

Massachusetts Division of Insurance Annual Report
 Membership in MEDICAL Insured Preferred Provider Plans by County
 as of December 31, 2007

	MEDICAL Insured Preferred Provider Plans ¹ Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2007														
1	Aetna Health Insurance Company ^{2,3}	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Aetna Life Insurance Company	642	370	1,192	78	3,187	733	1,614	5,646	11,282	6	4,239	1,844	10,172	2,699	43,704
3	Blue Cross and Blue Shield of Massachusetts, Inc.	2,910	1,107	8,177	727	13,260	928	5,439	2,141	42,544	2,098	17,541	7,481	11,936	9,300	125,589
4	(The) Chesapeake Life Insurance Company	2	0	0	0	1	0	0	0	1	0	1	0	0	1	6
5	CIGNA HealthCare of Massachusetts, Inc.	2	7	26	0	137	5	94	22	201	0	80	29	35	237	875
6	Combined Insurance Company of America ⁴	18	774	566	5	120	8	55	3,135	374	1	98	37	3,015	32	8,238
7	ConnectiCare of Massachusetts, Inc.	5	33	0	0	1	109	1,187	419	1	0	0	0	0	18	1,773
8	Connecticut General Life Insurance Company	15	107	81	0	183	260	268	88	896	0	256	200	116	572	3,042
9	Fallon Health & Life Assurance Company	38	4	54	0	49	15	40	25	319	7	76	81	30	379	1,117
10	First Health Life and Health Insurance Company	65	1	1	10	94	11	77	5	92	18	99	9	53	8	543
11	Guarantee Trust Life Insurance Company ³	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	(The) Guardian Life Insurance Company of America	15	20	11	3	40	20	0	3	128	0	59	9	21	58	387
13	Harvard Pilgrim Health Care, Inc.	613	10	897	98	1,987	14	63	40	7,162	14	3,724	1,424	1,894	1,447	19,387
14	Health New England, Inc.	27	552	3	0	1	174	1,016	535	2	0	0	2	3	68	2,383
15	HPHC Insurance Company, Inc.	222	18	470	19	1,551	26	126	145	5,579	4	1,650	742	1,261	4,121	15,934
16	John Alden Life Insurance Company	118	11	104	26	47	16	346	25	115	17	92	117	37	35	1,106
17	Markel Insurance Company ⁴	19	17	40	0	187	9	277	38	218	1	64	40	130	767	1,807
18	(The) MEGA Life and Health Insurance Company	23	5	63	2	63	18	8	179	1,457	2	206	57	262	516	2,861
19	Mid-West Life Insurance Company of Tennessee	137	15	119	10	273	7	38	18	349	9	176	132	55	137	1,475
20	Monumental Life Insurance Company ^{4,5}	0	0	0	0	0	0	0	0	0	0	0	0	588	537	1,125
21	Nationwide Life Insurance Company ⁴	295	155	329	15	897	167	1,205	297	1,975	5	1,857	381	2,443	1,439	11,460
22	Time Insurance Company ³	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23	Trustmark Insurance Company ³	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
24	Tufts Associated Health Maintenance Org., Inc.	356	82	443	21	1,494	36	207	161	3,729	7	1,780	886	943	611	10,756
25	Tufts Insurance Company	460	177	467	8	919	319	279	167	2,428	5	938	690	522	467	7,846
26	UniCARE Life and Health Insurance Company	25	10	53	0	163	7	103	9	409	5	248	104	113	234	1,483
27	Union Security Insurance Company	209	9	0	222	59	0	0	0	183	178	19	39	25	0	943
28	United HealthCare Insurance Company	433	481	4,438	22	2,271	150	1,753	498	5,751	13	2,699	1,816	1,583	2,330	24,238
	Total Members	6,649	3,965	17,534	1,266	26,984	3,032	14,195	13,596	85,195	2,390	35,902	16,120	35,237	26,013	288,078
	2007 Massachusetts Population ⁶	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755
	2007 Market Penetration Rate ⁷	2.99%	3.05%	3.23%	8.18%	3.68%	4.23%	3.10%	8.88%	5.78%	22.69%	5.48%	3.29%	4.94%	3.33%	4.47%

¹ Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² Effective January 1, 2008, Corporate Health Insurance Company's name was changed to Aetna Health Insurance Company.

³ Carrier reported zero insured members as of December 31, 2007.

⁴ Carrier only offers a "student only" medical insured preferred provider plan.

⁵ Effective October 1, 2007, Peoples Benefit Life Insurance Company changed its name to Monumental Life Insurance Company.

⁶ 2007 Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

⁷ Total MEDICAL insured preferred provider plan members in each county divided by the 2007 population in each county.