

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
as of December 31, 2007 <sup>1</sup>

**MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY**

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Medicare Advantage Members</b> <sup>2,3</sup>															
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.</b> <sup>4</sup>	1,186		3,110		2,430	1,870	6,694	1,969	3,051		2,687	2,024	600	6,828	32,449
<b>Fallon Community Health Plan, Inc.</b>	15	1	2	0	7	389	169	49	1,768	1	419	4	3	27,821	30,648
<b>Harvard Pilgrim Health Care, Inc.</b> <sup>5</sup>	70	12	353	0	5,001	0	1	1	8,540	0	2,022	176	2,376	156	18,708
<b>Tufts Associated HMO, Inc.</b> <sup>6</sup>	2,489	0	4,153	0	6,042	0	5,995	0	27,826	0	11,723	5,228	3,465	4,386	71,307
<b>Total Medicare Advantage Members</b>	3,760	13	7,618	0	13,480	2,259	12,859	2,019	41,185	1	16,851	7,432	6,444	39,191	153,112

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics Version 3.0."

<sup>3</sup> Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).