

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of June 30, 2008 ¹

COMPARISON OF 2nd QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	3rd Quarter 2007 Members at End of Quarter	4th Quarter 2007 Members at End of Quarter	1st Quarter 2008 Members at End of Quarter	2nd Quarter 2008 Members at End of Quarter	Member Change 1st Qtr. 08 to 2nd Qtr. 08	Percent Change 1st Qtr. 08 to 2nd Qtr. 08	2nd Quarter 2008 Share of Massachusetts HMO Market
Aetna Health Inc.	4,122	3,888	3,358	3,306	(52)	-1.55%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	857,518	864,819	814,205	807,230	(6,975)	-0.86%	42.5%
CIGNA HealthCare of Massachusetts, Inc. ³	2,966	2,638	2,392	2,252	(140)	-5.85%	0.1%
ConnectiCare of Massachusetts, Inc.	6,131	6,141	5,841	5,470	(371)	-6.35%	0.3%
Fallon Community Health Plan, Inc.	153,094	158,224	162,091	167,428	5,337	3.29%	8.8%
Harvard Pilgrim Health Care, Inc.	365,107	362,963	339,695	334,713	(4,982)	-1.47%	17.6%
Health New England, Inc.	66,850	67,205	66,503	66,000	(503)	-0.76%	3.5%
Neighborhood Health Plan, Inc.	159,767	172,864	179,747	182,566	2,819	1.57%	9.6%
Tufts Associated HMO, Inc. ⁴	314,996	321,325	327,935	330,097	2,162	0.66%	17.4%
UnitedHealthcare of New England, Inc.	711	701	575	585	10	1.74%	0.0%
Totals	1,931,262	1,960,768	1,902,342	1,899,647	(2,695)	-0.14%	100.0%

¹ Information reported by HMOs as of the end of the second quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).