

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2007 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	63	34	250	0	602	26	369	82	1,052	0	381	244	274	511	3,888
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	27,674	20,619	72,013	2,078	110,645	10,405	43,746	18,674	212,235	1,517	100,323	76,956	60,299	107,635	864,819
CIGNA HealthCare of Massachusetts, Inc. ³	5	47	19	0	134	37	597	134	331	0	70	52	45	1,167	2,638
ConnectiCare of Massachusetts, Inc.	2	40	0	0	0	373	4,258	1,404	0	0	0	0	0	64	6,141
Fallon Community Health Plan, Inc.	103	14	853	2	3,872	1,598	3,233	1,506	17,369	1	2,935	1,043	593	125,102	158,224
Harvard Pilgrim Health Care, Inc.	18,001	421	23,640	2,309	40,159	645	1,559	2,324	95,842	55	53,487	33,965	53,126	37,430	362,963
Health New England, Inc.	3	9,299	0	0	5	7,325	35,970	14,022	16	0	3	6	6	550	67,205
Neighborhood Health Plan, Inc.	1,295	36	10,939	7	37,817	160	2,707	124	29,935	2	16,911	12,378	52,569	7,984	172,864
Tufts Associated HMO, Inc. ⁴	15,309	3,667	19,812	0	42,589	1,872	12,936	4,555	97,432	0	40,847	31,047	19,296	31,963	321,325
UnitedHealthcare of New England, Inc.	14	0	553	0	6	0	3	2	14	0	25	18	6	60	701
Total HMO Members	62,469	34,177	128,079	4,396	235,829	22,441	105,378	42,827	454,226	1,575	214,982	155,709	186,214	312,466	1,960,768
2007 Massachusetts Population ⁵	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755
Market Penetration Rate ⁶	28.12%	26.33%	23.59%	28.39%	32.17%	31.34%	23.01%	27.96%	30.83%	14.96%	32.83%	31.76%	26.12%	39.99%	30.40%

¹ Information reported by HMOs as of the end of the fourth quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 3.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2007 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

⁶ Total HMO members in each county divided by the 2006 population in each county.