

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2007 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	79	22	250	0	699	40	292	62	1,190	0	443	243	286	548	4,154
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	33,287	18,489	73,010	1,651	108,775	10,588	44,559	18,812	207,507	1,248	99,037	75,698	57,270	104,251	854,182
CIGNA HealthCare of Massachusetts, Inc. ³	15	46	114	0	238	56	385	126	556	0	182	183	99	2,625	4,625
ConnectiCare of Massachusetts, Inc.	3	24	0	0	0	311	3,989	1,307	0	0	0	0	0	44	5,678
Fallon Community Health Plan, Inc.	104	4	755	0	3,690	1,192	1,307	349	15,333	2	2,633	836	531	126,498	153,234
Harvard Pilgrim Health Care, Inc.	18,922	380	23,691	2,452	40,952	697	1,626	2,293	98,411	14	54,102	35,125	52,801	36,883	368,349
Health New England, Inc.	1	9,081	0	0	3	7,277	34,933	14,274	20	0	5	3	7	492	66,096
Neighborhood Health Plan, Inc.	470	30	8,594	5	32,241	137	1,254	54	23,723	1	12,957	9,720	48,371	6,463	144,020
Tufts Associated HMO, Inc. ⁴	7,569	2,474	17,698	0	41,130	1,809	13,376	4,140	95,184	1	39,267	28,899	18,727	31,492	301,766
UnitedHealthcare of New England, Inc.	19	0	784	0	6	0	4	2	19	0	38	18	1	52	943
Total HMO Members	60,469	30,550	124,896	4,108	227,734	22,107	101,725	41,419	441,943	1,266	208,664	150,725	178,093	309,348	1,903,047
2006 Massachusetts Population ⁵	224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
Market Penetration Rate ⁶	26.90%	23.30%	22.90%	26.48%	30.94%	30.63%	22.09%	26.99%	30.13%	12.36%	31.87%	30.53%	25.90%	39.41%	29.56%

¹ Information reported by HMOs as of the end of the first quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2006 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

⁶ Total HMO members in each county divided by the 2006 population in each county.