

Massachusetts Group Conversion Guaranteed Issue Nongroup Membership <sup>1</sup>  
as of December 31, 2004

Non Group Membership Total Members	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/04														
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	0	0	0	0	0	1	7	0	4	0	2	0	14
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
GE Group Life Assurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
UniCARE Life and Health Insurance Company	Medical	1	1	0	0	6	2	1	2	22	0	1	1	4	5	46
<b>Total Members</b>		2	1	0	0	6	2	1	3	29	0	6	1	6	5	62
<b>2004 Massachusetts Population <sup>2</sup></b>		228,683	132,486	548,176	15,669	738,984	72,235	461,844	153,894	1,464,628	10,124	653,617	490,655	666,022	779,488	6,416,505
<b>Market Penetration Rate <sup>3</sup></b>		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

<sup>1</sup> Represents membership in guaranteed issue nongroup health plans on a group conversion basis subject to M.G.L. c. 176M.

<sup>2</sup> Table 3: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2003 to July 1, 2004 (CO-EST2004-03-25). Source: Population Division, U.S. Census Bureau. Release Date: April 14, 2005.

<sup>3</sup> Total members in Massachusetts divided by the 2004 population in Massachusetts.