

Chapter 257 Provider Information & Dialogue Central & Western MA Session:

Adult Long-Term Residential Service Class

November 17, 2010, 1 pm – 4 pm

Daly Hall – Monson Developmental Center, Palmer, MA

As part of the Chapter 257 Implementation and Contract Reform Initiative, the Executive Office of Health and Human Services (EOHHS) has developed a new Purchase of Service (POS) service classification system. This new system consists of thirty-two defined Service Classes into which all programs purchased under the POS system have been categorized. Rates of reimbursement and, where appropriate, streamlined service procurement and contract mechanisms, will be developed for services according to Service Class. For additional information on the EOHHS Chapter 257 Implementation Plan, please go to our website at www.mass.gov/hhs/chapter257.

The Executive Office of Health and Human Services' Purchase of Service Policy Unit, Department of Developmental Services, Massachusetts Rehabilitation Commission, Massachusetts Commission for the Blind, and the Division of Health Care Finance and Policy are seeking provider input regarding purchase of service programs categorized into the Adult Long-Term Residential Service Class. Services included in this class are listed below, according to their MMARS activity code:

- MCB 2143 Residential Day Services
- DDS 3153 24 Hour Residential Services
- MRC 2226 SHIP – Residential
- DDS 3161 Blanket Residential

EOHHS, involved EOHHS purchasing Departments, and the Division of Health Care Finance and Policy will hold a Provider Information & Dialogue Session on **November 17, 2010** from **1 pm to 4 pm**, at the Monson Developmental Center, Daly Hall at 175 State Avenue, Palmer, MA 01069. We encourage providers from the Central and Western Massachusetts regions to attend this session, **as a second session is being scheduled in the Greater Boston Area** for Metro, North Shore, and Southern Massachusetts providers; however, all organizations currently providing or interested in providing these services in the future are welcome to attend any session.

During this session, EOHHS and Department leads will provide an overview of Chapter 257, outline the features of a Secretariat or Multi-Department Master Agreement structure, and receive comments, ideas, and recommendations to assist in understanding the structure and cost drivers of these services. This will be the **first in a series of sessions** to obtain provider input, with subsequent sessions concentrating on potential rate structures and additional procurement considerations.

Input received in these sessions will contribute significantly to the development of EOHHS and/or Departmental procurements and the schedule of regulated rates promulgated by the Division for services included in this Service Class. There will be an additional opportunity through a formal public hearing, to be scheduled at a future date, for providers to present testimony in response to the proposed rates.

The EOHHS and Purchasing Department Strategy Team working on implementation of regulated rates and procurement for these services has developed the following discussion topics for the session:

- How are the programs purchased by different Departments in this Service Class similar to and different from one another from cost and contracting perspective?
 - What does the spectrum of care look like? What are the different needs of people involved?
 - What are the intended outcomes that service organizations work to achieve? Do these vary by Department and/or program, site, client need?

- How are programs structured to reach intended outcomes? What activities are clients involved in during the day, inside and outside the program?
- How do staff positions, professional qualifications, and level of staff intensity necessary to achieve the intended outcomes vary by purchasing Department? How do residential sites determine the appropriate type and number of staff for the program?
- How do administrative and reporting requirements vary by Purchasing Department?
- How does geographical region or setting affect program costs (transportation, occupancy, etc)?
- What affects a provider's ability to receive SNAP, SSI, Section 8 and other offsets to client costs?
- If you currently provide Long Term Care to a single Purchasing Department, would you be interested in the possibility of contracting with additional Departments under a Master Agreement?

PRE-REGISTRATION IS REQUIRED FOR THESE SESSIONS

If you would like to participate in the discussion, please provide your name, organization, title, and contact information to [Mariah Archer](#) at 617-573-1645 **by noon on November 15, 2010 as space is limited for this information and dialogue session.**

Please send written comments to [Mariah Archer](#) at the Executive Office of Health and Human Services, One Ashburton Place, Boston, MA 02108 by December 1, 2010.