

		<b>RATE</b>	<b>PRODUCER OR</b>	<b>PRODUCER OR</b>
<b>INSURANCE COMPANY</b>	<b>2016 AUTO GROUP</b>	<b>DEV.</b>	<b>MARKETING REP.</b>	<b>MARKETING REP.</b>
				<b>CONTACT INFORMATION</b>
The Commerce Insurance Company	A.R.S. Services, Inc.	6.0%	Hub International New England, LLC	(781) 792-3288
The Commerce Insurance Company	A.R.S. Services, Inc.	6.0%	Hub International New England, LLC	(781)792-3288
The Commerce Insurance Company	AAA Employees	10.0%	AAA Northeast	(401)868-2000
The Commerce Insurance Company	Abington Education Association, Inc.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Adams-Cheshire Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Advocates, Inc.	4.0%	USI Insurance Services	(781)938-7500
The Commerce Insurance Company	Aero Manufacturing	7.0%	Archer Insurance	(978)922-4600
The Commerce Insurance Company	Agawam Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Algonquin Regional Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Align Credit Union	4.0%	Insurance Center of New England, Inc.	(413)781-2410
The Commerce Insurance Company	Amesbury Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Anna Jacques Hospital	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Arlington Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Ashburnham-Westminster Teachers Assoc. Inc.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Ashland Educators Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Assabet Valley Federation of Teachers	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Asthma & Allergy Foundation of America - New England Chapter, Inc.	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Astro Chemicals, Inc.	4.0%	Insurance Center of New England	(413)781-2410
The Commerce Insurance Company	Attleboro School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Auburn Public School Employees	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Avon Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Barnstable School Department	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Bay Cove Human Services	4.0%	USI Insurance Services	(781)938-7500
The Commerce Insurance Company	Becket Arts Center of the Hilltowns	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Bedford Public Schools System	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Belchertown School Department	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Bellingham Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Belmont Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Belmont Savings Bank	4.0%	Hub International New England, LLC	(617)484-6701
The Commerce Insurance Company	Benjamin Franklin Institute	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Berkley School Employees	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Berkshire Hills Regional School District	4.0%	Wheeler & Taylor, Inc.	(413)229-8064
The Commerce Insurance Company	Berkshire School	4.0%	Wheeler & Taylor Insurance Agency	(413)229-8064
The Commerce Insurance Company	Berlin-Boylston Regional School District	4.0%	D.F. Murphy Insurance Agency, Inc.	(508)485-8211
The Commerce Insurance Company	Bi-County Collaborative	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Blackstone Valley Regional Technical High	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Blue Hills Educational Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Blue Hills Regional Technical School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Boston Preparatory Charter Public School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Boston Public Health Commission	6.0%	Flynn Insurance Agency, Inc.	(617) 242-1200
The Commerce Insurance Company	Boston Trinity Academy	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Bourne School Employees	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Boylston Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Braintree School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Bridgewater State College	4.0%	Estabrook & Chamberlain Insurance Agency	(508)697-6963
The Commerce Insurance Company	Bridgewater-Raynham Education Assoc.	4.0%	Farrell Backlund Insurance Agency, LLC	(508)824-8666

		<b>RATE</b>	<b>PRODUCER OR</b>	<b>PRODUCER OR MARKETING REP.</b>
The Commerce Insurance Company	Bristol County Savings Bank	4.0%	Farrell Backlund Insurance Agency, LLC	(508)824-8666
The Commerce Insurance Company	Bristol County Savings Bank - Prime Time Customers	8.0%	Farrell Buckland Insurance Agency, LLC	(508)824-8666
The Commerce Insurance Company	Brockton Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Brookline Educators Union	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Cambridge Friends School	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Cambridge Savings Bank	4.0%	W.T. Phelan & Co. Insurance Agency, Inc.	(617)876-0876
The Commerce Insurance Company	Cambridge Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Cambridge Teachers Federal Credit Union	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Canton Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Cape Cod Academy	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Cape Cod Lighthouse Charter School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Cape Tech Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Carleton-Willard Homes	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Carroll Enterprises, Inc.	4.0%	Small Business Insurance Agency	(508)795-0635
The Commerce Insurance Company	Central One Federal Credit Union	8.0%	Oak Tree Insurance Agency, LLC	(508)841-0515
The Commerce Insurance Company	Channing Bete Company, Inc.	4.0%	Whalen Insurance	(413)586-1000
The Commerce Insurance Company	Chapel Hill-Chauncy Hall School	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Charlestown High School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Chicopee Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Citizen's Circle Checking Club	8.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Clinton Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Cohasset Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Commerce Bank & Trust	4.0%	Sullivan Insurance Group	(800)649-1553
The Commerce Insurance Company	Country Bank for Savings	4.0%	Bell & Hudson Insurance Agency, Inc.	(413)323-9611
The Commerce Insurance Company	Credit Union of the Berkshires	4.0%	Smith Brothers-McAndrews Insurance	(413)743-1216
The Commerce Insurance Company	Crosby's Markets	7.0%	Archer Insurance	(978)922-4600
The Commerce Insurance Company	Cushing Academy	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Dana Hall School	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Danvers Public School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Danvers Teachers Association	4.0%	William J. Lynch Insurance Agency	(978)750-0044
The Commerce Insurance Company	Dartmouth School Department	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Dedham Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Dedham Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Dennis-Yarmouth Educators Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Digital Federal Credit Union	8.0%	DCU Financial Insurance Services, LLC	(508)380-1385
The Commerce Insurance Company	Douglas Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	dPer Club, LLC	4.0%	Lydon & Murphy Insurance Agency	(617) 596-1376
The Commerce Insurance Company	DuFour, Inc.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Duxbury Teachers Association, Inc.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	e Clinical Works	4.0%	Dolan & Maloney Insurance Agency LLC	(508)366-4894
The Commerce Insurance Company	E. L. Harvey & Sons, Inc.	4.0%	Getchell Companies	(978) 807-3439
The Commerce Insurance Company	East Longmeadow Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Eastern Bank	4.0%	Eastern Insurance	(800)876-5510
The Commerce Insurance Company	Eastern Bank Premier Checking Customers	5.0%	Eastern Insurance Group, LLC	1-508-270-5315
The Commerce Insurance Company	Easthampton Savings Bank	4.0%	Finck & Perras Insurance Agency, Inc.	(413)527-5520
The Commerce Insurance Company	Easton Public School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Education Association of Leicester	4.0%	George McKenna Insurance Agency, Inc.	(508)892-8133
The Commerce Insurance Company	Education Association of Plymouth and Carver	4.0%	Horace Mann Service Corp.	(217)789-2500

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The Commerce Insurance Company	Educational Association of Worcester, Inc.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Fall River Public School System	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Fayerweather Street School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Fessenden School (The)	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Fessenden School (The)	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	First Priority Credit Union	4.0%	Rizzo Insurance Group Agency, Inc.	(781)289-7445
The Commerce Insurance Company	Fitchburg Public Schools Clerical Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Flagship Press, Inc	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Foxborough Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Framingham Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Francis W. Parker Charter School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Franklin Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Freedom Credit Union	8.0%	Whalen Insurance Agency	(413)586-1000
The Commerce Insurance Company	Gateway Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Gifford School, The	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Gill-Montague Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Gloucester Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Gloucester Teachers Association	4.0%	Cape Ann Insurance Agency, Inc.	(978)283-7757
The Commerce Insurance Company	Gordon College	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Gordon-Conwell Theological Seminary	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Governors Academy (The)	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Greater Lowell Regional Vocational High	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Greater Lynn Senior Services	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Greenfield Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Greylock Federal Credit Union	4.0%	Greylock Insurance Agency	(508)892-8133
The Commerce Insurance Company	Groton-Dunstable Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Guild of St. Agnes (The)	7.0%	SG&D Insurance Agencies, LLC	(508)453-2549
The Commerce Insurance Company	Hampden Bank	4.0%	Insurance Center of New England	(413)781-2410
The Commerce Insurance Company	Hampden County Physicians Associates, LLC	4.0%	Insurance Center of New England, Inc.	(413)781-2410
The Commerce Insurance Company	Hampden-Wilbraham Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Hampshire College	4.0%	Whalen Insurance Agency	(413)586-1000
The Commerce Insurance Company	Hanover Teacher Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Hingham Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Hingham Federal Credit Union	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Holbrook Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Holyoke Gas & Electric	4.0%	Ross Insurance Agency/RAIS	(413)536-8380
The Commerce Insurance Company	Hometown Bank	4.0%	Oxford Insurance Agency	(508)987-0333
The Commerce Insurance Company	Hopedale Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Hopkinton Teachers Association	4.0%	Phipps Insurance Agency, Inc.	(508)435-6388
The Commerce Insurance Company	Horace Mann School for the Deaf	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Horace Mann Service Corp.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Hudson Education Association	4.0%	D.F. Murphy Insurance Agency, Inc.	(508)485-8211
The Commerce Insurance Company	Hull Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	IC Federal Credit Union	4.0%	Halstead Insurance Agency, Inc.	(978)345-2505
The Commerce Insurance Company	Inly School, Inc.	4.0%	Hub International of New England	(781)545-5544
The Commerce Insurance Company	Intelicoat Technologies Holding Co., LLC	4.0%	White/Baerman Jubinville Insurance Agency,	(413)538-8293
The Commerce Insurance Company	Ipswich Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Jewish Healthcare Center	4.0%	SG&D Insurance Agencies, LLC	(508)754-1767

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The Commerce Insurance Company	Keller Williams Realty	7.0%	Archer Insurance Agency, Inc.	(978) 922-4600
The Commerce Insurance Company	King Philip Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Kollmorgen Corp.	4.0%	Whalen Insurance	(413)586-1000
The Commerce Insurance Company	Kripalu Center for Yoga and Health	4.0%	Hub International of New England	(413) 448-3113
The Commerce Insurance Company	LABBB Collaborative Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Landmark School	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Lanesborough Elementary School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Lawrence Academy, Trustees of	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Lawrence Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Learning Center For The Deaf	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Lee Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Legacy Bank	4.0%	Wheeler & Taylor Insurance Agency	(413)229-8064
The Commerce Insurance Company	Leominster Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Lexington Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Lighthouse School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Lincoln-Sudbury Regional Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Longmeadow Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Lower Pioneer Valley Education Collaborative	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Lunenburg Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Luso Federal Credit Union	8.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Lynn Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	MA Council of Human Services Providers, Inc.	4.0%	USI Insurance Services	(781)938-7500
The Commerce Insurance Company	MA Society of Certified Public Accountants	8.0%	R. H. Pike Insurance Agency, Inc.	(617)698-7850
The Commerce Insurance Company	Malden Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Manchester-Essex Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Mansfield Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	MAPFRE USA, Corp.	20.0%	Not applicable (See Filing Description.)	N/A
The Commerce Insurance Company	Marlborough Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Marshfield Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Masconomet Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Masconomet Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Mass Mutual Life Insurance Company	8.0%	Axia Insurance Services, Inc.	1 (888) 697-8687
The Commerce Insurance Company	Massachusetts Coalition of Police	7.0%	Kaplansky Insurance Agency, Inc.	(781) 453-2552
The Commerce Insurance Company	Matignon High School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Maynard Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Mechanics Cooperative Bank - Employees	4.0%	Rua-Dumont-Audet Insurance Agency, Inc.	(508)673-5808
The Commerce Insurance Company	Mechanics Cooperative Bank - Members	4.0%	Rua-Dumont-Audet Insurance Agency, Inc.	(508)673-5809
The Commerce Insurance Company	Medfield Teachers Association	4.0%	Cross Insurance Agency	(781)235-3100
The Commerce Insurance Company	Medford Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Medway Federation of Teachers	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Melrose Education Association	4.0%	Williams & Alley Insurance Agency, Inc.	(781)665-7000
The Commerce Insurance Company	Mendon-Upton Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Methuen Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Methuen, City of	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	MetroWest Community Federal Credit Union (formerly Framingham Fed. CU)	8.0%	Fitts Insurance Agency	(508)620-6200
The Commerce Insurance Company	Middleboro School Employees	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Milford Teachers Association	4.0%	D. F. Murphy Insurance Agency, Inc.	(781)235-3100
The Commerce Insurance Company	Millbury Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500

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The Commerce Insurance Company	Milton Academy	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Milton Educators Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Minuteman Faculty Association	4.0%	Salem Five Insurance Services, LLC	(781)933-3100
The Commerce Insurance Company	Mitchell Memorial Club, Inc.	2.0%	J.K. Olivieri Insurance Agency	(508) 923-7522
The Commerce Insurance Company	Mitchell Memorial Club, Inc.	2.0%	J.K. Olivieri Insurance Agency	(508)923-7522
The Commerce Insurance Company	Mohawk Trail, Hawlemont & Rowe School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Monson School System	4.0%	J. Stolar Insurance Agency	(413)283-2561
The Commerce Insurance Company	Montachusett Regional Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Montserrat College of Art	7.0%	Archer Insurance	(978)922-4600
The Commerce Insurance Company	Mortgage Financial Inc.	7.0%	Archer Insurance	(978)922-4600
The Commerce Insurance Company	Mt. Greylock Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Natick Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	National Fire Protection Agency	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Nauset Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Needham Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Newton Educational Secretaries Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Newton Teachers Credit Union	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Nichols College Alumni Association	4.0%	Northeast Insurance Agency, Inc.	(508)832-0404
The Commerce Insurance Company	Noble and Greenough School	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Norfolk Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	North Attleboro Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	North Central Charter Essential School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	North Middlesex Regional Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	North Reading Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	North Shore Education Consortium	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	North Shore Regional Vocational School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Northampton Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Northbridge Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Northeast Insurance Agency, Inc.	4.0%	Northeast Insurance Agency, Inc.	(508)832-0404
The Commerce Insurance Company	Norton Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Norwell Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Norwood Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Norwood Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Oxford School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Palmer (Town of)	4.0%	J. Stolar Insurance Agency	(413)283-2561
The Commerce Insurance Company	Palmer Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Park School, The	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Path Finder Regional Technical High School	4.0%	J. Stolar Insurance Agency	(413)283-2561
The Commerce Insurance Company	Paxton (Town of)	4.0%	Conte Insurance Agency	(508)799-7347
The Commerce Insurance Company	Peabody Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Pioneer Valley Performing Arts Charter HS	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Pioneer Valley Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Plainville Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Plymouth County Teachers Federal Credit Union	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Polish National Credit Union - Members	8.0%	Insurance Center of New England, Inc.	(413)781-2410
The Commerce Insurance Company	Premier Source Credit Union	4.0%	Insurance Center of New England	(413)781-2410
The Commerce Insurance Company	Quaboag Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Quincy Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500

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The Commerce Insurance Company	Randolph Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Randolph Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Reads Collaborative	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Region One Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Revere Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Richmond Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Rivers School Corporation, The	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Road To Responsibility, Inc.	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Rochester Memorial Teachers Assoc.	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Rockport Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Sabis International Charter School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Sager Electronics	6.0%	Lehrer & Madden, Inc.	(508)650-1202
The Commerce Insurance Company	Saint Jerome School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Salem Five Bank - Gold Star Checking Account Holders	4.0%	Salem Five Insurance Services, LLC	(781)933-3100
The Commerce Insurance Company	Salem Five Bank - Star Checking Account Holders	4.0%	Salem Five Insurance Services, LLC	(781)933-3100
The Commerce Insurance Company	Sandwich Chamber of Commerce	5.0%	Reid-Hoffman Insurance Agency	(508) 583-4400
The Commerce Insurance Company	Sandwich Education Association	5.0%	Reid-Hoffman Insurance Agency	(508) 583-4400
The Commerce Insurance Company	Scituate Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Seekonk Educators' Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	SEIU Local 1199	6.0%	Flynn Insurance Agency, Inc.	(617) 242-1200
The Commerce Insurance Company	SEIU Local 5000 - NAGE	6.0%	Flynn Insurance Agency, Inc.	(617) 242-1200
The Commerce Insurance Company	SEIU Local 509	6.0%	Flynn Insurance Agency, Inc.	(617) 242-1200
The Commerce Insurance Company	Sharon Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Shelburne Falls Area Business Association, Inc.	4.0%	Mirick Insurance Agency	(413)625-2526
The Commerce Insurance Company	Shirley Teachers Organization	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Shore Country Day School	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Shrewsbury Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Silverlake Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Simonds International, Corp.	4.0%	Choice Insurance Agency, Inc.	(918)424-0120
The Commerce Insurance Company	Smith College	4.0%	Whalen Insurance	(413)586-1000
The Commerce Insurance Company	So. Worcester County Reg. Vocational School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Somerville Teachers Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	South Shore Charter School of Hull	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	South Shore Regional High School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Southampton Education Association	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Southbridge Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Southeast Regional Network/High Point Treatment Center	4.0%	Rogers & Gray Insurance	(508)209-6054
The Commerce Insurance Company	Southeastern Massachusetts Educational Collaborative	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Southern Berkshire Regional School District	4.0%	Wheeler & Taylor, Inc.	(413)229-8064
The Commerce Insurance Company	Southwick-Tolland Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Spencer-East Brookfield Regional School District	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Springfield College	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Springfield Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	St. Sebastian's School	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	STD Medical, Inc.	4.0%	Hub International of New England	(781)792-3200
The Commerce Insurance Company	Stoneham Public Schools	4.0%	Horace Mann Service Corp.	(217)789-2500
The Commerce Insurance Company	Stoneham Savings Bank	4.0%	Robert F. O'Neil Insurance Agency, Inc.	(781)438-5000
The Commerce Insurance Company	Stoughton School Employees	4.0%	Horace Mann Service Corp.	(217)789-2500



		<u>RATE</u>	<u>PRODUCER OR</u>	<u>PRODUCER OR</u>
				<u>MARKETING REP.</u>