

Massachusetts Guaranteed Issue Nongroup Membership ¹
as of December 31, 2003

Non Group Membership HMO Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/03														
Aetna Health Inc.	HMO	4	4	4	0	11	1	6	3	37	0	11	9	9	14	113
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - HMO Blue Direct)	HMO	1,119	329	1,382	25	2,427	159	501	364	5,077	69	2,271	1,899	958	1,427	18,007
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - HMO Basic Blue Direct)	HMO	559	181	522	25	1,041	82	245	162	2,379	64	925	718	466	596	7,965
CIGNA HealthCare of Massachusetts, Inc.	HMO	13	0	11	0	17	3	18	4	98	0	34	11	20	133	362
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	1	0	47	2	4	0	159	0	23	11	5	691	943
Fallon Community Health Plan, Inc. (Alt. Plan - Independent Plan 1000)	HMO	0	0	0	0	16	0	0	0	22	0	7	1	0	73	119
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	215	10	172	26	731	3	9	21	1,967	1	1,015	300	653	249	5,372
Harvard Pilgrim Health Care, Inc. (Alt. Plan - Nongroup Low Option)	HMO	145	8	106	41	465	8	7	9	1,375	0	658	212	447	140	3,621
Health New England, Inc.	HMO	0	136	0	0	0	73	365	166	0	0	0	0	0	8	748
Tufts Associated HMO, Inc.	HMO	53	4	34	0	162	5	18	12	478	0	175	72	181	89	1,283
United HealthCare of New England, Inc.	HMO	9	1	42	0	6	0	0	0	15	0	13	7	3	5	101
Total		2,117	673	2,274	117	4,923	336	1,173	741	11,607	134	5,132	3,240	2,742	3,425	38,634

Non Group Membership HMO Total Subscribers	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Subscribers as of 12/31/03														
Aetna Health Inc.	HMO	4	3	4	0	10	1	3	3	25	0	10	8	9	11	91
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - HMO Blue Direct)	HMO	727	213	845	19	1,377	110	356	227	3,051	37	1,245	1,028	763	767	10,765
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - HMO Basic Blue Direct)	HMO	375	125	374	19	614	54	151	118	1,476	46	533	421	382	352	5,040
CIGNA HealthCare of Massachusetts, Inc.	HMO	11	0	10	0	14	3	18	4	80	0	29	10	18	114	311
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	1	0	32	2	4	0	127	0	23	6	5	566	766
Fallon Community Health Plan, Inc. (Alt. Plan - Independent Plan 1000)	HMO	0	0	0	0	8	0	0	0	18	0	6	1	0	51	84
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	181	10	137	24	552	3	9	16	1,532	1	731	230	583	166	4,175
Harvard Pilgrim Health Care, Inc. (Alt. Plan - Nongroup Low Option)	HMO	127	8	91	33	344	8	7	9	1,104	0	512	163	402	107	2,915
Health New England, Inc.	HMO	0	118	0	0	0	67	343	153	0	0	0	0	0	7	688
Tufts Associated HMO, Inc.	HMO	44	4	29	0	134	5	16	12	373	0	141	61	161	71	1,051
United HealthCare of New England, Inc.	HMO	8	1	36	0	4	0	0	0	13	0	11	5	3	4	85
Total		1,477	482	1,527	95	3,089	253	907	542	7,799	84	3,241	1,933	2,326	2,216	25,971

Non Group Membership HMO Total Dependents	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Dependents as of 12/31/03														
Aetna Health Inc.	HMO	0	1	0	0	1	0	3	0	12	0	1	1	0	3	22
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - HMO Blue Direct)	HMO	392	116	537	6	1,050	49	145	137	2,026	32	1,026	871	195	660	7,242
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan - HMO Basic Blue Direct)	HMO	184	56	148	6	427	28	94	44	903	18	392	297	84	244	2,925
CIGNA HealthCare of Massachusetts, Inc.	HMO	2	0	1	0	3	0	0	0	18	0	5	1	2	19	51
Fallon Community Health Plan, Inc. (Std. Plan)	HMO	0	0	0	0	15	0	0	0	32	0	0	5	0	125	177
Fallon Community Health Plan, Inc. (Alt. Plan - Independent Plan 1000)	HMO	0	0	0	0	8	0	0	0	4	0	1	0	0	22	35
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	34	0	35	2	179	0	0	5	435	0	284	70	70	83	1,197
Harvard Pilgrim Health Care, Inc. (Alt. Plan - Nongroup Low Option)	HMO	18	0	15	8	121	0	0	0	271	0	146	49	45	33	706
Health New England, Inc.	HMO	0	18	0	0	0	6	22	13	0	0	0	0	0	1	60
Tufts Associated HMO, Inc.	HMO	9	0	5	0	28	0	2	0	105	0	34	11	20	18	232
United HealthCare of New England, Inc.	HMO	1	0	6	0	2	0	0	0	2	0	2	2	0	1	16
Total		640	191	747	22	1,834	83	266	199	3,808	50	1,891	1,307	416	1,209	12,663

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separate report for this information).