



COMMONWEALTH OF MASSACHUSETTS
EXECUTIVE OFFICE OF ENERGY & ENVIRONMENTAL AFFAIRS
DEPARTMENT OF ENVIRONMENTAL PROTECTION

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Governor

TIMOTHY P. MURRAY
Lieutenant Governor

IAN A. BOWLES
Secretary

LAURIE BURT
Commissioner

To: Municipal Recycling Coordinators
From: Brian LaValle
Re: State Contract for Imprinted Plastic Trash (Pay-As-You-Throw) Bags
Date: April 10, 2009

Any Massachusetts municipality or political sub-division is eligible to purchase plastic trash bags to be used in Pay-As-You-Throw (PAYT) programs through the state contract FAC55. The contract is effective through November 11, 2009 with up to five additional extension periods of up to twelve months each ending on November 11, 2014.

There are currently three vendors on this contract: Waste Zero (formally Phoenix Recycling Inc.), Boxes and Bags Unlimited, and Mansfield Paper, a Bag Company Division. Each vendor offers different size and pricing; several different size bags are available: 8, 10, 14, 15, 16, 30, 33, 35 and 40 gallons. These bags are manufactured with 20% post-consumer recycled plastic content. Bags are made of 100% LDPE plastic and available in various colors. Bags are available in twist tie or drawstring style and packaged in quantities of 5 or 10 per sleeve. A customized program information insert is included in the sleeve price. Minimum order is 20,000 bags.

See below for more detailed information, including pricing, vendor contact information, available colors, and retail inventory distribution system information, and custom packaging.

PAY-AS-YOU-THROW IMPRINTED PLASTIC TRASH BAGS

CONTRACT # FAC55

Expiration Date: November 10, 2009

Vendor Name	Waste Zero		
Vendor Contact	John Craig 508-717-7492 Fax – 774-233-0574 jcraig@payasyouthrow.com		
Available Colors (Standard)	Blue, Orange, Purple, Green		
Other Colors	Other colors available, call for pricing		
Standard Features	<ul style="list-style-type: none"> • Drawstring or twist tie option on all bags • Bulk/Clear sleeve packaging • Pricing available for <20,000 • No plate charge for initial orders > 20,000 bags • Informational insert with UPC at no additional cost 		
8 Gallon 250 bags per case	Quantity	Per Bag – 5 Pk	Per Bag – 10 Pk
	20,000	0.126	0.122
	20,001-100,000	0.122	0.118
	100,001-249,999	0.114	0.112
	250,000+	0.110	0.107
10 Gallon 250 bags per case	20,000	0.136	0.132
	20,001-100,000	0.130	0.127
	100,001-249,999	0.124	0.121
	250,000+	0.118	0.115
12 Gallon 200 bags per case	20,000	0.134	0.132
	20,001-100,000	0.130	0.127
	100,001-249,999	0.122	0.120
	250,000+	0.118	0.114
14 Gallon 200 bags per case	20,000	0.146	0.142
	20,001-100,000	0.140	0.135
	100,001-249,999	0.132	0.128
	250,000+	0.126	0.122
15 Gallon 200 bags per case	20,000	0.150	0.147
	20,001-100,000	0.144	0.141
	100,001-249,999	0.136	0.133
	250,000+	0.130	0.127
16 Gallon 200 bags per case	20,000	0.156	0.152
	20,001-100,000	0.148	0.145
	100,001-249,999	0.140	0.137
	250,000+	0.134	0.131

30 Gallon 200 bags per case	20,000	0.234	0.231
	20,001-100,000	0.228	0.224
	100,001-249,999	0.220	0.216
	250,000+	0.210	0.206
33 Gallon 200 bags per case	20,000	0.258	0.254
	20,001-100,000	0.248	0.244
	100,001-249,999	0.236	0.232
	250,000+	0.224	0.222
35 Gallon 200 bags per case	20,000	0.258	0.256
	20,001-100,000	0.250	0.248
	100,001-249,999	0.240	0.238
	250,000+	0.230	0.228
40 Gallon 200 bags per case	20,000	0.288	0.285
	20,001-100,000	0.282	0.278
	100,001-249,999	0.272	0.269
	250,000+	0.262	0.260
Optional features	<ul style="list-style-type: none"> • For small order requirements (less than 20,000), there will be a one time set up / small order fee of \$1000.00 (to cover plate charges and small run setup/changeover). For all subsequent orders the set up fee will be \$750.00 • Other colors available 		
Retail Inventory Distribution Service	<ul style="list-style-type: none"> • Full service retail inventory management / distribution system available • Available for all bag sizes • Pricing is dependent on the program options and bag size • Prices range from \$0.03 to \$0.05 per bag (in addition to base bag cost) • Contact vendor for details 		

Notes on Prices: All listed prices include delivery within 30 days from receipt of order for orders under 250,000 and within 60 days from receipt of order for orders over 250,000.

PAY-AS-YOU-THROW IMPRINTED PLASTIC TRASH BAGS

CONTRACT # FAC55

Expiration Date: November 10, 2009

Vendor Name	Boxes and Bags Unlimited		
Vendor Contact Information	Jeff Marcotte, (800) 696-6702 or (207) 795-6702, (207) 782-9597 (fax)		
Available Colors	Clear, yellow, light blue, light green, dark blue, dark green orange, white, black and grey		
Optional Features	<ul style="list-style-type: none"> • Twist Tie options for all bags • Bulk/Sleeve/Sleeve with insert • Below pricing is one time drop shipment 		
Bag Size	Quantity	Price- 10 pks	Price- 5 pks
14 Gallon (24" x 31") Gauge: 1.5mil	20,000 (minimum order)	\$0.150	\$0.1676
	20,001 – 100,000	\$0.150	\$0.1676
	100,001 – 249,999	\$0.140	\$0.1578
	250,000 +	\$0.135	\$0.1530
33 Gallon (33" x 39") Gauge: 1.5mil	20,000 (minimum order)	\$0.234	\$0.2520
	20,001 – 100,000	\$0.234	\$0.2520
	100,001 – 249,999	\$0.218	\$0.2340
	250,000 +	\$0.210	\$0.2260
Packaging	Coreless rolls of either 10 or 5 bags with printed insert 40/5 roll cs or 20/10 roll cs		
One time artwork charge	One time charge \$150.00 need to supply camera ready artwork		
Inventory control system	<ul style="list-style-type: none"> • Bag-Management Program available. • Pricing is based on a program by program basis but not to exceed \$.03 per bag (in addition to the cost of the bags). • Contact vendor for pricing and details. 		
Additional Notes	<ul style="list-style-type: none"> • Requires 45 day lead time for initial order • Contact vendor for information about pricing for 10 or 30 gallon bag option • The following prices represent the maximum price for FY09. • Call for current pricing, cost could be significantly less 		

Notes on Prices: All listed prices include delivery within 30 days from receipt of order for orders under 250,000 and within 60 days from receipt of order for orders over 250,000.

PAY-AS-YOU-THROW IMPRINTED PLASTIC TRASH BAGS

CONTRACT # FAC55

Expiration Date: November 10, 2009

Vendor Name	Mansfield Paper Company – Bag Company Division		
Vendor Contact Information	Scott Parent 380 Union Avenue West Springfield, MA 01090 Phone: 800-225-4641 Email: rsp@mansfieldpaper.com		
Available Colors	Any requested liner color and most any contrasting ink color		
Optional Features	Promotional materials available upon request		
FY09 Max Pricing	The following prices represent the maximum price for FY09. Call for current pricing, costs could be significantly less.		
Bag Size	Quantity	Price- 10 pks	Price- 5 pks
TWIST TIE 14 Gallon (24" x 28") Gauge: 1.5mil	20,000 (minimum order)	\$0.134	\$0.138
	20,001 – 100,000	\$0.126	\$0.130
	100,001 – 249,999	\$0.123	\$0.127
	250,000 +	\$0.1112	\$0.123
TWIST TIE 33 Gallon (33" x 35") Gauge: 1.5mil	20,000 (minimum order)	\$0.236	\$0.2432
	20,001 – 100,000	\$0.2208	\$0.2276
	100,001 – 249,999	\$0.2164	\$0.2234
	250,000 +	\$0.2108	\$0.2178
HANDLE TIE 14 Gallon (23" x 31") Gauge: 1.5mil	20,000 (minimum order)	\$0.1642	\$0.1686
	20,001 – 100,000	\$0.1608	\$0.165
	100,001 – 249,999	\$0.1572	\$0.1616
	250,000 +	\$0.1538	\$0.1582
HANDLE TIE 33 Gallon (33" x 39") Gauge: 1.5mil	20,000 (minimum order)	\$0.2816	\$0.2892
	20,001 – 100,000	\$0.2752	\$0.2832
	100,001 – 249,999	\$0.2694	\$0.277
	250,000 +	\$0.2632	\$0.2708

Packaging	<ul style="list-style-type: none"> • All bags are packed in custom printed sleeves with Program/UPC information • Bags are in 10 pack (25-sleeves/case) or 5 pack (50-sleeves/case) with 250 bags per case. Bulk pack is available at cost savings.
One time artwork charge	<ul style="list-style-type: none"> • One time plate charge of \$150 for new orders and/or print changes. • Municipalities may choose to have business "advertising" printed on liners at no extra cost based on receipt of artwork. • Sleeves are printed with municipality name, program info and UPC code at no extra charge.
Inventory control system	<ul style="list-style-type: none"> • Pricing is dependent on program options and bag size; based on 250 bags per case (50 sleeves per case or 25 sleeves of 10 per case) • 1-5 cases = \$12.50/ca (\$.50/bag) • 6-9 cases = \$9.00/ca (\$.36/bag) • 10-19 cases = \$7.50/ca (\$.30/bag) • 20 up to skid = \$5.00/ca (\$.20/bag) • Full skid = \$3.00/ca (\$.12/bag) • Contact vendor for details
Additional Notes & Services	<ul style="list-style-type: none"> • Contact vendor for information about pricing for 16 or 30 gallon bag option • Waterproof Stickers/Labels are an alternate to printed trash liners. Also Window Stickers for use on Vehicles to enter Town/City Transfer Station

Notes on Prices: All listed prices include delivery within 30 days from receipt of order for orders under 250,000 and within 60 days from receipt of order for orders over 250,000.