



One Care: Implementation Council Meeting

Executive Office of Health & Human Services

MassHealth Demonstration
to Integrate Care for Dual Eligibles

July 22, 2016, 1:00 PM – 3:00 PM
1 Ashburton Place, 21st Floor
Boston, MA

Contract Extension and Amendment Updates



■ One Care Three-Way Contract Extension:

- On July 5, 2016, MassHealth, the Centers for Medicare & Medicaid Services (CMS), and the One Care Plans executed an addendum to the Three Way Contract that extends the demonstration period for One Care by two years through December 31, 2018.
- The addendum also specifies the quality withhold amounts, savings percentages, and risk corridor terms for Demonstration Years (DYs) 4 and 5.
 - Savings percentages:
 - DY4: 0.25%
 - DY5: 0.50%
 - Quality withholds - DY3 withhold measures apply in DY4 and DY5:
 - DY4: 1.25%
 - DY5: 1.50%
 - Risk corridors - DY3 risk corridor terms apply to DY4 and DY5:
 - 50% risk sharing from 4.1% - 8.0% of gains or losses
- The contract addendum and a letter extending the MOU will be posted on the Duals website (<http://www.mass.gov/masshealth/duals>) under “One Care Three-Way Contract and Memorandum of Understanding (MOU).”

■ Contract Amendment Process for Policy and Program Updates:

- We are currently reviewing and discussing certain policy and program updates, as well as technical fixes to the three-way contract, including changes proposed by the Implementation Council and the One Care Ombudsman (OCO)
 - Will include changes to comply with the new CMS Medicaid Managed Care rule
- MassHealth is meeting with members of the Implementation Council and the OCO to talk through their proposals



One Care Plan Reprocurement

Letters of Intent:

- MassHealth is pleased to announce that it is accepting **Letters of Intent (LOIs)** from organizations interested in participating as One Care plans effective January 1, 2018.
- **LOIs** are due to MassHealth **5:00 pm on Friday, August 12, 2016.**
- MassHealth requests that interested organizations submit **LOIs** for informational and resource planning purposes.
 - Submission of an **LOI** is voluntary and non-binding. Failure to submit a Letter of Intent will not preclude an organization from applying to participate as a One Care plan.
- In addition, MassHealth will accept **written questions** from interested parties until **5:00 pm on Friday, July 29, 2016.** MassHealth will post questions and answers on the LOI and procurement process.
- MassHealth will post updates about the One Care reprocurement process on the Duals website (<http://www.mass.gov/masshealth/duals>) under “Information for Organizations Interested in Serving as One Care Plans” and on COMMBUYS (<https://www.commbuys.com>).

Anticipated One Care Plan reprocurement timeline:

Milestone	Date
Questions Due to MassHealth	Friday, July 29, 2016, at 5pm
Letters of Intent Due to MassHealth	Friday, August 12, 2016, at 5pm
One Care Plan Procurement Release	September 2016 (tentative)
CMS Notice of Intent to Apply due	November 2016 (tentative)
Bidder Responses due	November 2016 (tentative)
One Care Plan Selection	Spring 2017 (tentative)
Readiness Determination	September 30, 2017
1st Enrollment Effective Date	January 1, 2018



One Care Outreach Planning

- With both plans open to new enrollments in all of their coverage areas, MassHealth is excited to move forward with new broad-based outreach efforts

- Outreach will include a series of targeted mailings beginning in late summer through the fall to the following groups:
 1. Former Fallon Total Care (FTC) members in former FTC counties whose previous FTC providers are contracted with another One Care plan;
 2. Individuals who had previously opted out of One Care:
 - Early opt-outs: individuals who opted out during Demonstration Year (DY1) – from October 2013 through December 31, 2014;
 - More recent opt-outs: individuals who opted out since January 1, 2015;
 3. Individuals eligible for One Care who have not yet received a One Care enrollment package from MassHealth

- MassHealth will continue to seek out local community events to participate in to share information about One Care with members, providers, and other interested individuals

- We are also interested in developing more ideas based on discussion with the Implementation Council



Passive Enrollment into CCA

- MassHealth will be passively enrolling members in Suffolk and Worcester counties into Commonwealth Care Alliance (CCA) for an effective enrollment date of October 1, 2016.
- As discussed with the Council earlier this week, CCA has stabilized financially, and has made significant improvements and updates to its staffing, internal processes, and infrastructure to ensure they are ready to accept and onboard a larger group of members at one time.
- MassHealth expects about 675 individuals will enroll on October 1.
- MassHealth will also be working with the One Care plans to hold two "drop-in" outreach events in each county.
- Timeline:
 - 60 day notices will go in the mail to members on July 26th
 - Members will be sent a flyer about the targeted outreach events in mid August
 - 30 day notices will go in the mail to members in late August
 - Outreach events are expected to be held in early to mid September.
- MassHealth is currently working with CMS to document criteria to understand plan readiness to receive passive enrollments.



Other One Care Announcements

- **OCO mailing:** MassHealth is working with the OCO to do a mailing to all current One Care members to help increase awareness of OCO services.
 - The mailing will include:
 - Introductory letter
 - Updated OCO brochure (including new updated logo)
 - OCO magnet
 - The mailing is expected to go out in late July

- **Announcement regarding the MBTA:** the MBTA is now accepting One Care cards as proof of disability (in addition to Medicare cards) in order to receive reduced fare rates.
 - Thank you to the OCO, who raised this issue to MassHealth staff. Once aware, we were able to quickly address this with the MBTA.



Visit us at: www.mass.gov/masshealth/onecare

Email us at: OneCare@state.ma.us