



PENSION RESERVES  
**INVESTMENT**  
MANAGEMENT BOARD

# ***Presentation to the State Retiree Benefits Trust Fund Board***

***PRIM Board Organizational Update  
PRIT Fund and SRBT Fund Performance Review  
Municipal Outreach Update***

***Thursday, June 6, 2019***

***By***

***Paul W. Todisco, Senior Client Services Officer, PRIM Board  
Francesco Daniele, Senior Client Services Officer, PRIM Board  
Samuel Olivier, Client Service Analyst, PRIM Board***

***Deborah B. Goldberg, Treasurer and Receiver General, Chair  
Michael G. Trotsky, CFA, Executive Director and Chief Investment Officer***



# ***Mission***

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- ❑ **PRIM is a \$73.1 billion investment fund that invests public employee pension benefits.**
  - PRIM does not administer benefits.
  - PRIM has a highly talented, experienced and focused investment staff.
- ❑ **PRIM's Mission is to relieve the pension funding burden on the taxpayer.**
  - PRIM is a self-funded agency which generates asset returns for Massachusetts.
  - In the past five years, PRIM's returns have contributed over \$19.9 billion to pension funding (\$3.6 billion over benchmark).
  - The Project SAVE initiative realized over \$150 million in value for the fund annually.
- ❑ **PRIM is independent and governed by a nine-member Board of Trustees.**
  - The Massachusetts State Treasurer is the Chair of the PRIM Board.
  - A robust committee structure lends advice regarding investments and operations.



# ***PRIT Fund Overview***

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## **❑ Oversight and staffing:**

- 9 appointed and elected trustees
- 4 advisory committees, consisting of 37 industry professionals and Board members
- Staff of 45 professionals
  - 2 Ph.D's
  - 9 CFA's
  - 6 CPA's
  - 2 CAIA's
  - 19 CFA Investment Foundations Program Certificate Holders

## **❑ Core Fund Facts**

- \$73.1 billion AUM as of 03/31/2019
- 46 public markets portfolios
- 14 real estate, timber and REIT managers
- 100+ private equity managers; 200+ partnerships
- 39 portfolio completion strategies managers



# ***Top 10 Accomplishments***

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1. Stable organization: Exceptional staff with low turnover supported by a strong, stable Board and Committee structure.
2. National recognition for PRIM and its staff
3. Strong relative and absolute investment performance
4. Sophisticated risk management platform and framework
5. Timely asset allocation decisions
6. Project SAVE
7. Re-engineered Hedge Fund program – Portfolio Completion Strategies
  - a. Direct hedge funds
  - b. Hedge fund replication
  - c. Alternative risk premia harvesting strategies
  - d. Equity risk mitigation
8. Enhanced manager search and selection process
9. Private Equity co-investment
10. Direct Real Estate





## ***PRIM Board Organizational Update***



# PRIM Board Membership



# ***External Advisors***

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## **Fund Advisors:**

- **NEPC** - Asset Allocation
- **Callan Associates** - Public Markets
- **Aberdeen/Arden** - Hedge Fund Investments
- **Hamilton Lane** - Private Equity
- **The Townsend Group**- Real Estate & Timber
- **The International Woodland Company** - Timber

## **Independent Auditors:**

- **KPMG, LLP** - PRIM Board and PRIT Fund, Real Estate, Timber, and SASE 16 Reviews
- **Deloitte & Touche, LLP** – PRIM Board tax Consultant

## **Custodian:**

- **BNY Mellon Corporation**



# PRIM Advisory Committees Membership

## Investment Committee (12 Members)

*The Committee advises the Board with respect to the asset allocation policy of PRIM and related investment policies, and assist the Board in overseeing the investment program. The mandate of the Investment Committee does not include real estate and timber.*

1. Deborah B. Goldberg, Chair, Ex Officio Board Member
2. Paul E. Shanley, Board Member
3. Ruth Ellen Fitch, Board Member
4. Joseph C. Bonfiglio, Massachusetts & Northern New England Laborers' District Council
5. C. LaRoy Brantley, Investment Consultant
6. Michael Even, CFA, Retired President and CEO, Numeric Investors
7. Constance M. Everson, CFA, Managing Director, Capital Markets Outlook Group
8. James B. G. Hearty, Partner, Clough Capital
9. Peter Monaco, Managing Director, Raptor Group
10. Philip Rotner, Chief Investment Officer, Boston Children's Hospital
11. Glenn P. Strehle, CFA, Treasurer Emeritus, MIT
12. Timothy L. Vaill, Special Advisor

## Real Estate Committee (10 Members)

*The Committee advises the Board in setting investment policy within the real estate and timber portfolios and assist the Board in overseeing these portfolios.*

1. Deborah B. Goldberg, Ex Officio Board Member
2. Lydia Chesnick, Esq., Partner, Bernkopf Goodman LLP
3. Robert Gifford, Robert Gifford Advisory
4. Jill S. Hatton, Chair, CRE, Real Estate Investment Professional
5. Anthony E. Hubbard, Esq., CVS Corporation
6. Jack Lutz, PhD., Forest Research Group
7. William F. (Bill) McCall, Jr., CRE, McCall & Almy, Inc.
8. Garlan Morse, Jr., CRE, Morris and Morse Company, Inc.
9. Peter F. O'Connell, Marina Bay Company
10. Carly Rose, Public Safety Union Member





# ***PRIM Advisory Committees Membership***

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## **Administration and Audit Committee**

**(10 Members)**

*The Committee assists the Board in overseeing all issues related to the governance, administration, and audit functions of PRIM, and to provide recommendations for the Board's consideration.*

1. Deborah B. Goldberg, Ex Officio Board Member
2. Robert L. Brousseau, Chair, Board Member
3. Theresa T. McGoldrick, Esq., Board Member
4. Patrick E. Brock, Chairman of the Hampshire County Retirement Board
5. Joseph A. Connolly, Senior Managing Director Strategic Development, TerraCap
6. Karen E. Gershman, CPA, Retired Chief Operating Officer, Health Advances
7. Eileen Glovsky, Treasurer Appointee
8. James B. G. Hearty, Retired Investment Professional
9. Dennis J. Naughton, Board Member
10. Michele A. Whitham, Esq., Founder & Principal, Whitham Law LLC

## **Compensation Committee**

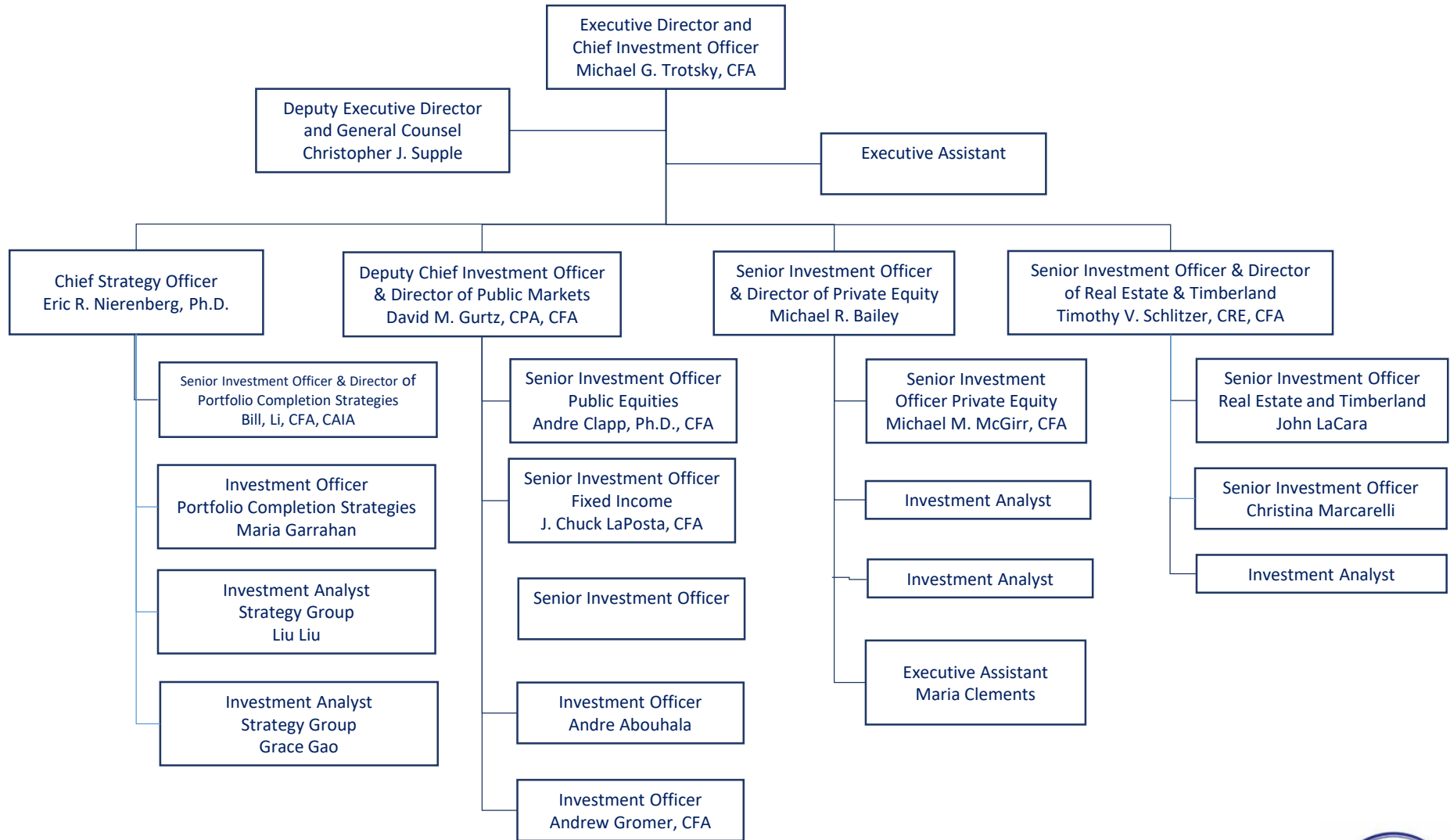
**(5 Members)**

*The Committee assists the Board in overseeing staff compensation and benefit policies. The Administration and Audit Committee is responsible for assisting the Board on other human resource matters.*

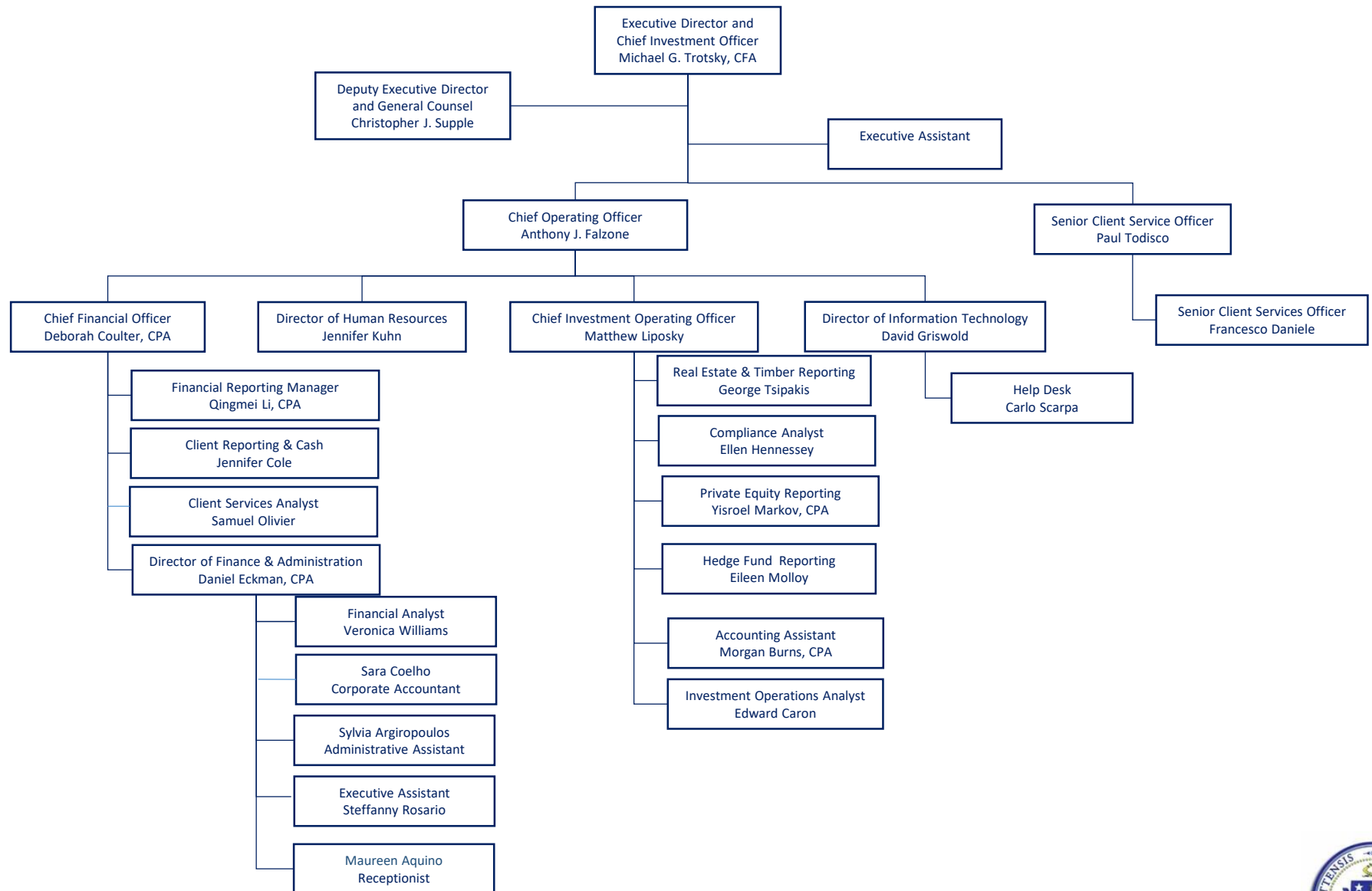
1. Deborah B. Goldberg, Ex Officio Board Member
2. Robert L. Brousseau, Board Member
3. Patrick E. Brock, Chairman, Hampshire County Retirement Board
4. Joseph A. Connolly, Senior Managing Director Strategic Development, TerraCap
5. Michele A. Whitham, Esq., Founder & Principal, Whitham Law LLC



# PRIM Investment Organizational Chart



# PRIM Finance and Operations Organizational Chart



# Summary of Recent National Recognition

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- ❑ For an unprecedented fourth year in a row, PRIM has been nominated for “Public Plan of the Year” at the Institutional Investor Hedge Fund Industry Awards, to be held in New York on June 27, 2019. PRIM won this award in 2016. The other nominees this year are Ontario Municipal, New Mexico, Wisconsin, Texas Teachers and Illinois Teachers.
- ❑ PRIM’s Portfolio Completion Strategies (PCS) Director Bill Li, CFA, CAIA was inducted into the EQDerivatives Investing Hall of Fame’s 2019 Class, which “recognizes those individuals that have led the line in volatility and alternative risk premia thought leadership.
- ❑ PRIM has adopted the CFA Institute’s Global Investment Performance Standards of integrity and transparency, effective January 1<sup>st</sup> 2019. The **GIPS** standards are an important part of our commitment to maintain the highest level of integrity and transparency possible.
- ❑ CFA Society Boston has elected Michael Trotsky, CFA, Executive Director and Chief Investment Officer to serve as Vice Chair of the Board of Directors. (June 2018)
- ❑ PRIM’s Private Equity Portfolio has been ranked #1 among 163 U.S. public pension funds based on 10 year annualized returns as of June 30 2017 by the American Investment Council’s 2018 Public Pension Study
- ❑ Chris Supple, Deputy Executive Director and General Counsel, was reappointed to a 2<sup>nd</sup> term as Chair of the Securities Litigation Committee at the National Association of Public Pension Attorneys (NAPPA)
- ❑ PRIM was nominated again for Institutional Investor Magazine’s 15<sup>th</sup> annual **Large Public Fund of the Year Hedge Fund Industry award**. The award recognizes excellence in innovation and thought leadership in the Hedge Fund space. (May 2017)
- ❑ Bill Li, Investment Officer, earned the **Chartered Alternative Investments Analyst (CAIA)** designation after passing the required two-part exam. The CAIA curriculum is designed to provide a broad knowledge in alternative investments including hedge funds, private equity, real assets and structured products. (May 2017)
- ❑ PRIM was awarded the **Government Finance Officer Association’s Certificate of Achievement for Excellence in Financial Reporting** for the 13<sup>th</sup> consecutive year.
- ❑ Tim Schlitzer, Senior Investment Officer and Director of Real Estate and Timberland, and Bill Lee, Investment Officer on the Hedge Fund team, received their **Chartered Financial Analyst (CFA)** designations, having passed all three tests and completed the work requirements. (November 2016)
- ❑ David Gurtz, CFA, CPA, Deputy Chief Investment Officer, Director of Public Markets, and Paul Todisco, PRIM Senior Client Services Officer, received the **Commonwealth’s Citation for Outstanding Performance** at a State House ceremony with Treasurer Deborah Goldberg, Chair of the PRIM Board. (September 2016)
- ❑ Eric Nierenberg, Ph.D., Chief Strategy Officer, was awarded Institutional Investor magazine’s **Large Public Fund of the Year Award**. The award recognizes performance innovation, achievements and contributions to the industry in the past year. (June 2016).

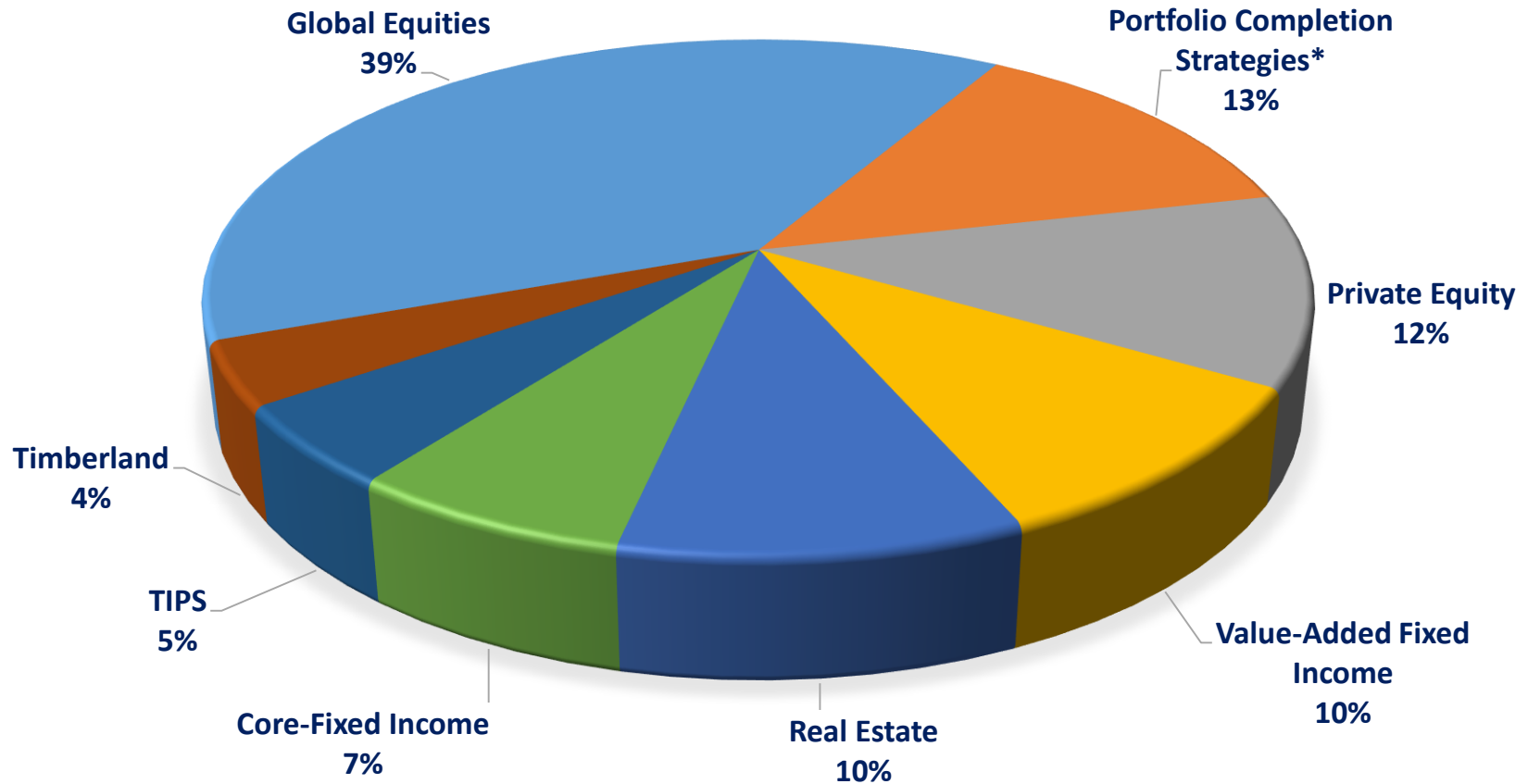




## ***Asset Allocation Review***



# PRIT Fund Overview – Current Asset Allocation Targets



\*PCS Includes 9% allocation to Hedge Funds.



# Detailed Summary: Target Range Proposal

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## Increase in Allocation Range

### *Core Fixed Income: Target Band moves up 3%*

- ❑ The net increase will be funded across the US Treasury curve.



US Short Term Fixed Income

- ❑ Within Core Fixed Income, there will be an increase across the US Treasury curve which will be funded through a reduction in Global Inflation-Linked Bonds.

### *Portfolio Completion Strategies: Target Band moves up 1%*

### *Private Equity: Target Band moves up by 1%*

## Decrease in Allocation Range

### *Global Equity: Target Band moves down 3%*

- ❑ The decrease will be sourced from Developed International and Emerging Markets Equities.
- ❑ Within Global Equities, the increase in the Hedged Equity program will be funded by US and International Equities.

### *Value Fixed Income: Target Band moves down by 2%*

## Same Allocation Range

### *Real Estate: Target Band remains the same*

- ❑ As Private Real Estate deals are sourced, the team may fund from REITS.

### *Timber: Target Band remains the same*



# PRIM Asset Allocation Mid-Point Target

Asset Class Allocations	Current AA Target Range	2019 AA Target Range	2019 AA Target Mid-Point	Mid-Point AA Change From 2018
<b>Global Equity</b>	<b>37% - 47%</b>	<b>34% - 44%</b>	<b>39%</b>	<b><u>-3.0%</u></b>
US Equity			13%	-4.5%
Int'l Developed Equities			13%	-2.5%
Emerging Int'l Equities			5%	-1.0%
Hedged Equity			8%	5.0%
<b>Core Fixed Income</b>	<b>9% - 15%</b>	<b>12% - 18%</b>	<b>15%</b>	<b><u>3.0%</u></b>
Core Bonds			6%	1.0%
Short-Term Fixed Income			2%	2.0%
Long Duration Treasury			3%	1.0%
Inflation-Linked Bonds			4%	-1.0%
<b>Value-Add Fixed Income</b>	<b>7% - 13%</b>	<b>5% - 11%</b>	<b>8%</b>	<b><u>-2.0%</u></b>
<b>Private Equity</b>	<b>9% - 15%</b>	<b>10% - 16%</b>	<b>13%</b>	<b><u>1.0%</u></b>
<b>Real Estate</b>	<b>7% - 13%</b>	<b>7% - 13%</b>	<b>10%</b>	-
Private Real Estate			9%	1.0%
Public REITs			1%	-1.0%
<b>Timberland</b>	<b>1% - 7%</b>	<b>1% - 7%</b>	<b>4%</b>	-
<b>PCS</b>	<b>7% - 13%</b>	<b>8% - 14%</b>	<b>11%</b>	<b><u>1.0%</u></b>





# PRIM Asset Allocation

Asset Class Allocations	Current AA Target Range	2019 AA Target Range	2019 AA Target Mid-Point	Mid-Point AA Change From 2018
Global Equity	37% - 47%	34% - 44%	39%	<u>-3.0%</u>
Core Fixed Income	9% - 15%	12% - 18%	15%	<u>3.0%</u>
Value-Add Fixed Income	7% - 13%	5% - 11%	8%	<u>-2.0%</u>
Private Equity	9% - 15%	10% - 16%	13%	<u>1.0%</u>
Real Estate	7% - 13%	7% - 13%	10%	-
Timberland	1% - 7%	1% - 7%	4%	-
PCS	7% - 13%	8% - 14%	11%	<u>1.0%</u>

Capital Market Assumptions <sup>1</sup>	2018 Assumptions Current Target Range	2019 Assumptions 2019 Target Range
5-7 Yr. Returns	6.6%	6.8%
30 Yr. Returns	7.7%	7.9%
Volatility	12.6%	12.1%
Sharpe Ratio 30 Yr.	0.39	0.41

1. Asset classes modeled at the midpoint of the target range



# Project SAVE Update

PROJECT SAVE as of 12/31/2018	Annualized Value Target	Annualized Value Realized	% of Target Achieved
<u>INITIAL PROGRAMS</u>			
Hedge Fund-of-Funds Unwind	\$40 mm	\$38.2 mm	96%
Cash Overlay Program	\$20 mm	\$28.2 mm	141%
Public Markets Fee Negotiations	\$1.5 mm	\$8.2 mm	546%
Private Equity Co-Investment	\$25 mm	\$13.2 mm	53%
Hedge Fund Fee Negotiations	\$7 mm	\$57.0 mm	824%
Hedge Fund Replication	\$7 mm	\$14.8 mm	211%
Securities Litigation	\$0.7mm	\$0.6 mm	82%
<u>INITIAL PROGRAMS TOTALS</u>	<u>\$101.2 mm</u>	<u>\$160.9 mm</u>	<u>159%</u>
<u>FOLLOW-ON PROGRAMS</u>			
Real Estate direct- or co-investment	\$2 mm	\$1.6 mm	
Securities Lending	\$15 mm	\$10.5 mm	
Private Equity Stock Distribution	\$0.3mm	\$0.1 mm	
<u>TOTAL PROJECT SAVE PROGRAMS</u>		<u>\$173.1 mm</u>	



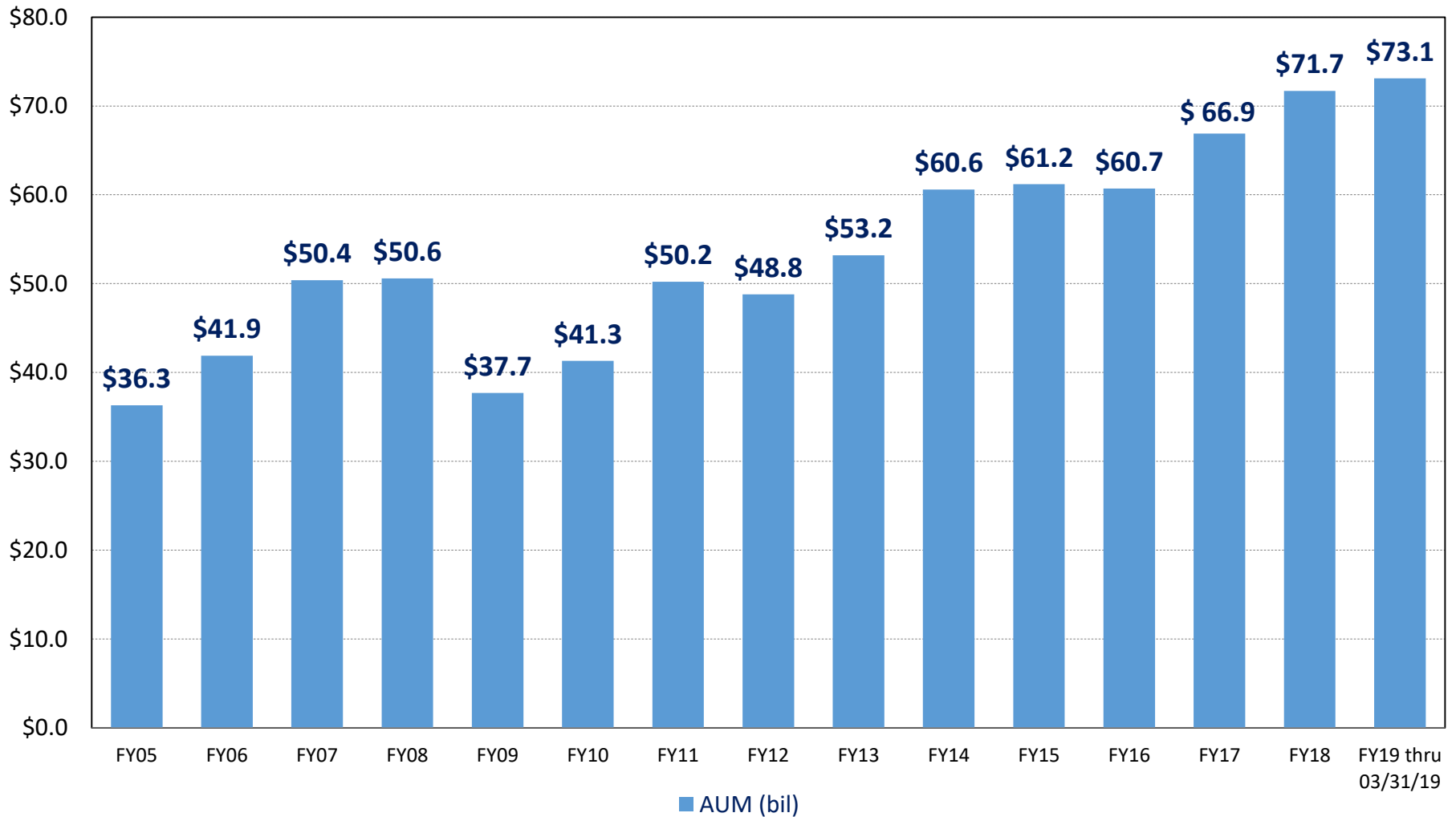


# ***PRIT Fund Performance***

## ***As of March 31, 2019***

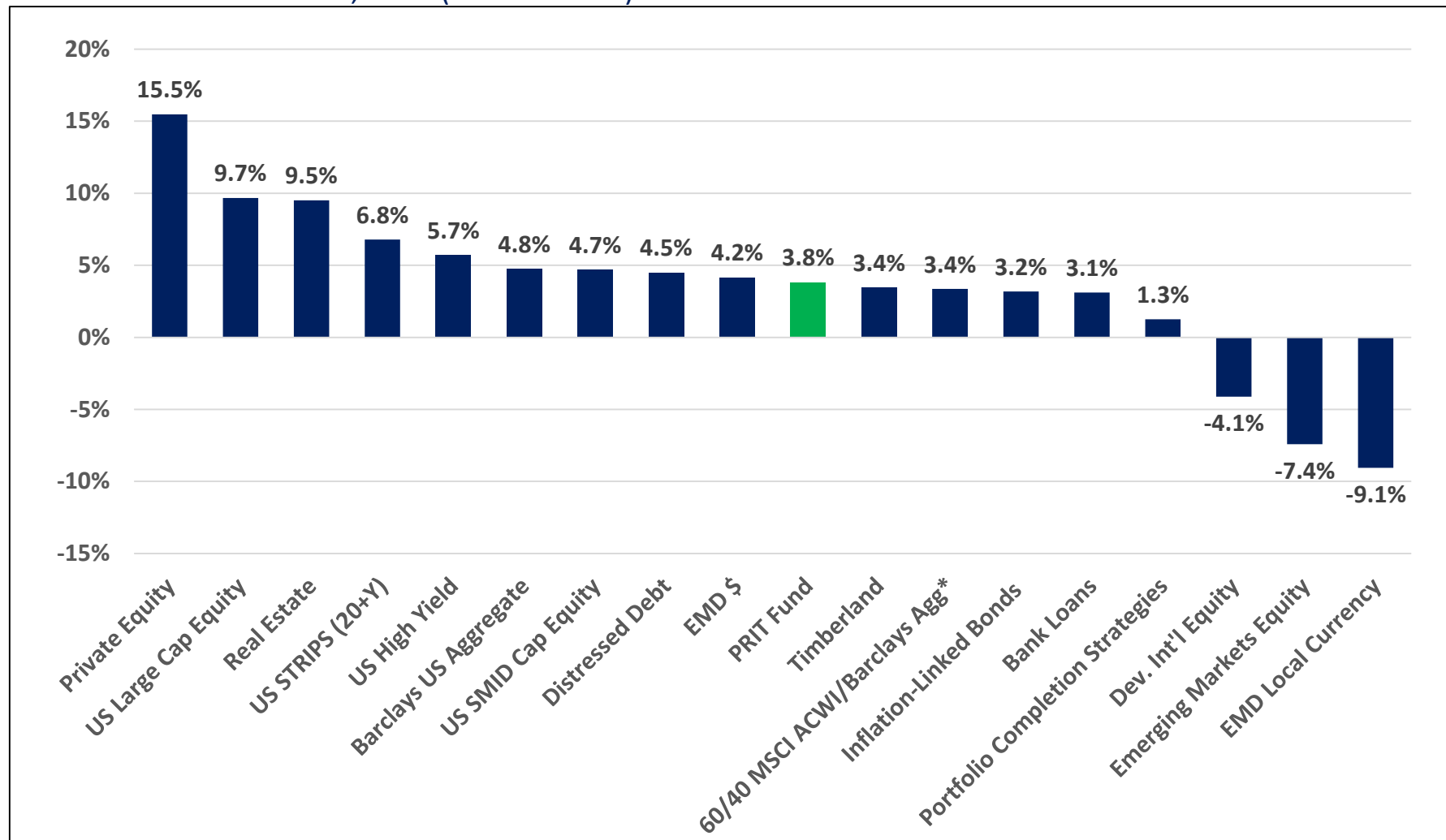


# ***Total PRIT Fund Fiscal Year Market Value (\$Billions)***



# Asset Class Performance Summary

One Year Ended March 31, 2019 (Gross of Fees)



Source: BNY Mellon, FactSet.

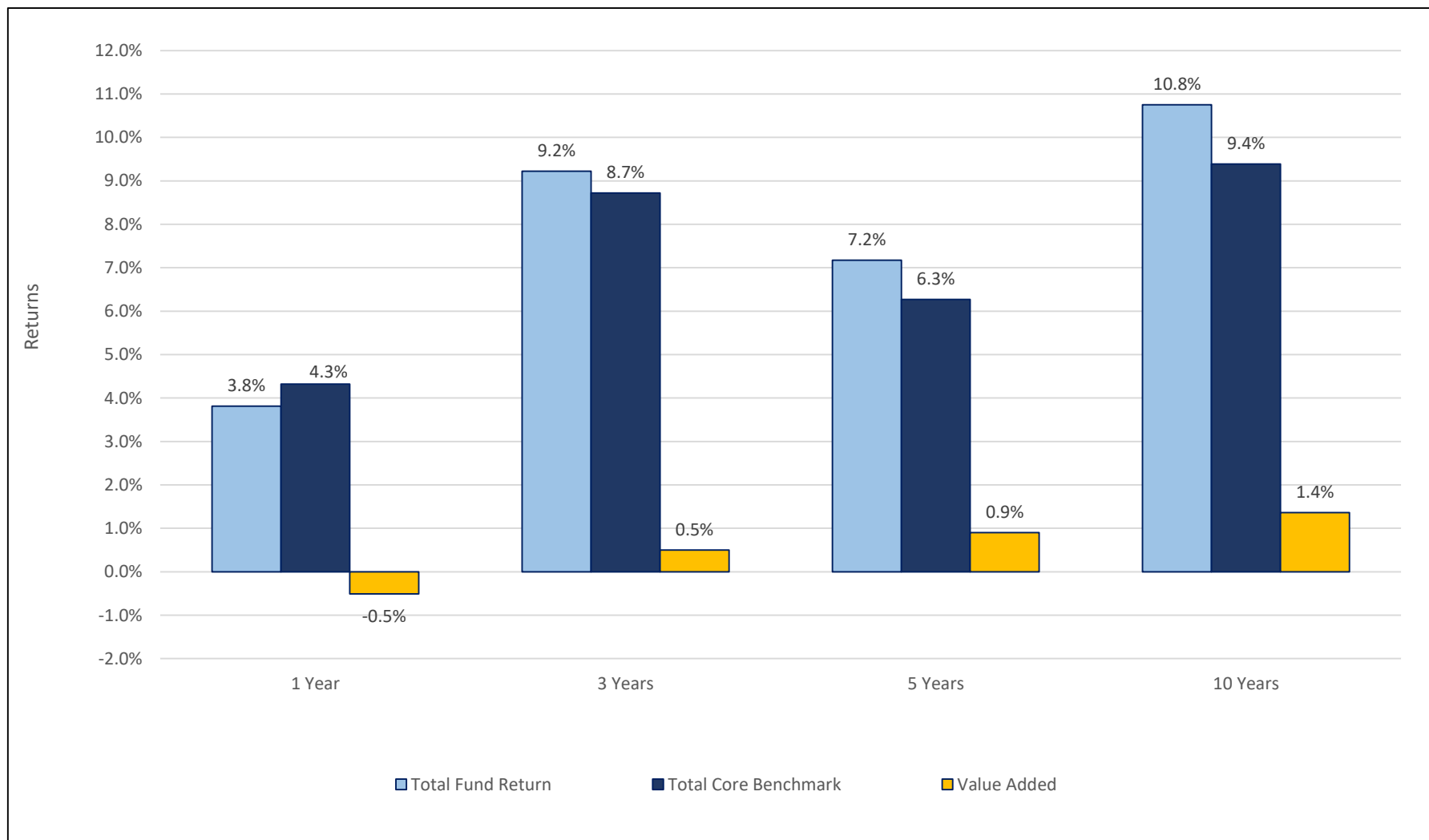
All performance figures reflected are PRIT Fund Asset Class returns.

\*MSCI ACWI/Barclays Aggregate is derived from a 60/40 combination of index returns.



# Total PRIT Fund Returns

Annualized Returns as of March 31, 2019 (Gross of Fees)



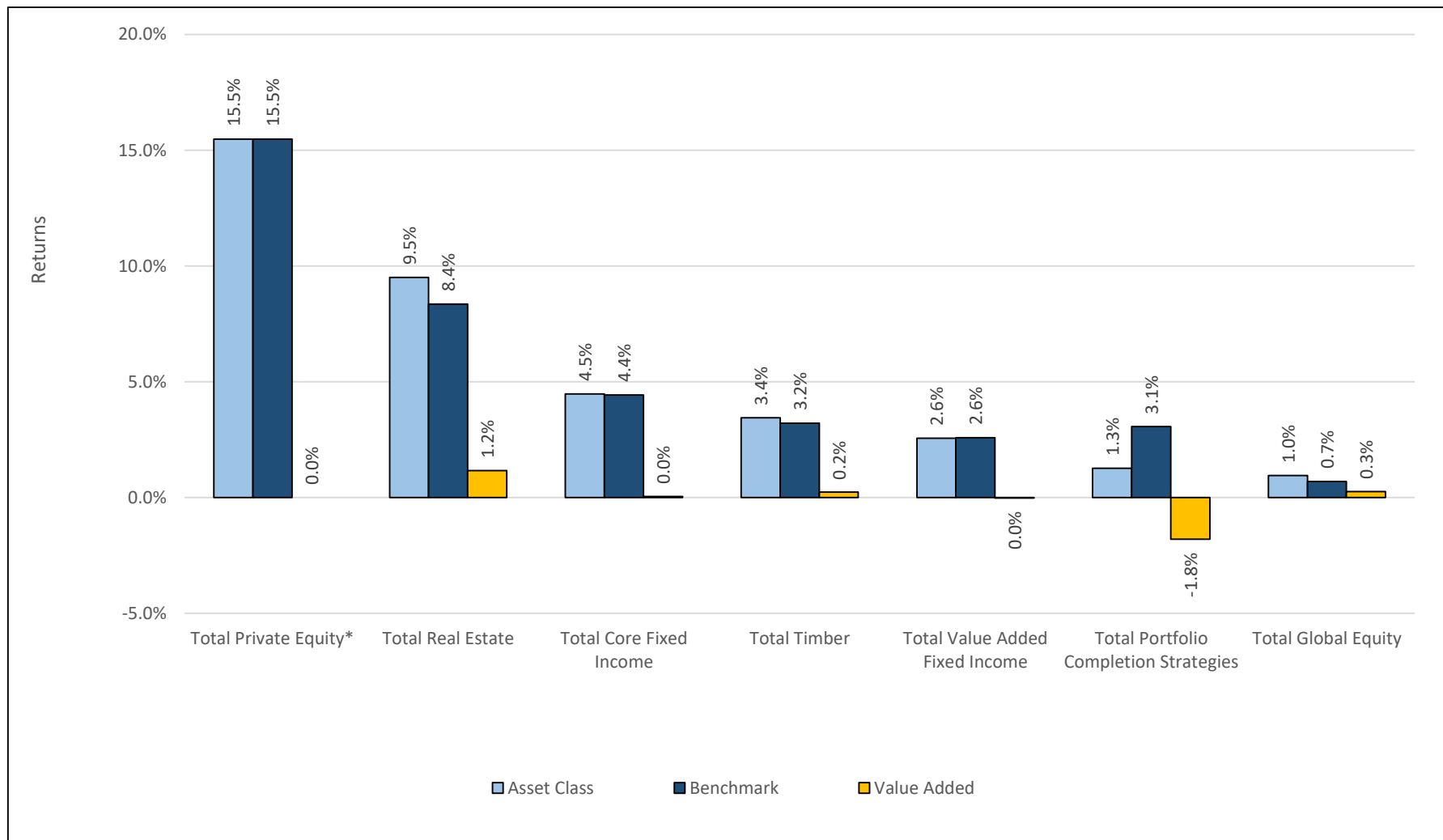
Source: BNY Mellon.

Total Core Benchmark includes private equity benchmark.



# PRIT Asset Class Performance

One Year Ended March 31, 2019 (Gross of Fees)



Source: BNY Mellon.

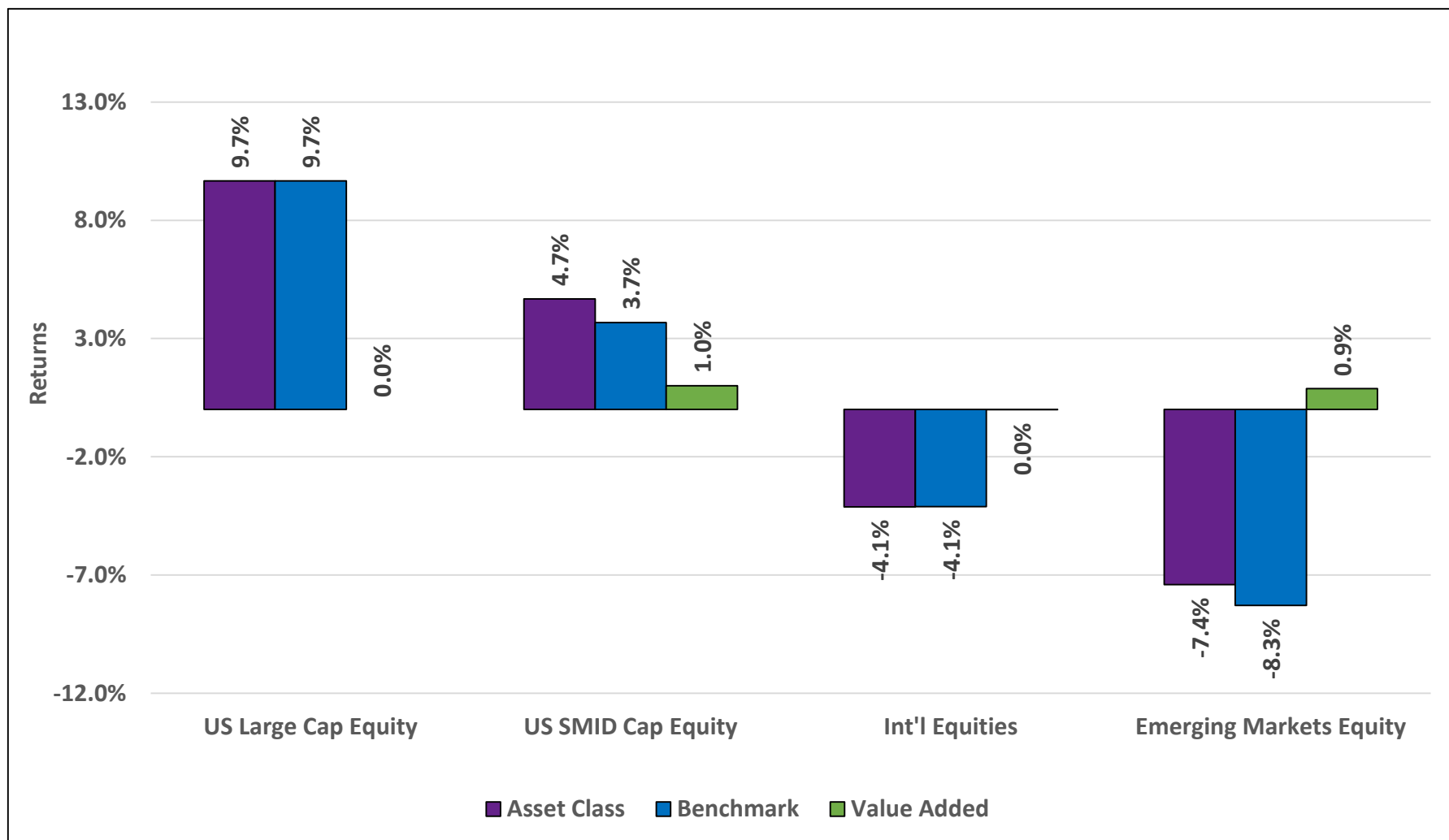
Totals may not add due to rounding.

\*Benchmark is actual performance.



# Public Markets Performance – Equities

One Year Ended March 31, 2019 (Gross of Fees)



Source: BNY Mellon.  
Totals may not add due to rounding.





# Public Markets Performance – Fixed Income

One Year Ended March 31, 2019 (Gross of Fees)



Source: BNY Mellon.  
Totals may not add due to rounding.



# PRIT Asset Class Performance

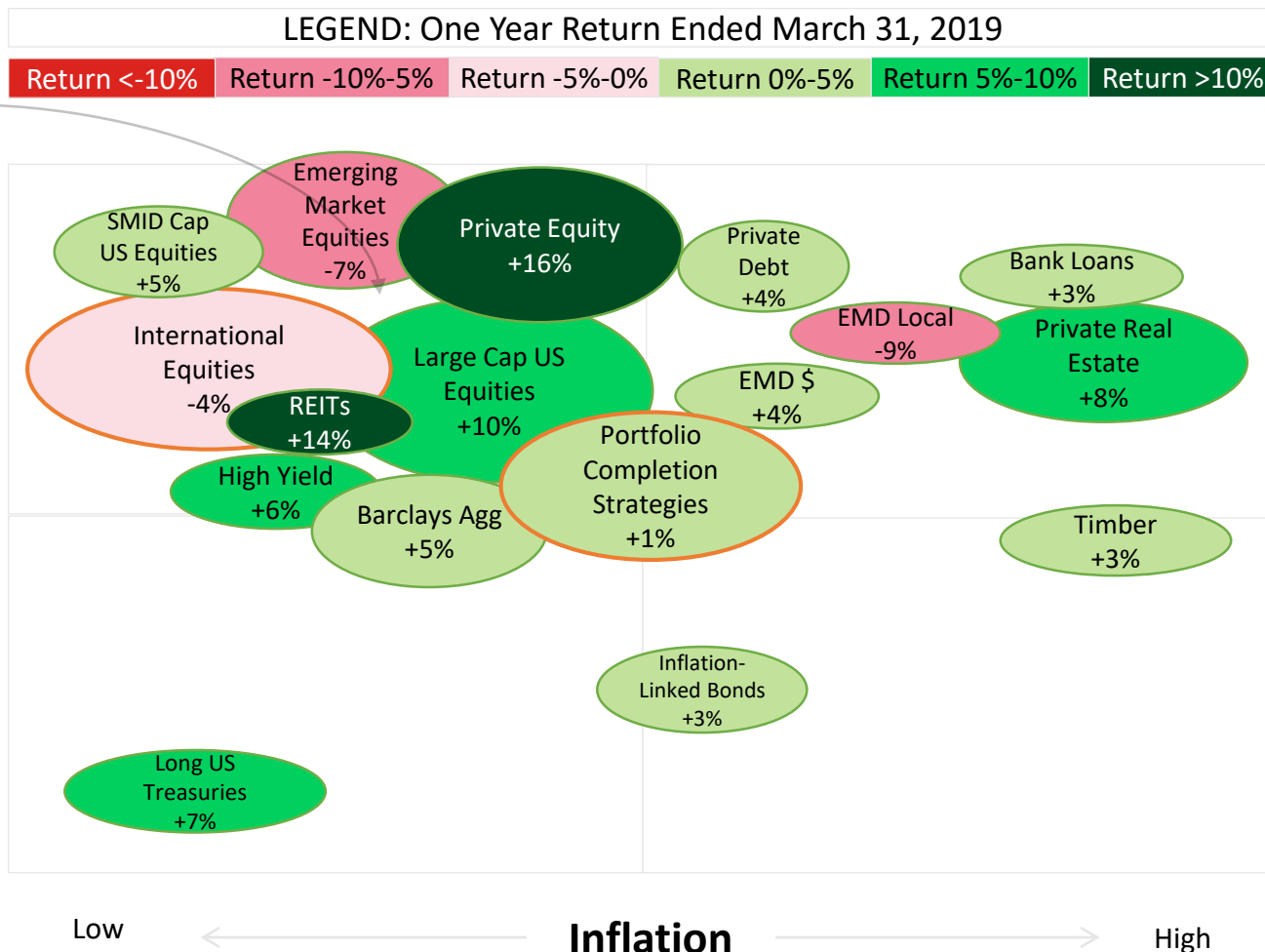
Annualized Returns as of March 31, 2019 (Gross of Fees)

1 Year	3 Year	5 Year	10 Year
PRIVATE EQUITY 15.5%	PRIVATE EQUITY 18.4%	PRIVATE EQUITY 17.2%	PRIVATE EQUITY 17.4%
REAL ESTATE 9.5%	GLOBAL EQUITY 11.1%	REAL ESTATE 10.0%	GLOBAL EQUITY 12.8%
CORE FIXED INCOME 4.5%	REAL ESTATE 8.2%	GLOBAL EQUITY 6.7%	REAL ESTATE 10.7%
TIMBER 3.4%	VALUE-ADDED FIXED INCOME 7.0%	TIMBER 5.5%	VALUE-ADDED FIXED INCOME 9.4%
VALUE-ADDED FIXED INCOME 2.6%	TIMBER 5.9%	CORE FIXED INCOME 4.6%	CORE FIXED INCOME 5.5%
PORTFOLIO COMPLETION STRATEGIES 1.3%	PORTFOLIO COMPLETION STRATEGIES 5.2%	VALUE-ADDED FIXED INCOME 3.9%	PORTFOLIO COMPLETION STRATEGIES 5.2%
GLOBAL EQUITY 1.0%	CORE FIXED INCOME 2.1%	PORTFOLIO COMPLETION STRATEGIES 3.0%	TIMBER 3.2%

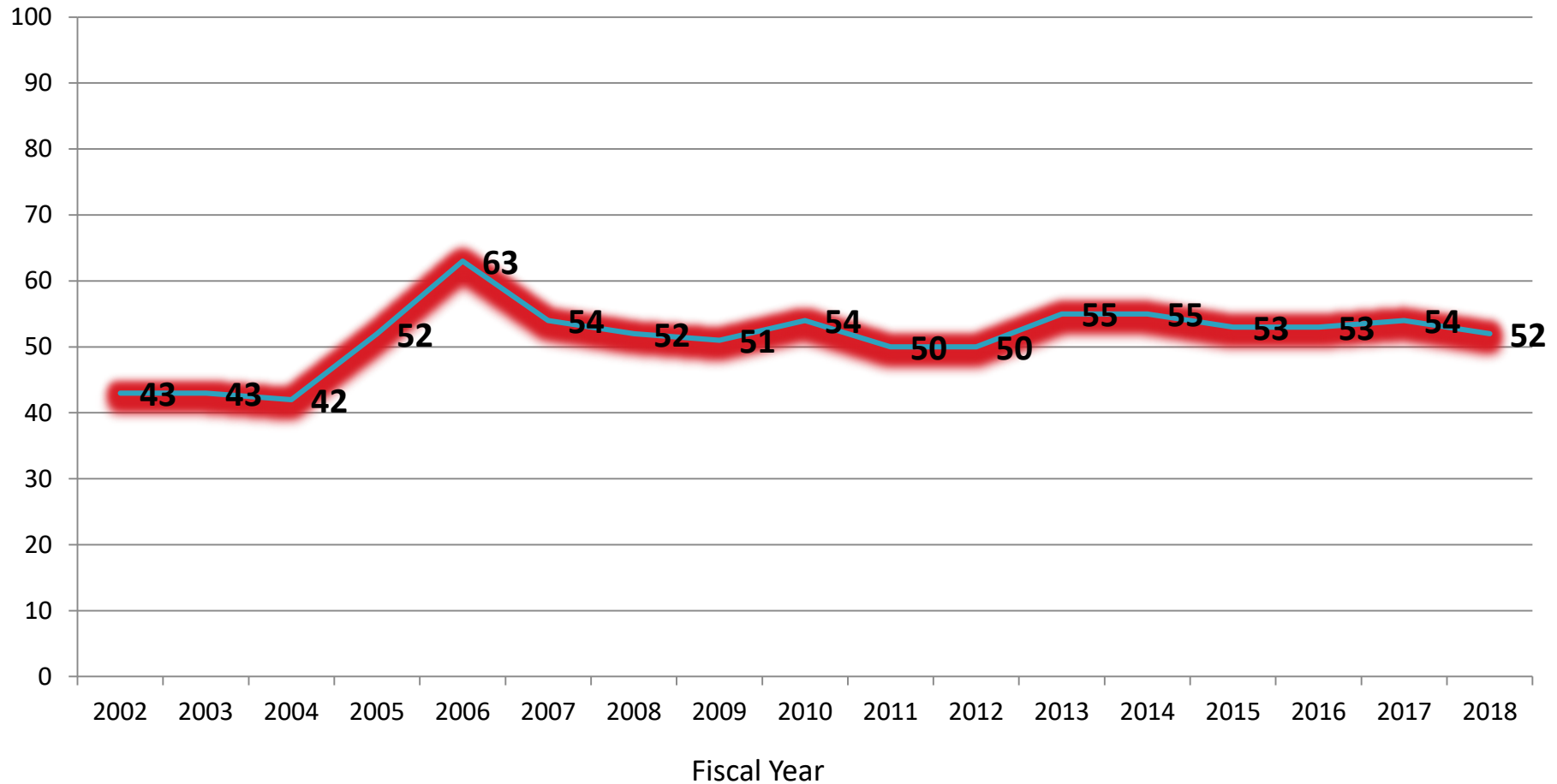


# Asset Classes & Regimes – One Year Ended March 31, 2019

- GDP Growth: +3%.
- Core CPI: +2.1%.
- 30yr yields: -16bps.



# ***PRIT Fund Ratio of Expenses in Basis Points***





# ***SRBT Fund Performance***

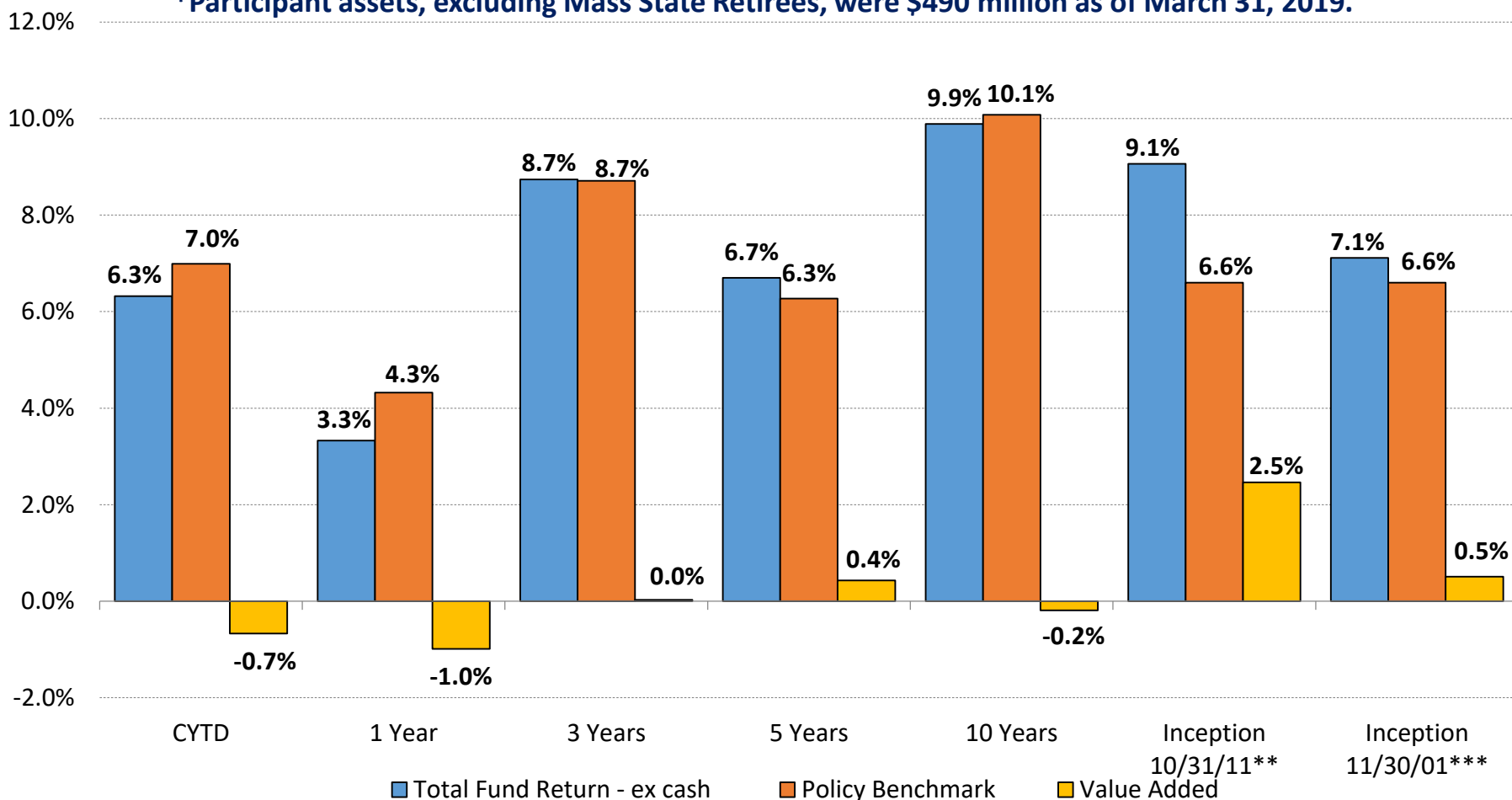
## ***As of March 31, 2019***



# Total SRBT Fund Returns (Net of Fees) - \$1.705 Billion\*

Annualized Returns as of March 31, 2019

\*Participant assets, excluding Mass State Retirees, were \$490 million as of March 31, 2019.



\*\*The inception date for the SRBTF's investment in the PRIT Fund General Allocation Account (PRIT GA) was 10/31/2011, when 82% of the fund was transitioned from separate accounts to PRIT GA. The remaining 18% of separate account assets were transitioned over the following 14 months with 100% of assets invested in PRIT GA by 12/31/2012. **The ITD return of 10.1% reflects the inception-to-date return for PRIT GA assets only.**

\*\*\* The inception date for the TOTAL FUND was 11/30/2001. This ITD value reflects the true inception-to-date return for all SRBTF assets including legacy separate account investments as well as the PRIT GA investments.





# ***SRBT Fund Performance***

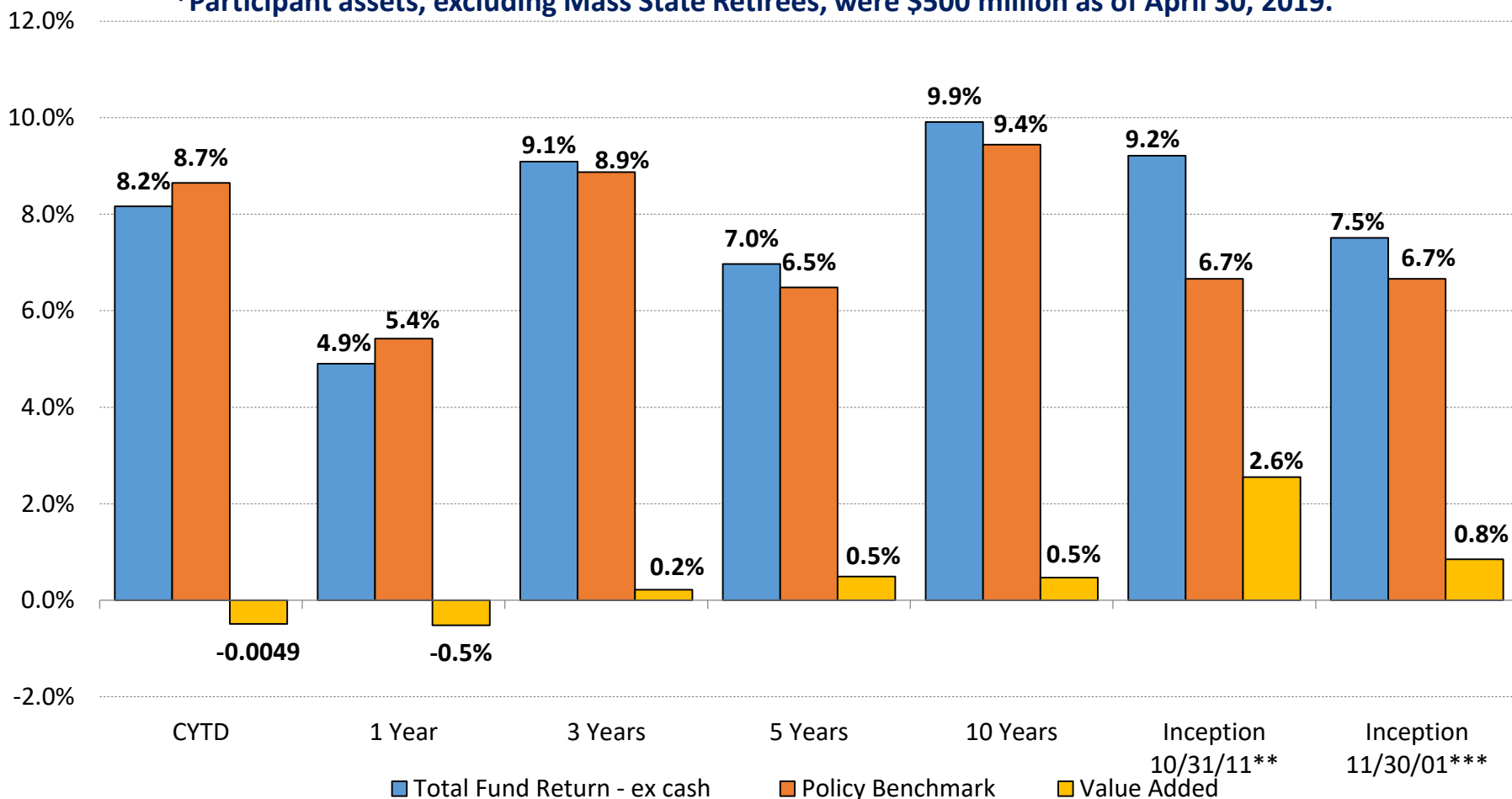
## ***As of April 30, 2019***



# Total SRBT Fund Returns (Net of Fees) - \$1.736 Billion\*

Annualized Returns as of April 30, 2019

\*Participant assets, excluding Mass State Retirees, were \$500 million as of April 30, 2019.



\*\*The inception date for the SRBTF's investment in the PRIT Fund General Allocation Account (PRIT GA) was 10/31/2011, when 82% of the fund was transitioned from separate accounts to PRIT GA. The remaining 18% of separate account assets were transitioned over the following 14 months with 100% of assets invested in PRIT GA by 12/31/2012. **The ITD return of 10.1% reflects the inception-to-date return for PRIT GA assets only.**

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## ***Municipal Outreach***



# ***Municipal Outreach***

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1. Acton-Boxborough Regional School District
2. Amherst-Pelham Regional School District (OPEB committee considering investment options)
3. Andover
4. Ayer Shirley Regional School District
5. Belmont
6. Bernardston
7. Bridgewater
8. Byfield Water District
9. Cape Cod Regional Transit Authority
10. Chelmsford Water District
11. Dartmouth
12. Dracut
13. Freetown
14. Foxboro
15. Greater Lawrence Sanitary District
16. Greater Lowell Technical Regional High School (Renewed interest in October)
17. Greenfield
18. Groton
19. Halifax
20. Haverhill
21. Hull
22. Longmeadow
23. Lynn
24. Massachusetts Association of Regional Planning Agencies (MARPA)
25. Massachusetts Housing Finance Authority
26. Medway
27. Melrose
28. Mohawk/Hawlemont Regional School District (Buckland)
29. Nauset Regional High School
30. Newbury
31. Pepperell
32. Somerset
33. South Hadley Fire District (Scheduling a meeting date)
34. Springfield
35. Sudbury
36. Tri-County Educational Collaborative (Franklin, MA)
37. Truro
38. Waltham
39. West Boylston Municipal Light Department
40. Westford
41. West Newbury
42. Woburn



# Governmental Entities Participating in the SRBTF

- |   |   |
|---|---|
| 1. Town of Acton  | 38. Manchester Essex Regional School District             |
| 2. Town of Amherst                                      | 39. Town of Marblehead                                    |
| 3. Town of Ayer   | 40. Marblehead Municipal Light Department                 |
| 4. Town of Bedford                                      | 41. Massachusetts School Building Authority               |
| 5. City of Beverly                                      | 42. Mass State Retirees (SRBTF)                           |
| 6. BiCounty Educational Collaborative, Franklin, MA     | 43. Mass Water Resources Authority                        |
| 7. Town of Blackstone                                   | 44. Town of Medfield                                      |
| 8. Boston Redevelopment Authority                       | 45. Town of Middleton                                     |
| 9. Town of Boxford                                      | 46. Town of Milton  |
| 10. Town of Braintree                                   | 47. Town of Montague                                      |
| 11. Town of Brewster                                    | 48. Nashoba Regional School District                      |
| 12. Town of Brookline                                   | 49. Town of Needham                                       |
| 13. Town of Burlington                                  | 50. City of New Bedford                                   |
| 14. Town of Chelmsford                                  | 51. City of Newburyport                                   |
| 15. Concord Area Special Education (CASE) Collaborative | 52. City of Newton  |
| 16. Town of Cohasset                                    | 53. Town of North Andover                                 |
| 17. Town of Dalton                                      | 54. Town of Northborough                                  |
| 18. Town of Dracut                                      | 55. Old Rochester Regional School District                |
| 19. Town of Dedham                                      | 56. Town of Orleans                                       |
| 20. Fall River Housing Authority                        | 57. Pilgrim Area Collaborative (PAC), Pembroke, MA        |
| 21. City of Fitchburg                                   | 58. Town of Provincetown                                  |
| 22. Town of Franklin                                    | 59. Shawsheen Valley Technical High School, Billerica, MA |
| 23. Franklin Regional Council of Governments            | 60. Town of Sherborn                                      |
| 24. Town of Harvard                                     | 61. Town of Stockbridge                                   |
| 25. Town of Hingham                                     | 62. Town of Tewksbury                                     |
| 26. Town of Holliston                                   | 63. Town of Wakefield                                     |
| 27. Town of Ipswich                                     | 64. Wakefield Municipal Gas & Light Department            |
| 28. Town of Lancaster                                   | 65. Town of Wayland                                       |
| 29. Lawrence Housing Authority                          | 66. Town of Wellesley                                     |
| 30. Town of Lenox                                       | 67. Town of Westwood                                      |
| 31. City of Leominster                                  | 68. Town of Wilmington                                    |
| 32. Town of Lincoln                                     |   |
| 33. Lincoln-Sudbury Regional School District            |   |
| 34. Town of Longmeadow                                  |   |
| 35. Lowell Regional Transit Authority (LRTA)            |   |
| 36. Lower Pioneer Valley Educational Collaborative      |   |
| 37. Town of Manchester-By-The-Sea                       |   |

