Agencies+and+Commission&L5=Massachusetts+Office+of+Business+Development&sid=Ehead>

MA Small Business Development Center offers guidance on business growth and strategies, financing and loan assistance as well as strategic, marketing and operational analysis:

<http://www.msfdc.org/>

Small Business Administration will have additional financing resources available through the Stimulus Bill (American Recovery & Reinvestment Act of 2009). A preliminary description of pending programs is at:

<http://www.sba.gov/recovery/index.html>

ENERGY ASSISTANCE

MA Technology Collaborative is the state's development agency for renewable energy and the innovation economy, and administers the John Adams Innovation Institute and the Renewable Energy Trust:

<http://www.masstech.org/>

MA Department of Energy Resources (DOER) offers businesses guidance on energy efficiency and renewable energy, among other programs:

[http://www.mass.gov/?pageID=eoeamodulechunk&L=5&L0=Home&L1=Grants+%26+Technical+Assistance&L2=Guidance+%26+Technical+Assistance&L3=Agencies+and+Divisions&L4=Department+of+Energy+Resources+\(DOER\)&sid=Eoea&b=terminalcontent&f=doer_cert_cert_business_approach&sid=Eoea](http://www.mass.gov/?pageID=eoeamodulechunk&L=5&L0=Home&L1=Grants+%26+Technical+Assistance&L2=Guidance+%26+Technical+Assistance&L3=Agencies+and+Divisions&L4=Department+of+Energy+Resources+(DOER)&sid=Eoea&b=terminalcontent&f=doer_cert_cert_business_approach&sid=Eoea)

MARKET DEVELOPMENT MODELS

Chelsea Center for Recycling and Economic Development

Though the Center is closed, its website is still open and has many useful publications, such as the MA Strategic Market Development Plan, and technical and R&D studies for the use of various recycled feedstocks in new products and ventures:

<http://www.chelseacenter.org/>

Clean Washington Center offers over ninety publications and tools to help manufacturers and service providers develop new recycled content products and markets using recycled commodities (organics, wood, glass, plastic, paper, industrial materials, rubber) to promote economic development and increased diversion. Technical publications cover recycling best practices, processing and manufacturing issues, product performance, and strategies for overcoming business and regulatory barriers to recycling.

<http://www.cwc.org/>

US Business Council for Sustainable Development (BCSD) fosters by-product synergy among networks of companies where one firm's waste becomes the feedstock for another firm's process:

<http://www.usbcd.org/byproductsynergy.asp>

Waste to Profit is an example of a by-product synergy network in Chicago sponsored by BCSD, US EPA, economic development agencies, and local firms capitalizing on material reuse opportunities:

<http://www.wastetoprofit.org/>

PA Recycling Markets Center fosters recycling markets innovation through business, economic, and environmental services and programs, including a ReMade in PA conference:

<http://www.parmc.org/>

NY Empire State Development offers capital funding, technical assistance, research and development and demonstration support for recycling enterprises:

http://www.empire.state.ny.us/Manufacturing_&_Environment/Environment/pollution_prevention.asp

NY Empire State Development's Secondary Market Information Portal, a conduit to on-line resources for businesses that want to include recycling or recycled products in their operations, includes a Markets Database, guide to Buying Recycled, more:

http://www.empire.state.ny.us/Manufacturing_&_Environment/Recycle/secondary_markets.asp

The Northeast Recycling Council (NERC) serves the 10 northeastern states with recycling technical assistance, the Recycling Economic Information study (REI) quantifying recycling companies and jobs in the region, and other programs:

NERC main site: <http://www.nerc.org/>

REI Update Study for MA and Other States:

http://www.nerc.org/documents/recycling_economic_information_study_update_2009.pdf

For federal and ARRA grants see: <http://www.grants.gov>