

Massachusetts Division of Insurance Annual Report  
Membership in MEDICAL Insured Preferred Provider Plans by County  
as of December 31, 2006

	MEDICAL Insured Preferred Provider Plans <sup>1</sup> Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Members at End of 2006	Total 2006 Members
1	Aetna Life Insurance Company	1,060	465	2,499	102	7,405	1,280	1,238	10,183	23,774	17	6,549	2,838	18,246	5,009	80,665
2	Blue Cross and Blue Shield of Massachusetts, Inc.	2,568	1,173	7,254	715	12,990	942	5,361	2,084	42,160	1,921	17,438	7,428	9,661	9,166	120,861
3	(The) Chesapeake Life Insurance Company	2	0	0	0	1	0	0	0	1	0	3	1	1	2	11
4	CIGNA HealthCare of Massachusetts, Inc.	13	8	94	0	161	2	162	18	381	0	141	99	50	301	1,430
5	Combined Insurance Company of America <sup>2</sup>	16	9	135	2	61	6	15	4,268	384	1	73	21	4,340	25	9,356
6	ConnectiCare of Massachusetts, Inc.	0	20	0	0	1	133	1,362	558	1	0	0	0	0	18	2,093
7	Connecticut General Life Insurance Company	87	25	392	0	235	318	430	117	776	0	743	676	125	2,943	6,867
8	Corporate Health Insurance Company	0	0	1	0	0	0	0	0	15	0	3	0	4	0	23
9	Fallon Health & Life Assurance Company	32	2	38	0	57	10	20	5	290	6	73	81	22	601	1,237
10	Genworth Life and Health Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	Guarantee Trust Life Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	(The) Guardian Life Insurance Company of America	16	22	14	21	42	19	3	3	170	2	74	28	22	62	498
13	Harvard Pilgrim Health Care, Inc.	515	20	724	75	1,820	10	64	39	6,468	8	3,223	1,333	1,799	1,340	17,438
14	Health New England, Inc.	26	769	0	0	5	219	1,388	722	6	0	9	2	4	80	3,230
15	HPHC Insurance Company, Inc.	107	12	140	20	637	13	22	8	1,459	4	938	436	611	278	4,685
16	John Alden Life Insurance Company	173	30	138	77	110	23	463	37	225	30	108	209	60	45	1,728
17	Markel Insurance Company <sup>2</sup>	44	665	733	5	575	11	327	42	382	0	180	75	243	725	4,007
18	(The) MEGA Life and Health Insurance Company	34	11	81	6	146	9	16	184	2,864	6	451	91	1,251	532	5,682
19	Metropolitan Life Insurance Company	2	1	0	0	13	0	19	15	13	0	2	0	16	3	84
20	Mid-West Life Insurance Company of Tennessee	113	20	62	8	141	9	44	30	211	10	109	95	30	77	959
21	Mutual of Omaha Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22	Nationwide Life Insurance Company <sup>2</sup>	449	551	486	18	1,022	234	1,326	372	2,349	7	1,656	559	2,813	1,659	13,501
23	New England Life Insurance Company	59	0	5	0	30	0	44	22	14	4	26	4	57	0	265
24	Peoples Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	475	466	941
25	Time Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
26	Trustmark Insurance Company	3	5	6	2	4	0	0	0	110	0	5	12	5	5	157
27	Tufts Associated Health Maintenance Org., Inc.	219	23	481	15	2,130	56	182	124	4,467	6	2,078	981	1,074	748	12,584
28	Tufts Insurance Company	200	60	494	3	633	42	254	137	1,950	2	704	329	440	292	5,540
29	UniCARE Life and Health Insurance Company	19	5	58	0	147	15	448	114	789	0	264	104	111	270	2,344
30	Union Security Insurance Company	369	12	12	259	99	0	1	0	230	245	9	52	37	0	1,325
31	United HealthCare Insurance Company	589	621	3,924	24	2,023	180	1,923	590	4,810	12	2,238	1,580	1,354	1,886	21,754
32	United of Omaha Life Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total Members</b>	6,715	4,529	17,771	1,352	30,488	3,531	15,112	19,672	94,299	2,281	37,097	17,034	42,851	26,533	319,265
	<b>2006 Massachusetts Population <sup>4</sup></b>	224,816	131,117	545,379	15,515	735,958	72,183	460,520	153,471	1,467,016	10,240	654,753	493,623	687,610	784,992	6,437,193
	<b>2006 Market Penetration Rate <sup>5</sup></b>	2.99%	3.45%	3.26%	8.71%	4.14%	4.89%	3.28%	12.82%	6.43%	22.28%	5.67%	3.45%	6.23%	3.38%	4.96%

<sup>1</sup> Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>2</sup> Carrier only offers a "student only" medical insured preferred provider plan.

<sup>3</sup> Carrier reported zero insured members as of December 31, 2006.

<sup>4</sup> 2006 Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2006 (CO-EST2006-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

<sup>5</sup> Total MEDICAL insured preferred provider plan members in each county divided by the 2006 population in each county.