

Massachusetts Division of Insurance
Annual Report of Membership
in Insured Preferred Provider Plans by Plan Type
as of December 31, 2007

2007 Massachusetts Insured Preferred Provider Plan Members ¹ By Plan Type	2007 MA Members	2006 MA Members	2006 to 2007 Change of Members	2007 Market Penetration	2006 Market Penetration	2006 to 2007 Change in Market Penetration
MEDICAL Insured Preferred Provider Plans	288,078	320,260	(32,182)	4.47%	4.98%	-0.51%
DENTAL Insured Preferred Provider Plans	686,386	652,033	34,353	10.64%	10.13%	0.51%
VISION Insured Preferred Provider Plans	307,628	233,485	74,143	4.77%	3.63%	1.14%
MENTAL HEALTH and SUBSTANCE ABUSE Insured Preferred Provider Plans	193,987	180,022	13,965	3.01%	2.80%	0.21%
PRESCRIPTION DRUG EXPENSE Insured Preferred Provider Plans	482	709	(227)	0.01%	0.01%	0.00%

¹ Information reported by carriers offering an insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

PRESCRIPTION DRUG EXPENSE PLANS Preferred Provider Plan Members (Reconciliation of 2006 reported membership with December 31, 2007 report)	2006 MA Members ²	2006 MA Members ³	2006 MA Members
(The) MEGA Life and Health Insurance Company	446	709	263
CHANGES	446	709	263

MEDICAL Insured Preferred Provider Plans Preferred Provider Plan Members (Reconciliation of 2006 reported membership with December 31, 2007 report)	2006 MA Members ²	2006 MA Members ³	2006 MA Members
(The) Chesapeake Life Insurance Company	11	22	11
(The) MEGA Life and Health Insurance Company	5,682	5,704	22
Mid-West Life Insurance Company of Tennessee	959	1,921	962
CHANGES	319,265	320,260	995

VISION Insured Preferred Provider Plans Preferred Provider Plan Members (Reconciliation of 2006 reported membership with December 31, 2007 report)	2006 MA Members ²	2006 MA Members ³	2006 MA Members
(The) Chesapeake Life Insurance Company	1	4	3
(The) MEGA Life and Health Insurance Company	4,336	8,197	3,861
Mid-West Life Insurance Company of Tennessee	4,374	8,251	3,877
CHANGES	225,744	233,485	7,741

² Based on the 2006 Reports submitted in April 2007.

³ Carriers originally did not report dependent data - revised 2006 Reports now included dependents.