

Massachusetts Division of Insurance Annual Report  
 Membership in VISION Insured Preferred Provider Plans by County  
 as of December 31, 2007

	VISION Insured Preferred Provider Plan Members <sup>1</sup> By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2007														
1	AIG Life Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Ameritas Life Insurance Corp. <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3	(The) Chesapeake Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	Columbian Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Combined Insurance Company of America	96	29	731	0	1,468	369	395	331	4,615	0	2,912	829	2,673	3,706	18,154
6	Connecticut General Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7	Fidelity Security Insurance Company	430	113	2,139	9	3,363	1,194	6,876	3,580	8,184	0	5,613	3,311	2,802	3,963	41,577
8	(The) Guardian Life Insurance Company of America	6	8	118	0	344	10	64	6	4,268	0	878	0	1,120	40	6,862
9	Massachusetts Vision Service Plan, Inc.	124	2,382	4,156	189	13,822	0	2,632	254	127,268	0	18,977	4,578	52,974	2,760	230,116
10	(The) MEGA Life and Health Insurance Company	312	86	445	24	663	66	312	119	1,117	42	447	405	411	450	4,899
11	Mid-West Life Insurance Company of Tennessee	632	37	385	25	852	51	123	61	1,174	24	540	497	233	670	5,304
12	National Union Fire Insurance Co. of Pitt., PA	12	13	24	0	46	249	65	59	80	0	41	44	36	47	716
13	Reliance Standard Life Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	ReliaStar Life Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total Members</b>	1,612	2,668	7,998	247	20,558	1,939	10,467	4,410	146,706	66	29,408	9,664	60,249	11,636	307,628
	<b>2007 Massachusetts Population <sup>4</sup></b>	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755
	<b>2007 Market Penetration Rate <sup>5</sup></b>	0.73%	2.06%	1.47%	1.60%	2.80%	2.71%	2.29%	2.88%	9.96%	0.63%	4.49%	1.97%	8.45%	1.49%	4.77%

<sup>1</sup> Information reported by carriers offering a VISION insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>2</sup> Carrier reported zero insured members as of December 31, 2007.

<sup>3</sup> ReliaStar Life Insurance Company notified the Division on September 19, 2007 that it no longer underwrites its stand-alone limited vision product since December 2005 and requested that the product be withdrawn from its book of Massachusetts business.

<sup>4</sup> 2007 Table 1: Annual Estimates of the Population for Counties of Massachusetts: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 22, 2007.

<sup>5</sup> Total VISION insured preferred provider plan members in each county divided by the 2007 population in each county.