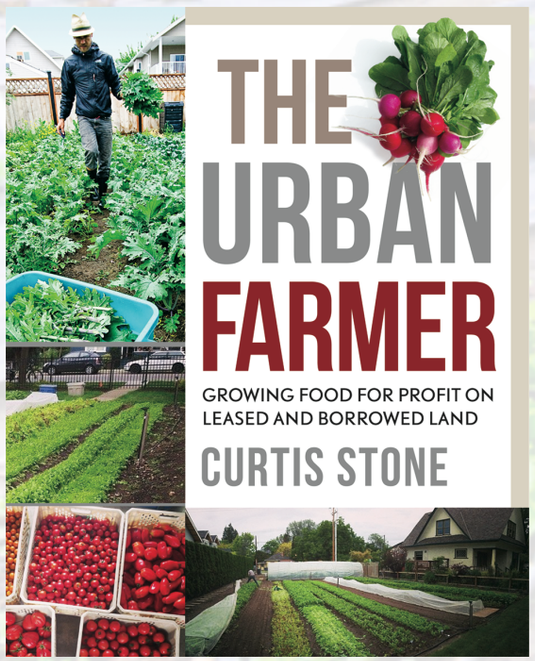
Crunching Numbers to Crush Your Season!

with Curtis Stone



Author of *The Urban Farmer*

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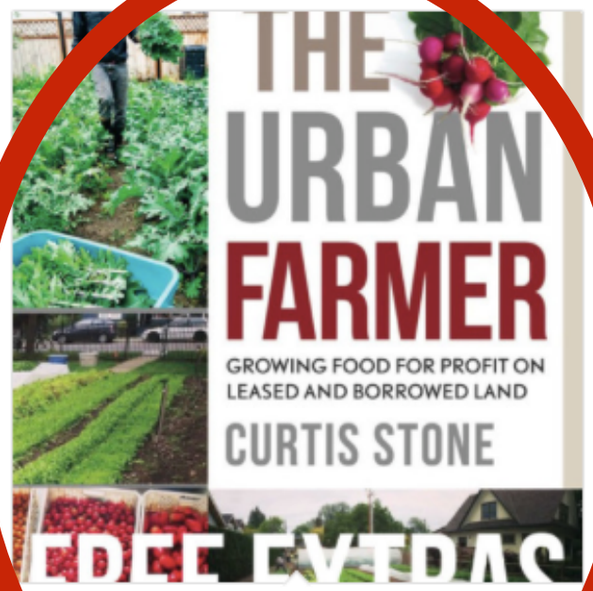

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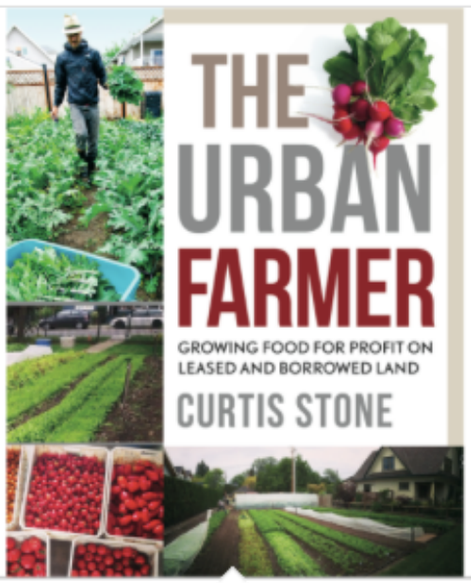

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Notebooks

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OCTOBER 2012

Screenshot
10/30/12 1:00 PM

Groceries (test)
10/27/12 milk bread jam Cookies Candy 1/2 &1/2 Soup

S Penning

Screenshot
10/24/12 11:15 AM

Calendar reminders

Calendar reminders

To do lists

Calendar reminders

To do lists

Items in your spread sheets

What goes in?

Field, input costs, labour and material costs

What goes in?

Field, input costs, labour and material costs

What comes out?

Harvested, ordered, delivered. Is there a difference?

What goes in?

Field, input costs, labour and material costs

What comes out?

Harvested, ordered, delivered. Is there a difference?

What needs to get done?

Harvesting, weekly to do’s, projects, next season ideas

All Notes
Farm

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MARCH 2016 2

Weekly harvests

Today Arugula bed 5 Lawrence, 20 pounds Spinach bed 8 Lawrence, 34 pounds Carrots bed 4 Lawson, 103 pounds Cilantro bed 3a Lawson, 23 bunches from 4' Radish e...

Farm click to add tags

Created: Mar 4, 2016 Updated: Mar 4, 2016

Weekly harvests

Arugula bed 5 Lawrence, 20 pounds

Spinach bed 8 Lawrence, 34 pounds

Carrots bed 4 Lawson, 103 pounds

Cilantro bed 3a Lawson, 23 bunches from 4'

Radish ee Garth's bed 12 sg 2, 75 pounds

Date	Crop	Location (plot/sg#/bed#)	Yield lbs./ bun	Area/ Flats Hrv.	Yield Ratio (fl/ft)	Profit / crop/ flat	Crop #	Date Planted	DTH	Notes
2015/03/31	ancient blend	law								
2015/04/16	ancient blend	law	5.5							
2015/04/21	arugula	law/tun1/4a	10.5	23	0.46	105.00	1	62.5		
2015/04/21	arugula	law/tun1/4b	9.55	23	0.42	95.50	1	62.5		
2015/04/27	arugula	law/tun1/4a	5.25	23	0.23	52.50	2			
2015/04/28	arugula	law/tun2/5	23.5	46	0.51	235.00	1			voyager
2015/04/30	arugula	law/tun1/4b	6.75	23	0.29	67.50	2			
2015/05/06	arugula	law/tun1/4a	2	2	1.00	20.00	3			
2015/05/06	arugula	law/tun1/4b	4	23	0.17	40.00	3			
2015/05/06	arugula	law/tun2/5	15	46	0.33	150.00	2	62		
2015/05/12	arugula	law/tun2/5	5	12	0.42	50.00	3	53	25	
2015/05/14	arugula	law/tun2/5	11.5	34	0.34	115.00	3			
2015/05/19	arugula	law/tun1/4	9	23	0.39	90.00	4			
2015/05/19	arugula	law/tun2/5	8.5	34	0.25	85.00	4			
2015/05/25	arugula	law/tun1/4b	1.5	23	0.07	15.00	4			
2015/05/25	arugula	lawr/1, 2	7.5	46	0.16	75.00	4			
2015/06/02	arugula	lawr/1, 2	7.75	46	0.17	77.50	4			
2015/06/02	arugula	mels/1/6, 7	6.25	46	0.14	62.50	4			
2015/06/09	arugula	pats/2/02	13.75	27	0.51	137.50	1	2015/05/12	28d	
2015/06/11	arugula	pats/2/03	35.5	55	0.65	355.00	1	2015/05/12	30d	
2015/06/16	arugula	pats/2/02	12	27	0.44	120.00	1	2015/05/12	35d	
2015/06/17	arugula	pats/2/02	16.3	53	0.31	163.00	2	2015/05/12	36d	
2015/06/17	arugula	pats/2/03	8.1	27	0.30	81.00	2	2015/05/12	36d	
2015/06/22	arugula	pats/2/09	38.87	27	1.44	388.70	1	2015/05/25	28d	
2015/06/22	arugula	pats/2/10	38.87	27	1.44	388.70	1	2015/05/25	28d	
2015/06/29	arugula	pats/2/02	19	27	0.70	190.00	2	2015/05/12	48d	
2015/06/29	arugula	pats/2/03	19	55	0.35	190.00	2	2015/05/12	48d	
2015/06/30	arugula	pats/2/09	25.75	27	0.95	257.50	1	2015/05/25	36d	
2015/06/30	arugula	pats/2/10	24	27	0.89	240.00	1	2015/05/25	36d	
2015/07/06	arugula	pats/2/09	26.25	53	0.50	262.50	2	2015/05/25	42d	
2015/07/06	arugula	pats/2/10	26.25	53	0.50	262.50	2	2015/05/25	42d	

All Notes
Farm

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MARCH 2016 2

Weekly planting

Today July 5 Lawrence radish ee bed 5 radish fb bed 6 turnips bed 8, 9 Borden Ave carrots bed 1-6 Lawson Ave arugula beds 1, 2, 5, 8 mustard bed 3 beet greens bed 9, 10

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Created: Mar 4, 2016 Updated: Mar 4, 2016

Weekly planting

July 5

Lawrence
radish ee bed 5
radish fb bed 6
turnips bed 8, 9

Borden Ave
carrots bed 1-6

Lawson Ave
arugula beds 1, 2, 5, 8
mustard bed 3
beet greens bed 9, 10

FIELD PLANTINGS															
Date (M/D)	Crop	Location (plot/sg#/bed#)	Crop Variety	Bed Size	NS, PT, DS, TR	DOE (M/D)	DTH (M/D)	DTM	Bed Rows	Plug #	Seed Vol.	Seed Wgt. gr	Use/ row ft.	Jang	notes
2015/03/11	arugula	law/tun1/04a	bellezia	23	ds	2015/03/18	2015/04/21	41d 0h	9		12		0.058		yyj. Closest to Jans
2015/03/11	arugula	law/tun1/04b	silvetta	23	ds	2015/03/18	2015/04/21	41d 0h	9		15		0.072		yyj. Closest to Dars
2015/03/11	radish	law/tun1/03	fb	46	ds	2015/03/17	2015/04/13	33d 0h	7						
2015/03/11	red russian	law/tun1/05		46	ds	2015/03/18	2015/04/09	29d 0h	9						next year, plant next crop only 1 week apart for greenhouse. The next on
2015/03/12	mustard	law/tun2/02b	red frills	23	ds	2015/03/18			9		35		0.169		x24 closest to dars
2015/03/12	tatsoi	law/tun2/02a		23	ds	2015/03/18			9		35		0.169		x24 closet to jans
2015/03/13	hakurei	lawr/tun2/01		34	ds	2015/03/23			7		7.5		0.032		yyj
2015/03/13	hakurei	lawr/tun2/02		34	ds	2015/03/23			7		7.5		0.032		yyj
2015/03/13	radish	lawr/tun2/03	ee	34	ds	2015/03/23			5		50		0.294		MJ24
2015/03/13	radish	lawr/tun2/04	ee	34	ds	2015/03/23			5		50		0.294		MJ24
2015/03/21	salanova	lawr/tun1/1	green sweet crisp	25	ds	2015/03/29	2015/04/22	32d 0h	4						
2015/03/21	salanova	lawr/tun1/2&3	red sweet crisp	25	ds	2015/03/29			4						
2015/03/22	arugula	law/tun2/05	voyager	46	ds	2015/03/29			9		20		0.048		25g=35ml
2015/03/22	hakurei	law/tun2/03		46	ds	2015/03/29			7						yyj24
2015/03/22	radish	law/tun2/06	fb	46	ds	2015/03/29			5						f24
2015/03/22	red russian	law/tun2/04		46	ds	2015/03/29	2015/04/21	30d 0h	9		100		0.242		f24
2015/03/22	spinach	lawr/tun1/3.5&4	space	51	ds	2015/03/31			5						
2015/03/27	kale	garths/3/01		30	tr					108					
2015/03/27	kale	garths/3/02		30	tr					108					
2015/03/27	kale	garths/3/03		30	tr					108					
2015/03/27	kale	garths/3/04		30	tr					108					
2015/03/27	kale	garths/3/05		30	tr					108					
2015/04/01	arugula	lawr/10	voyager	55	ds				9						yyj
2015/04/01	hakurei	lawr/06		55	ds	2015/04/07	2015/04/01		9						
2015/04/01	radish	lawr/07	ee	55	ds	2015/04/07	2015/04/01		7						
2015/04/01	radish	lawr/08	fb	55	ds	2015/04/07	2015/04/01		7						
2015/04/01	red russian	lawr/09		55	ds				9		125		0.253		f24

Critical Information for Farms

Sales

Receiving Orders

Inputing, modifying based on harvest, shortages

Date	Customer	Items	AE item	Order	Units	Short	Bag Type	Unit Oz's	Unit Wgt Lbs.	Total Weight Lbs	Price	Value	Unsold Product	Units sold	Profit	Total Sold	Notes
																0	
2015/11/24	urban harvest	Sun Shoots (small)	sfs		40		2 lb	2	0.125	5	$2.15	$86.00				$86.00	
2015/12/01	urban harvest	Pea Shoots (small)	pss		40		2 lb	2	0.125	5	$2.15	$86.00					
2015/12/01	urban harvest	Sun Shoots (small)	sfs		25		2 lb	2	0.125	3.125	$2.15	$53.75					
2015/12/01	urban harvest	zz total										$139.75				$139.75	
2015/12/04	duffers	Carrots (baby)	car	80	80				1	80	$2.50	$200.00				$200.00	
2015/12/08	urban harvest	Pea Shoots (small)	pss		40		2 lb	2	0.125	5	$2.15	$86.00					
2015/12/08	urban harvest	Sun Shoots (small)	sfs		24		2 lb	2	0.125	3	$2.15	$51.60					
2015/12/08	urban harvest	zz total										$137.60				$137.60	
										17400.3						**95923.52**	

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
	Date	**Customer**	**Items**	**AE item**	**Order**	**Units**	**Short**	**Bag Type**	**Unit Oz's**	**Unit Wgt Lbs.**	**Total Weight Lbs**	**Price**	**Value**	**Unsold Product**	**Units sold**	**Profit**	**Total Sold**	**Notes**
2015/11/06	raudz	Beets mixed	b1		7.5				1	7.5	$4.00	$30.00					
2015/11/06	raudz	Carrots (baby)	car	10	10				1	10	$3.00	$30.00					
2015/11/06	raudz	Hakurei (6.5# case)	hc	1	0.5				6.5	3.25	$40.00	$20.00					
2015/11/06	raudz	Pea Shoots	ps2	1	1				2	2	$30.00	$30.00					
2015/11/06	raudz	Radish (6# case)	rc	1	0				6	0	$25.00	$0.00					
2015/11/06	raudz	Spring Mix	sm2	1	1				2	2	$17.00	$17.00					
2015/11/06	raudz	zz total										$127.00				$127.00	
2015/11/04	seasons harvest	Hakurei (6.5# SH case)	hc		5				6.5	32.5	$36.00	$180.00					
2015/11/04	seasons harvest	hakurei bunches			60						$3.00	$180.00					
2015/11/04	seasons harvest	Radish (6# SH case)	rc		4				6	24	$20.00	$80.00					
2015/11/04	seasons harvest	Spinach			60		4 lb	4	0.25	15	$2.00	$120.00					
2015/11/04	seasons harvest	Turnip tops			2				5	10	?	?					Price TBD, left off of invoice
2015/11/04	seasons harvest	zz total										$560.00				$560.00	
2015/11/03	the fixx	Arugula		1	1				1	1	$10.00	$10.00					

Harvest Tally

Date	Customer	Items	Order	Units	Short	Unit Oz's	Unit Wgt Lbs.	Total Weight Lbs	Price	Value	Unsold Product	Units sold	Profit	Total Sold	Notes
	Large Resto 2	Arugula		1			1	1	$10.00	$10.00					
	F. Market	Arugula		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	F. Market	Braising Mix		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	F. Market	Kale		30		6	0.375	11.25	$2.50	$75.00		30	$75.00		
	Green Grocer 1	Pea Shoots		25		4	0.25	6.25	$3.25	$81.25					
	F. Market	Pea Shoots		20		5	0.312	6.25	$5.00	$100.00		20	$100.00		
	Med. Resto 2	Radish		2			6	12	$25.00	$50.00					
	Large Resto 1	Radish		2			6	12	$25.00	$50.00					
	Large Resto 2	Radish		4			6	24	$25.00	$100.00					
	F. Market	Radish		10		8	0.5	5	$2.50	$25.00		10	$25.00		
	Med. Resto 1	Radish Shoots		1			1	1	$20.00	$20.00					
	Med. Resto 2	Radish Shoots		1			1	1	$20.00	$20.00					
	Large Resto 1	Radish Shoots		1			1	1	$20.00	$20.00					
	F. Market	Radish Shoots		20		2	0.125	2.5	$2.50	$50.00		20	$50.00		
	Large Resto 1	Red Russian (Baby Kale)		1			2	2	$20.00	$20.00					
	F. Market	Red Russian (Baby Kale)		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	Med. Resto 2	Salad Turnips		1			6	6	$40.00	$40.00					
	Large Resto 1	Salad Turnips		2			6	12	$40.00	$80.00					
	Large Resto 2	Salad Turnips		1			6	6	$40.00	$40.00					
	Med. Resto 1	Spinach		2			2.5	5	$20.00	$40.00					
	Med. Resto 2	Spinach		2			2.5	5	$20.00	$40.00					
	F. Market	Spinach Large bag		20		14	0.875	17.5	$5.00	$100.00		20	$100.00		
	Med. Resto 2	Spring Mix		2			2	4	$20.00	$40.00					
	F. Market	Spring Mix		64		4	0.25	16	$2.50	$160.00		64	$160.00		
	Large Resto 1	Spring Mix BOX		4			10	40	$80.00	$320.00					
	Large Resto 2	Spring Mix BOX		4			10	40	$80.00	$320.00					
	Green Grocer 1	Sun Shoots		25		4	0.25	6.25	$3.25	$81.25					
	Med. Resto 1	Sun Shoots		2			1	2	$15.00	$30.00					
	Large Resto 1	Sun Shoots		2			1	2	$15.00	$30.00					
	F. Market	Sun Shoots		30		6	0.375	11.25	$5.00	$150.00		30	$150.00		

HARVEST TALLY

CROP	Min for Rest.	Total order	IN STOCK	LBS. HARVEST	Excess	CROP LOCATION(S)	Notes
Arugula		19					
Arugula total with mixes		22					
Carrots		20					
Cilantro		10					
Eggplant (minis)		5					
Hakurei (lbs)		26					
Kale		15					
Parsley		10					
Patty Pans (S)		14					
Patty Pans (M)		20					
Pea Shoots		11					
Peppers (large)							
Peppers (lunch box)		12					
Radish EE/FB		16					
Radish Shoots		5.25					
Red Russian		2					
Spicy Mix		6					
Spring Mix	48	60					
Spring Onions		3.5					

Portioning

Date	Customer	Items	Order	Units	Short	Unit Oz's	Unit Wgt Lbs.	Total Weight Lbs	Price	Value	Unsold Product	Units sold	Profit	Total Sold	Notes
	Large Resto 2	Arugula		1			1	1	$10.00	$10.00					
	F. Market	Arugula		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	F. Market	Braising Mix		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	F. Market	Kale		30		6	0.375	11.25	$2.50	$75.00		30	$75.00		
	Green Grocer 1	Pea Shoots		25		4	0.25	6.25	$3.25	$81.25					
	F. Market	Pea Shoots		20		5	0.312	6.25	$5.00	$100.00		20	$100.00		
	Med. Resto 2	Radish		2			6	12	$25.00	$50.00					
	Large Resto 1	Radish		2			6	12	$25.00	$50.00					
	Large Resto 2	Radish		4			6	24	$25.00	$100.00					
	F. Market	Radish		10		8	0.5	5	$2.50	$25.00		10	$25.00		
	Med. Resto 1	Radish Shoots		1			1	1	$20.00	$20.00					
	Med. Resto 2	Radish Shoots		1			1	1	$20.00	$20.00					
	Large Resto 1	Radish Shoots		1			1	1	$20.00	$20.00					
	F. Market	Radish Shoots		20		2	0.125	2.5	$2.50	$50.00		20	$50.00		
	Large Resto 1	Red Russian (Baby Kale)		1			2	2	$20.00	$20.00					
	F. Market	Red Russian (Baby Kale)		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	Med. Resto 2	Salad Turnips		1			6	6	$40.00	$40.00					
	Large Resto 1	Salad Turnips		2			6	12	$40.00	$80.00					
	Large Resto 2	Salad Turnips		1			6	6	$40.00	$40.00					
	Med. Resto 1	Spinach		2			2.5	5	$20.00	$40.00					
	Med. Resto 2	Spinach		2			2.5	5	$20.00	$40.00					
	F. Market	Spinach Large bag		20		14	0.875	17.5	$5.00	$100.00		20	$100.00		
	Med. Resto 2	Spring Mix		2			2	4	$20.00	$40.00					
	F. Market	Spring Mix		64		4	0.25	16	$2.50	$160.00		64	$160.00		
	Large Resto 1	Spring Mix BOX		4			10	40	$80.00	$320.00					
	Large Resto 2	Spring Mix BOX		4			10	40	$80.00	$320.00					
	Green Grocer 1	Sun Shoots		25		4	0.25	6.25	$3.25	$81.25					
	Med. Resto 1	Sun Shoots		2			1	2	$15.00	$30.00					
	Large Resto 1	Sun Shoots		2			1	2	$15.00	$30.00					
	F. Market	Sun Shoots		30		6	0.375	11.25	$5.00	$150.00		30	$150.00		

Packing

Date	Customer	Items	Order	Units	Short	Unit Oz's	Unit Wgt Lbs.	Total Weight Lbs	Price	Value	Unsold Product	Units sold	Profit	Total Sold	Notes
	Green Grocer 1	Pea Shoots		25		4	0.25	6.25	$3.25	$81.25					
	Green Grocer 1	Sun Shoots		25		4	0.25	6.25	$3.25	$81.25					
	Green Grocer 1	zz total								$162.50				$162.50	
	Large Resto 1	Radish		2			6	12	$25.00	$50.00					
	Large Resto 1	Radish Shoots		1			1	1	$20.00	$20.00					
	Large Resto 1	Red Russian (Baby Kale)		1			2	2	$20.00	$20.00					
	Large Resto 1	Salad Turnips		2			6	12	$40.00	$80.00					
	Large Resto 1	Spring Mix BOX		4			10	40	$80.00	$320.00					
	Large Resto 1	Sun Shoots		2			1	2	$15.00	$30.00					
	Large Resto 1	Tomatoes (cherry)		1			10	10	$40.00	$40.00					
	Large Resto 1	zz total								$560.00				$560.00	
	Large Resto 2	Arugula		1			1	1	$10.00	$10.00					
	Large Resto 2	Radish		4			6	24	$25.00	$100.00					
	Large Resto 2	Salad Turnips		1			6	6	$40.00	$40.00					
	Large Resto 2	Spring Mix BOX		4			10	40	$80.00	$320.00					
	Large Resto 2	Tomatoes (cherry)		1			10	10	$40.00	$40.00					
	Large Resto 2	zz total								$510.00				$510.00	
	Med. Resto 1	Radish Shoots		1			1	1	$20.00	$20.00					
	Med. Resto 1	Spinach		2			2.5	5	$20.00	$40.00					
	Med. Resto 1	Sun Shoots		2			1	2	$15.00	$30.00					
	Med. Resto 1	zz total								$90.00				$90.00	
	Med. Resto 2	Radish		2			6	12	$25.00	$50.00					
	Med. Resto 2	Radish Shoots		1			1	1	$20.00	$20.00					
	Med. Resto 2	Salad Turnips		1			6	6	$40.00	$40.00					
	Med. Resto 2	Spinach		2			2.5	5	$20.00	$40.00					
	Med. Resto 2	Spring Mix		2			2	4	$20.00	$40.00					
	Med. Resto 2	zz total								$190.00				$190.00	
	F. Market	Arugula		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	F. Market	Braising Mix		24		4	0.25	6	$2.50	$60.00		24	$60.00		
	F. Market	Kale		30		6	0.375	11.25	$2.50	$75.00		30	$75.00		

Planting

Field

Direct seeding,
transplanting

FIELD PLANTINGS															
Date (M/D)	Crop	Location (plot/sg#/bed#)	Crop Variety	Bed Size	NS, PT, DS, TR	DOE (M/D)	DTH (M/D)	DTM	Bed Rows	Plug #	Seed Vol.	Seed Wgt. gr	Use/ row ft.	Jang	notes
2015/03/11	arugula	law/tun1/04a	bellezia	23	ds	2015/03/18	2015/04/21	41d 0h	9		12		0.058		yyj. Closest to Jans
2015/03/11	arugula	law/tun1/04b	silvetta	23	ds	2015/03/18	2015/04/21	41d 0h	9		15		0.072		yyj. Closest to Dars
2015/03/11	radish	law/tun1/03	fb	46	ds	2015/03/17	2015/04/13	33d 0h	7						
2015/03/11	red russian	law/tun1/05		46	ds	2015/03/18	2015/04/09	29d 0h	9						next year, plant next crop only 1 week apart for greenhouse. The next on
2015/03/12	mustard	law/tun2/02b	red frills	23	ds	2015/03/18			9		35		0.169		x24 closest to dars
2015/03/12	tatsoi	law/tun2/02a		23	ds	2015/03/18			9		35		0.169		x24 closet to jans
2015/03/13	hakurei	lawr/tun2/01		34	ds	2015/03/23			7		7.5		0.032		yyj
2015/03/13	hakurei	lawr/tun2/02		34	ds	2015/03/23			7		7.5		0.032		yyj
2015/03/13	radish	lawr/tun2/03	ee	34	ds	2015/03/23			5		50		0.294		MJ24
2015/03/13	radish	lawr/tun2/04	ee	34	ds	2015/03/23			5		50		0.294		MJ24
2015/03/21	salanova	lawr/tun1/1	green sweet crisp	25	ds	2015/03/29	2015/04/22	32d 0h	4						
2015/03/21	salanova	lawr/tun1/2&3	red sweet crisp	25	ds	2015/03/29			4						
2015/03/22	arugula	law/tun2/05	voyager	46	ds	2015/03/29			9		20		0.048		25g=35ml
2015/03/22	hakurei	law/tun2/03		46	ds	2015/03/29			7						yyj24
2015/03/22	radish	law/tun2/06	fb	46	ds	2015/03/29			5						f24
2015/03/22	red russian	law/tun2/04		46	ds	2015/03/29	2015/04/21	30d 0h	9		100		0.242		f24
2015/03/22	spinach	lawr/tun1/3.5&4	space	51	ds	2015/03/31			5						
2015/03/27	kale	garths/3/01		30	tr					108					
2015/03/27	kale	garths/3/02		30	tr					108					
2015/03/27	kale	garths/3/03		30	tr					108					
2015/03/27	kale	garths/3/04		30	tr					108					
2015/03/27	kale	garths/3/05		30	tr					108					
2015/04/01	arugula	lawr/10	voyager	55	ds				9						yyj
2015/04/01	hakurei	lawr/06		55	ds	2015/04/07	2015/04/01		9						
2015/04/01	radish	lawr/07	ee	55	ds	2015/04/07	2015/04/01		7						
2015/04/01	radish	lawr/08	fb	55	ds	2015/04/07	2015/04/01		7						
2015/04/01	red russian	lawr/09		55	ds				9		125		0.253		f24

Nursery

Starting, potting up,
expected transplanting

							PLAN											
Date (M/D)	Crop	Location (plot/sg#/bed#)	Crop Variety	Day in plugs	Bed Size/ Row ft	NS, PT, DS, TR	TRN/PT Date (M/D)	DOE (M/D)	DTH (M/D)	DTM	Bed Rows	Plugs / Ft.	Cell Flat	Plug #	Flat#	Seed Vol.	Seed Wgt.	notes
2015-02-17	tomato	lawr/tun2/1&3	oxheart		64	NS						1.2	128	88	0.69			roger has the seed
2015-02-17	tomato	roger's tunnel	oxheart		64	NS						1.2	128	128	1.00			roger has the seed
2015-02-17	tomato	lawson/tun1/5	bonnie best		18	NS						1.2	128	24	0.19			
2015-02-17	tomato	lawson/tun1/2a	golden rave		18	NS						1.2	128	40	0.31			
2015-02-17	tomato	lawson/tun2/3&4	sun golds		88	NS						1.2	128	128	1.00			
2015-02-17	tomato	lawr/tun1/2a	black krim		16	NS						1.2	128	24	0.19			
2015-02-17	tomato	lawr/tun1/2b	vintage wine		16	NS						1.2	128	24	0.19			
2015-02-17	tomato	lawson/tun1/4	sweet baby girl		18	NS						1.2	128	40	0.31			
2015-02-17	tomato	lawson/tun1/3a	jaunne flamme		18	NS						1.2	128	24	0.19			
2015-02-17	tomato	lawr/tun1/1&3	san marzano		44	NS						1.2	128	64	0.50			
2015-02-17	tomato	lawr/tun2/2	mountain		32	NS						1.2	128	48	0.38			
2015-02-18	bell peppers		purple star			NS						1	128	16	0.13			
2015-02-18	bell peppers		ace			NS						1	128	16	0.13			
2015-02-18	kale	garth's 3/1-5	darkibor	35	150	NS	2015/03/27		2015/05/03	74d		3.6	128	640	5.00			
2015-02-18	mix for roger					NS									1.25			random stuff for roger and helene
2015-02-18	tomato	lawson/tun2/2	sakura		44	NS						1.2	128	72	0.56			
2015-02-24	eggplant	garth/1/1	fairy tale		25	NS						0.66	128	18.15	0.14			
2015-02-24	eggplant	garth/1/2	gretel		25	NS						0.66	128	18.15	0.14			
2015-02-24	peppers	lawson/tun2/1	lunch box		-	NS			2015/07/03	129d		1.2	128					total order on other row
2015-02-24	peppers	lawson/tun1/1	lunch box		88	NS						1	128	96.8	0.76			
2015-02-24	salanova	lawson/t1/1	green sweet crisp	25	44	NS	2015/03/21					8	200	400	2.00			
2015-02-24	salanova	lawson/t1/2	red sweet crisp	25	44	NS	2015/03/21					8	200	400	2.00			
2015-02-24	tomato	lawson/tun1/3b	blush		18	NS						1.2	128	23.76	0.19			
2015-02-24	tomato	lawson/tun1/b	purple bumble bee		18	NS						1.2	128	23.76	0.19			
2015-03-09	beets	garth	red ace	25	75	NS	2015/04/08		2015/05/29	81d		16	200	1200	6.00			lots in stock
2015-03-09	chard		bright lights															lots in stock
2015-03-09	scallions		summer isle	45	12.5		2015/04/23					28	200	350	1.75			
2015-03-14	salanova		green sweet crisp	25	44	NS	2015/04/08	2015/03/18				8	200	400	2.00			

Microgreens

Weekly planting, yields

SPROUTS AND MICROS												
Date (M/D)	Crop	Seed Wgt GRM	Flats Planted	Yield Lbs	Yield GRM	Location (plot/sg#/bed#)	Bed Size	TR, GR	DOE (M/D)	DTH (M/D)	DTM	notes
2015/03/20	PEA SHOOTS	2660	8	9	4082.328				2015/03/24	2015/04/02	13d	
2015/03/20	SUN SHOOTS	1020	6	10	4535.92					2015/04/02	13d	
2015/03/21	RADISH SHOOTS	112	2	4	1814.368				2015/03/24	2015/04/02	12d	
2015/03/26	CRUNCHY BEAN	2550		14.5	6577.084							
2015/03/26	ANCIENT BLEND	910		5.25	2381.358							
2015/03/26	BROCCOLI	370		4.25	1927.766							
2015/03/26	PEA SHOOTS	2660	8	9	4082.328				2015/03/24	2015/04/02	7d	
2015/03/26	SUN SHOOTS	1020	6	10	4535.92					2015/04/02	7d	
2015/03/27	RADISH SHOOTS	112	2	4.25	1927.766				2015/03/24	2015/04/02	6d	
2015/04/03	SUN SHOOTS	1020	6	10	4535.92					2015/04/02	-1d	
2015/04/04	SUN SHOOTS	680	4							2015/04/02	-2d	
2015/04/04	CRUNCHY BEAN	1700		9.5								
2015/04/04	ANCIENT BLEND	680		4.25								
2015/04/04	BROCCOLI	370		3.5								
2015/04/04	PEA SHOOTS	3325	10	9	4082.328				2015/03/24	2015/04/02	-2d	
2015/04/05	PEA SHOOTS	3325	10									
2015/04/10	BROCCOLI	370		4.25	1927.766					2015/04/17		
2015/04/10	CRUNCHY BEAN	1700										
2015/04/10	ANCIENT BLEND	680										
2015/04/10	PEA SHOOTS	3325	10	9	4082.328							
2015/04/10	SUN SHOOTS	2550	15									
2015/04/10	RADISH SHOOTS		5									
2015/04/16	SUN SHOOTS	3390	15									big seed
2015/04/16	PEA SHOOTS	3325	10									
2015/04/16	BROCCOLI	370										
2015/04/16	CRUNCHY BEAN	1700										
2015/04/16	ANCIENT BLEND	680										
2015/04/17	RADISH SHOOTS		5									
2015/04/25	PEA SHOOTS	3325	10									

Yields

Date	Crop	Location (plot/sg#/bed#)	Yield lbs./ bun	Area/ Flats Hrv.	Yield Ratio (fl/ft)	Profit / crop/ flat	Crop #	Date Planted	DTH	Notes
2015/03/31	ancient blend	law								
2015/04/16	ancient blend	law	5.5							
2015/04/21	arugula	law/tun1/4a	10.5	23	0.46	105.00	1	62.5		
2015/04/21	arugula	law/tun1/4b	9.55	23	0.42	95.50	1	62.5		
2015/04/27	arugula	law/tun1/4a	5.25	23	0.23	52.50	2			
2015/04/28	arugula	law/tun2/5	23.5	46	0.51	235.00	1			voyager
2015/04/30	arugula	law/tun1/4b	6.75	23	0.29	67.50	2			
2015/05/06	arugula	law/tun1/4a	2	2	1.00	20.00	3			
2015/05/06	arugula	law/tun1/4b	4	23	0.17	40.00	3			
2015/05/06	arugula	law/tun2/5	15	46	0.33	150.00	2	62		
2015/05/12	arugula	law/tun2/5	5	12	0.42	50.00	3	53	25	
2015/05/14	arugula	law/tun2/5	11.5	34	0.34	115.00	3			
2015/05/19	arugula	law/tun1/4	9	23	0.39	90.00	4			
2015/05/19	arugula	law/tun2/5	8.5	34	0.25	85.00	4			
2015/05/25	arugula	law/tun1/4b	1.5	23	0.07	15.00	4			
2015/05/25	arugula	lawr/1, 2	7.5	46	0.16	75.00	4			
2015/06/02	arugula	lawr/1, 2	7.75	46	0.17	77.50	4			
2015/06/02	arugula	mels/1/6, 7	6.25	46	0.14	62.50	4			
2015/06/09	arugula	pats/2/02	13.75	27	0.51	137.50	1	2015/05/12	28d	
2015/06/11	arugula	pats/2/03	35.5	55	0.65	355.00	1	2015/05/12	30d	
2015/06/16	arugula	pats/2/02	12	27	0.44	120.00	1	2015/05/12	35d	
2015/06/17	arugula	pats/2/02	16.3	53	0.31	163.00	2	2015/05/12	36d	
2015/06/17	arugula	pats/2/03	8.1	27	0.30	81.00	2	2015/05/12	36d	
2015/06/22	arugula	pats/2/09	38.87	27	1.44	388.70	1	2015/05/25	28d	
2015/06/22	arugula	pats/2/10	38.87	27	1.44	388.70	1	2015/05/25	28d	
2015/06/29	arugula	pats/2/02	19	27	0.70	190.00	2	2015/05/12	48d	
2015/06/29	arugula	pats/2/03	19	55	0.35	190.00	2	2015/05/12	48d	
2015/06/30	arugula	pats/2/09	25.75	27	0.95	257.50	1	2015/05/25	36d	
2015/06/30	arugula	pats/2/10	24	27	0.89	240.00	1	2015/05/25	36d	
2015/07/06	arugula	pats/2/09	26.25	53	0.50	262.50	2	2015/05/25	42d	
2015/07/06	arugula	pats/2/10	26.25	53	0.50	262.50	2	2015/05/25	42d	

Spoilage

Date Composted	product	weight	units	value	loss
2015-07-08	arugula	15		$10	$150
2015-07-28	tomatoes	30		$4	$120
2016-03-10	lettuce	15		$8	$120
2016-04-14	patty pans	30		$3	$75
2016-07-16	mustard	15		$9	$135
2016-08-18	sprinach	30		$7	$210
2016-06-12	lettuce	15		$8	$120
2016-09-05	spring onions	30		$8	$240
Total Spoilage					$1170

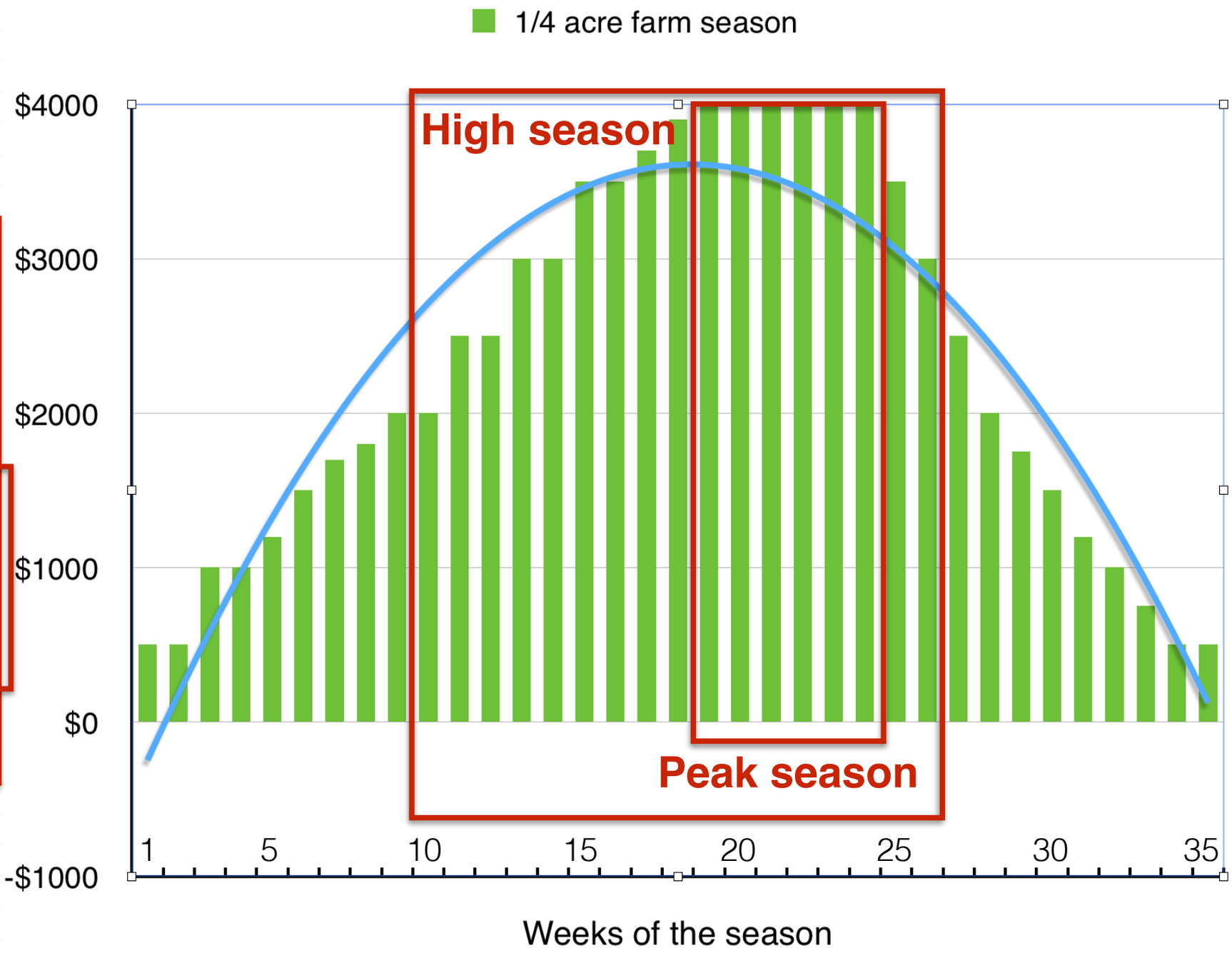
Weekly Overview

Fluctuations, trends, speculation

Week	Weeks	Current Season
Mar 2 — 8		
Mar 9 — Mar 15		
Mar 16 — Mar 22	1	$500
Mar 23 — Mar 29	2	$500
Mar 30 — Apr 5 (Main season start)	3	$1000
Apr 6 — 12	4	$1000
Apr 13 — 19	5	$1200
Apr 20 — 26	6	$1400
Apr 27 — May 3	7	$1600
May 4 — 10	8	$1800
May 11 — 17	9	$1900
May 18 — 24 (High season start)	10	$2000
May 25 — 31	11	$2300
June 1 — 7	12	$2500
June 8 — 14	13	$2750
June 15 — 21	14	$3000
June 22 — 28	15	$3250
June 29 — July 5	16	$3500
July 6 — 12	17	$3700
July 13 — 19	18	$3900
July 20 — 26	19	$4000
July 27 — Aug 2 (Peak season)	20	$4000
Aug 3 — 9	21	$4000
Aug 10 — 16	22	$4000
Aug 17 — 23	23	$4000
Aug 24 — 30	24	$4000
Aug 31 — Sept 6	25	$3500
Sept 7 — 13	26	$3000
Sept 14 — 20 (High season end)	27	$2500
Sept 21 — 27	28	$2000
Sept 28 — Oct 4	29	$1750
Oct 5 — 11	30	$1500
Oct 12 — 18	31	$1200
Oct 19 — 25	32	$1000
Oct 26 - Nov 1 (Main season end)	33	$750
Nov 2 — 8	34	$500
Nov 9 — 15	35	$500
Nov 16 — 22		
		$80000

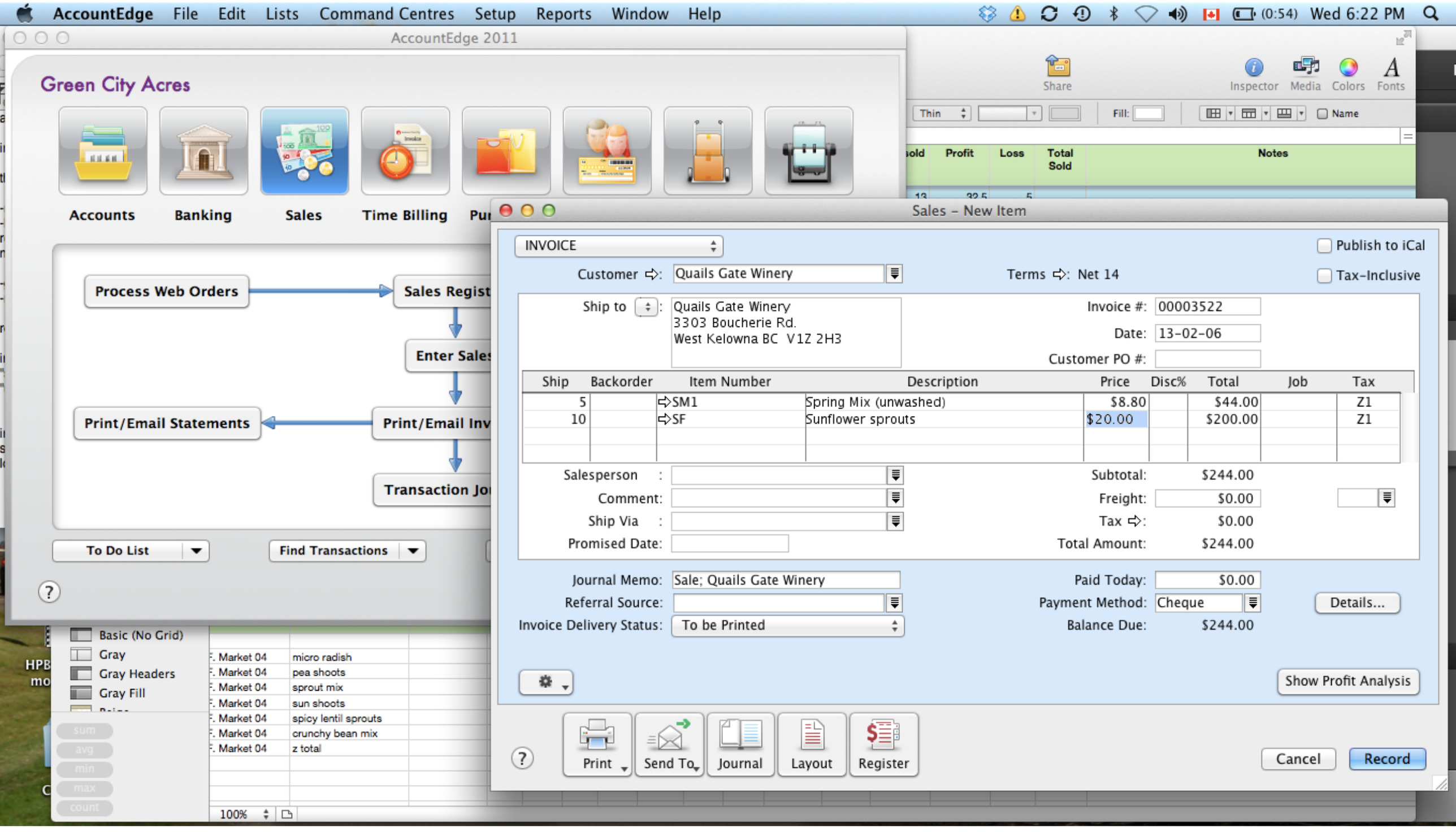
Week	Weeks	Current Season
Mar 2 — 8		
Mar 9 — Mar 15		
Mar 16 — Mar 22	1	$500
Mar 23 — Mar 29	2	$500
Mar 30 — Apr 5 (Main season start)	3	$1000
Apr 6 — 12	4	$1000
Apr 13 — 19	5	$1200
Apr 20 — 26	6	$1400
Apr 27 — May 3	7	$1600
May 4 — 10	8	$1800
May 11 — 17	9	$1900
May 18 — 24 (High season start)	10	$2000
May 25 — 31	11	$2300
June 1 — 7	12	$2500
June 8 — 14	13	$2750
June 15 — 21	14	$3000
June 22 — 28	15	$3250
June 29 — July 5	16	$3500
July 6 — 12	17	$3700
July 13 — 19	18	$3900
July 20 — 26	19	$4000
July 27 — Aug 2 (Peak season)	20	$4000
Aug 3 — 9	21	$4000
Aug 10 — 16	22	$4000
Aug 17 — 23	23	$4000
Aug 24 — 30	24	$4000
Aug 31 — Sept 6	25	$3500
Sept 7 — 13	26	$3000
Sept 14 — 20 (High season end)	27	$2500
Sept 21 — 27	28	$2000
Sept 28 — Oct 4	29	$1750
Oct 5 — 11	30	$1500
Oct 12 — 18	31	$1200
Oct 19 — 25	32	$1000
Oct 26 - Nov 1 (Main season end)	33	$750
Nov 2 — 8	34	$500
Nov 9 — 15	35	$500
Nov 16 — 22		
		$80000

Week	Weeks	Current Season
Mar 2 — 8		
Mar 9 — Mar 15		
Mar 16 — Mar 22	1	$500
Mar 23 — Mar 29	2	$500
Mar 30 — Apr 5 (Main season start)	3	$1000
Apr 6 — 12	4	$1000
Apr 13 — 19	5	$1200
Apr 20 — 26	6	$1400
Apr 27 — May 3	7	$1600
May 4 — 10	8	$1800
May 11 — 17	9	$1900
May 18 — 24 (High season start)	10	$2000
May 25 — 31	11	$2300
June 1 — 7	12	$2500
June 8 — 14	13	$2750
June 15 — 21	14	$3000
June 22 — 28	15	$3250
June 29 — July 5	16	$3500
July 6 — 12	17	$3700
July 13 — 19	18	$3900
July 20 — 26	19	$4000
July 27 — Aug 2 (Peak season)	20	$4000
Aug 3 — 9	21	$4000
Aug 10 — 16	22	$4000
Aug 17 — 23	23	$4000
Aug 24 — 30	24	$4000
Aug 31 — Sept 6	25	$3500
Sept 7 — 13	26	$3000
Sept 14 — 20 (High season end)	27	$2500
Sept 21 — 27	28	$2000
Sept 28 — Oct 4	29	$1750
Oct 5 — 11	30	$1500
Oct 12 — 18	31	$1200
Oct 19 — 25	32	$1000
Oct 26 - Nov 1 (Main season end)	33	$750
Nov 2 — 8	34	$500
Nov 9 — 15	35	$500
Nov 16 — 22		
		$80000



Accounting software

Crunching numbers



Invoicing, outstanding accounts, and expenses

Invoicing

GreenCityAcres
Sustainable Urban Farming Kelowna, BC

1241 Lawson Ave
Kelowna, BC
V1Y 6V1

Invoice

PST Registration #: 815748462
GST Registration #:

Invoice #: 00003911

Bill To:

RauDZ

Ship To:

RauDZ

SALESPERSON	YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
						Net 21	2013-11-29	1

QTY.	ITEM NO.	DESCRIPTION	PRICE	UNIT	DISC %	EXTENDED	TAX
1	MR	Micro radish tray	$22.50	1		$22.50	Z1
1	MR	Micro radish	$20.00	1		$20.00	Z1

CODE	RATE	TAX	SALE AMOUNT
Z1	0%	$0.00	$42.50

Sale Amt.:	$42.50
Freight:	$0.00
GST:	$0.00
PST:	$0.00
Total Amt.:	$42.50
Paid Today:	$0.00
Balance Due:	$42.50

Memo:

715366

GreenCityAcres
Sustainable Urban Farming greencityacres.com
1241 Lawson Avenue, Kelowna, BC V1Y 6V1
250-861-0620
info@greencityacres.com

DATE
N° DE TAXE / TAX REG. NO.
N° DE COMMANDE / ORDER NO.

VENDU À / SOLD TO
ADRESSE / ADDRESS
EXPÉDIER À / SHIP TO
ADRESSE / ADDRESS

DATE D'EXPÉDITION / SHIPPING DATE	VIA	CONDITIONS / TERMS	ACHETEUR / BUYER	VENDU PAR / SOLD BY

	QUANTITÉ / QUANTITY	DESCRIPTION	PRIX / PRICE	MONTANT / AMOUNT
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15			TPS/GST TVH/HST	
16			TVP/PST	
SIGNATURE			TOTAL	

Review

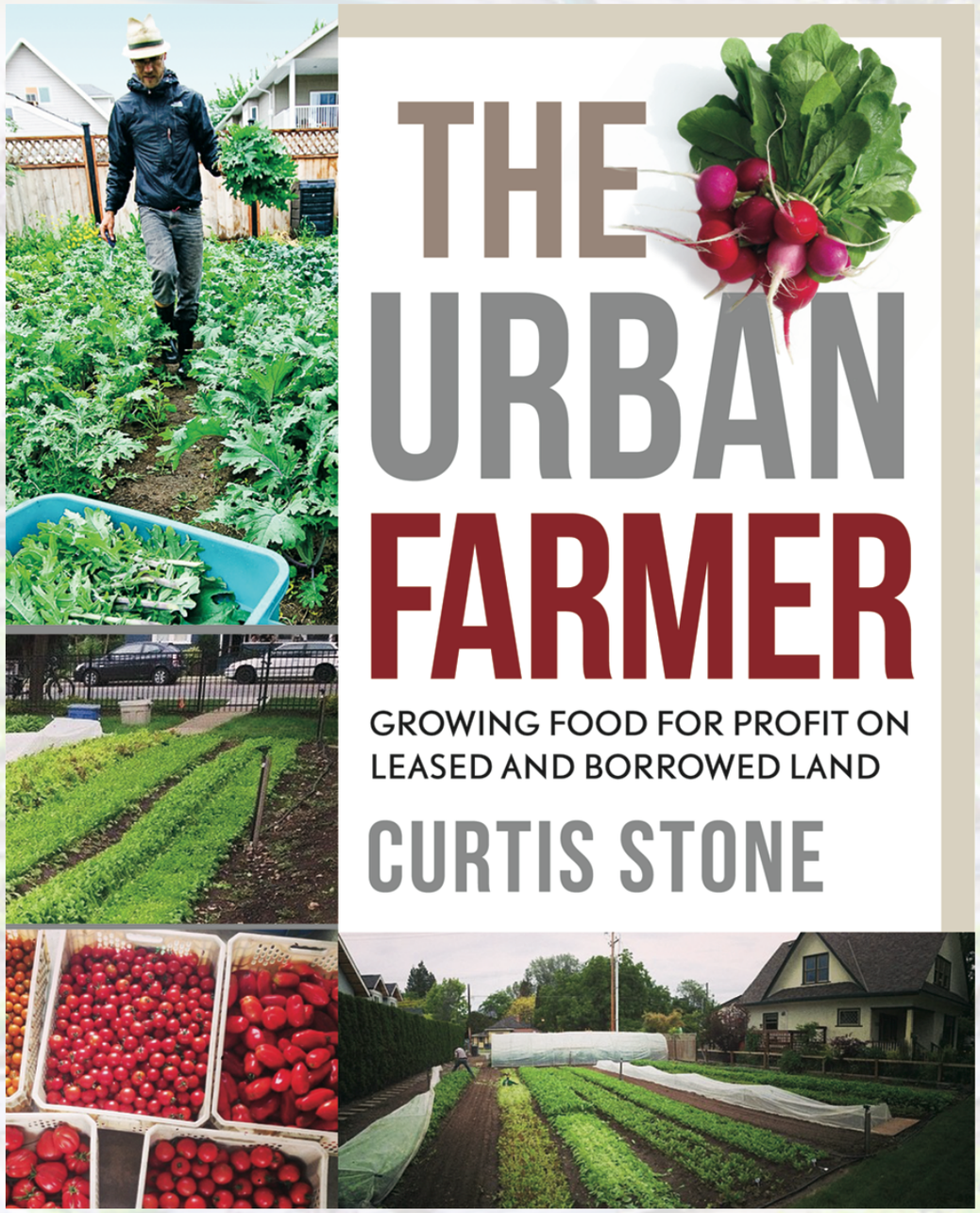
Keep records of all important info

Create habits (Office time is work time)

Use technology

Find time to review twice a month

Look for trends, use to speculate



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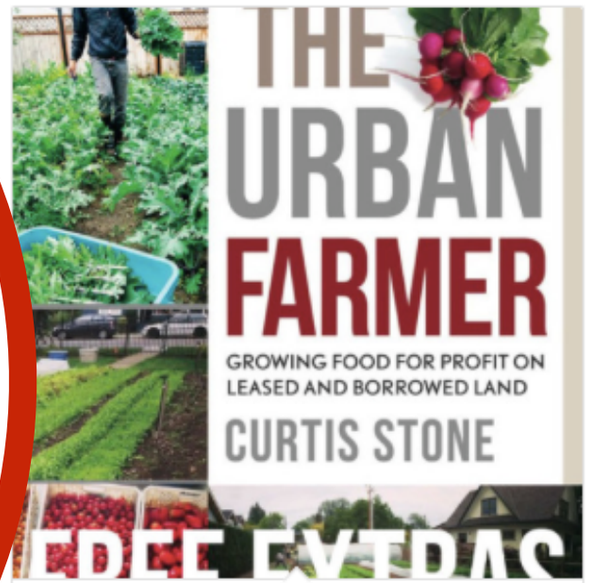

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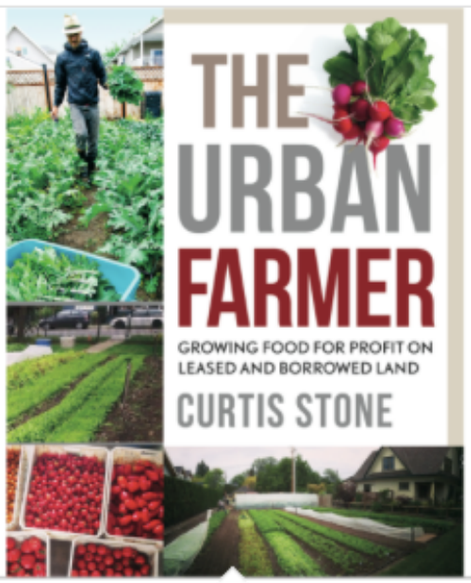

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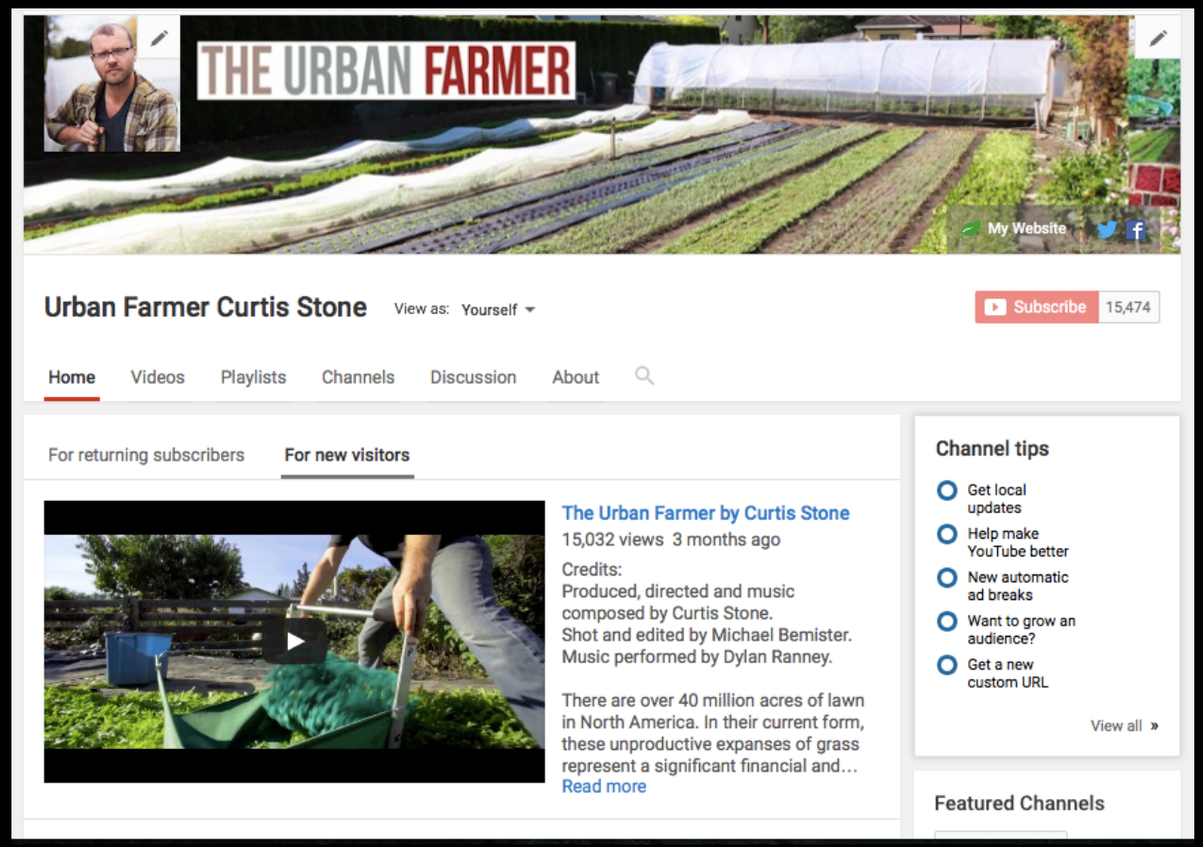

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