

Massachusetts Guaranteed Issue Nongroup Membership ¹
as of December 31, 2005

Nongroup Membership Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05	Members as of 12/31/05
Aetna Health Inc.	HMO	1	2	0	0	8	1	3	2	15	0	4	4	7	3	50
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Std. Plan) ²	HMO	1,026	328	1,482	53	2,411	137	543	291	4,939	94	2,129	1,761	1,047	1,518	17,759
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plan) ^{2,3}	HMO	879	262	1,026	93	1,695	164	395	335	3,429	117	1,511	1,466	662	1,044	13,078
CIGNA HealthCare of Massachusetts, Inc. ⁴	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	3	0	43	1	5	4	160	0	32	10	6	644	908
Fallon Community Health Plan, Inc. (Alt. Plan) ⁵	HMO	0	0	3	0	25	1	3	0	100	0	20	2	3	329	486
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	141	6	101	35	455	1	5	21	1,354	1	638	185	431	177	3,551
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ⁶	HMO	136	9	82	42	530	3	7	15	1,300	0	620	184	445	149	3,522
Health New England, Inc. (Std. Plan)	HMO	0	66	1	0	0	42	219	83	0	0	0	0	2	2	415
Health New England, Inc. (Alt. Plan) ⁷	HMO	0	2	0	0	0	2	12	5	0	0	0	0	0	0	21
Neighborhood Health Plan, Inc.	HMO	0	0	1	0	0	0	1	0	25	0	4	1	7	0	39
Tufts Associated HMO, Inc.	HMO	27	2	11	0	95	2	19	14	261	0	102	49	110	59	751
United HealthCare of New England, Inc.	HMO	6	0	31	0	1	0	0	0	8	0	6	1	1	1	55
HMO Total		2,216	677	2,741	223	5,263	354	1,212	770	11,591	212	5,066	3,663	2,721	3,926	40,635
Aetna Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	1	5	0	0	0	0	0	6
Blue Cross and Blue Shield of MA, Inc. (Std. Plan)	Pref Prov	196	79	161	71	339	26	68	66	1,192	109	454	226	290	185	3,462
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan) ⁸	Pref Prov	110	31	56	18	108	22	19	40	333	22	102	70	91	41	1,063
(The) Guardian Life Insurance Company of America	Pref Prov	4	0	0	2	1	0	0	0	0	0	1	1	0	2	11
John Alden Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Pref Prov	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
United HealthCare Insurance Company	Pref Prov	0	1	2	0	1	0	0	0	11	0	4	0	0	1	20
Preferred Provider Total		310	111	219	91	449	48	87	107	1,541	131	561	297	381	229	4,562
Aetna Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) Guardian Life Insurance Company of America	Medical	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
John Alden Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(The) MEGA Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mid-West Life Insurance Company of Tennessee	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New England Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
United HealthCare Insurance Company	Medical	1	0	0	0	0	0	0	0	1	0	1	0	1	0	4
Medical Total		1	1	0	0	0	0	0	0	1	0	1	0	1	0	5
Total Nongroup Members		2,527	789	2,960	314	5,712	402	1,299	877	13,133	343	5,628	3,960	3,103	4,155	45,202
2005 Massachusetts Population ⁹		226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
Market Penetration Rate ¹⁰		1.12%	0.60%	0.54%	2.01%	0.77%	0.56%	0.28%	0.57%	0.90%	3.37%	0.86%	0.80%	0.47%	0.53%	0.71%

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Blue Cross and Blue Shield of Massachusetts Inc. HMO Blue, Inc. began offering HMO Basic Blue Direct for coverage effective December 1, 2001.

⁴ CIGNA HealthCare of Massachusetts, Inc. notified the Division in August 2004 that it would nonrenew all of its guaranteed issue nongroup health plans.

⁵ Fallon Community Health Plan, Inc. began offering Independent Care 1250 utilizing the Fallon Select Care Network for coverage effective December 1, 2005.

⁶ Harvard Pilgrim Health Care, Inc. began offering Nongroup Low Option for coverage effective December 1, 2001.

⁷ Health New England, Inc. began offering Nongroup Low Option for coverage effective December 1, 2005.

⁸ Blue Cross and Blue Shield of Massachusetts, Inc. began offering PPO Basic Blue Direct for coverage effective December 1, 2002.

⁹ Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2005.

¹⁰ Total members in each county divided by the 2005 population in each county.