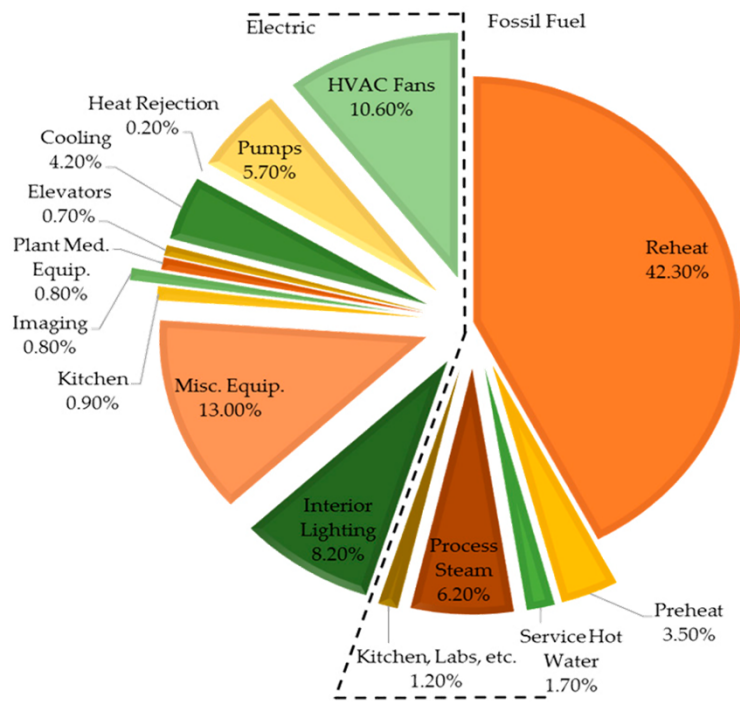


# **Custom HVAC Energy Efficiency Measures**

# Energy in Healthcare



Ref: Targeting100!

- 55% of Thermal Energy from Fossil Fuels
- Reheating Systems 45% of Thermal Load
- Control Setbacks = Large Opportunity for Thermal Energy Reduction
- Setbacks Implemented as Custom HVAC Energy Conservation Measure

# ECM Project Statistics

**Projects: 122**

**Lighting: 64    Custom HVAC: 58**



**Electricity Savings: 40,772,656 kWh**

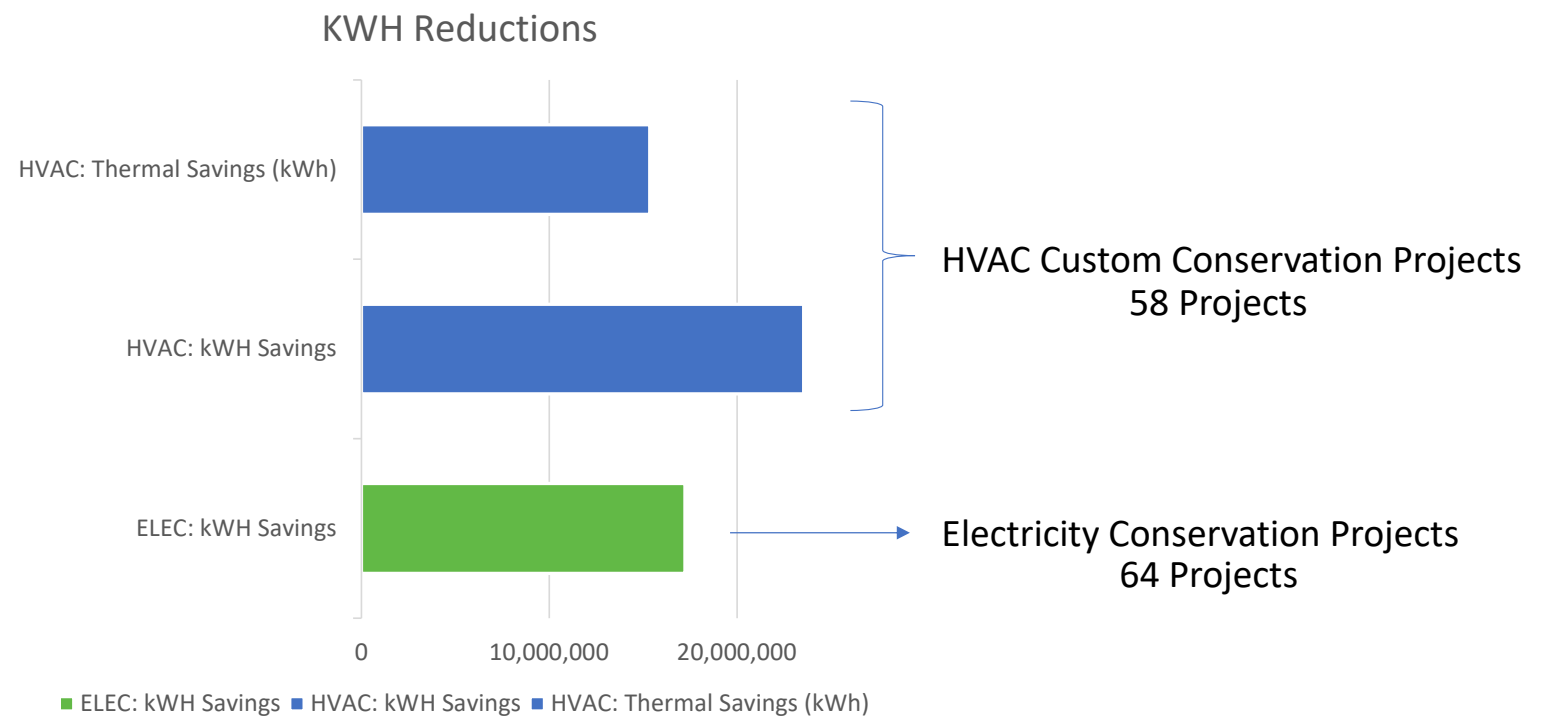


**Natural Gas Savings: 52,420 MMBTU**



**Avoided CO<sub>2</sub> Emissions: 39,147,415 lbs**

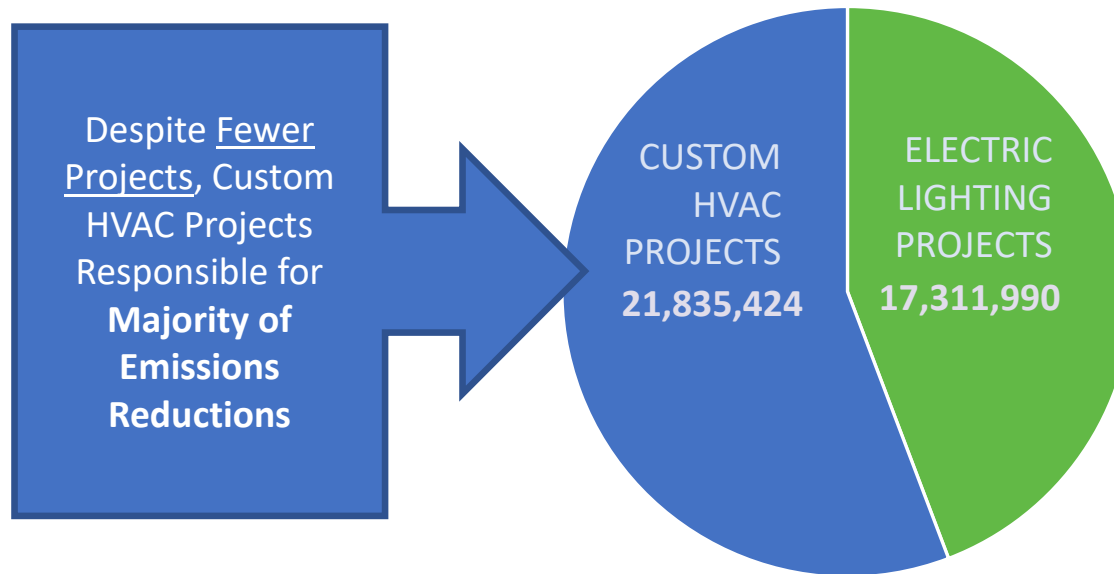
# HVAC ECMs Reduce Thermal Energy **AND** Electricity



**Energy Reduction Projects Last 4 Years**

# Custom HVAC ECM's Reduce More Emissions

Emissions Reduction (lbs of CO2)



**Emissions Reductions Last 4 Years**

■ ELEC: CO2 Reduction   ■ HVAC: CO2 Reduction

# Recent Lighting Project Example

- Total Fixture Upgrades: 3,215
- Annual kWh Savings: 509,794
- Annual NG Therms Saved: 0
- Annual CO<sub>2</sub> # Reduction: 1,825,062
- Implementation Time: 162 Days

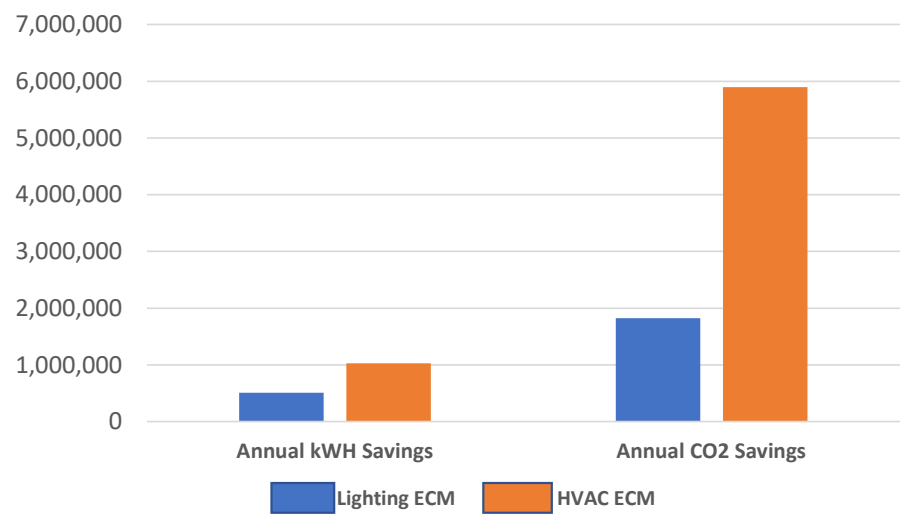
# Recent Custom HVAC Project Example

- Total VAV Upgrades: 181
- Annual kWh Savings: 1,030,090
- Annual NG Therms Savings: 189,228
- Annual CO<sub>2</sub> # Reduction: 5,894,549
- Implementation Time: 677 Days

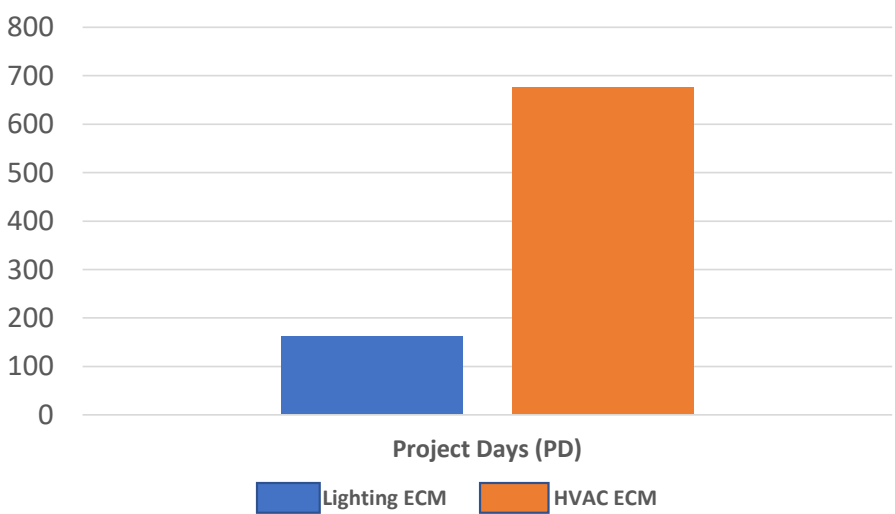
# HVAC ECMs Offer Greater Carbon Benefits

Project	Annual kWh Savings	Annual CO <sub>2</sub> Savings	Project Days (PD)
Lighting ECM	509,794	1,825,062	162
Custom HVAC ECM	1,030,090	5,894,549	677

Savings by Project Type



Implementation Time





# Custom HVAC vs Lighting ECM

- HVAC ECMs:
  - Higher kWh reductions
  - ALL thermal reductions
  - Higher CO2 reductions
  - On average process is 4x longer

# Is Process Contributing to Program Performance?

## PA Custom HVAC Program Performance 2023 Planned vs. Actual

	All Custom HVAC	Actual Net Annual MWh
Year	Plan Net Annual MWh	Plan Actual MWh
2023*	13,860	3,122

\* 2023 Actual New Annual MWh is data through Q2 2023 and is calculated from KPI 5. (34,967 Net Lifetime MWh)/(average measure life from plan of 11.2 years).

**Less than 25% of Annual Goal Completed with 3 Months to Go**

# Recent Project Challenges

# Example #1: 2023 New Boiler Project

- Project completed in March 2023
- 2<sup>nd</sup> of 2 Boilers Upgraded
- MRD for 2<sup>nd</sup> boiler required data for the following firing rates:
  - 25%, 50%, 75% & 100%
- Installing contractor provided 25%, 36% & 61%.
- Higher firing rates are not possible because installation designed with capacity for future expansion
- PA refused to issue incentive because the exact fire-rates were not provided despite technical explanation

**Issue: Lack of reasonable engineering judgment in determining project success**

# Example #2: 2022 Custom HVAC Energy Conservation Project

- Project completed in November 2022
- MRD documents submitted in December 2022 to Gas and Electric PA
- Electric PA confirmed completion and issued incentive
- Gas PA rejected MRD, claimed “zero” savings refused to honor LOA incentive
- Customer appealed & informed Gas PA they were using incorrect MRD; Gas PA confirmed that this was the case and committed to resolve in timely manner
- No incentive received to date; 9 months from initial submission of post-install & no timeframe for resolution

## Issues:

- Lack of PA Coordination
- Lack of Expediency in Resolving Issues

# Example #3: 2023 New Construction Project

- In May of 2023 Customer submits project design documents to PA
- In June PA indicates no saving possible in project
- July Customer & PA meet and PA agrees savings are possible, PA agrees to assign TA vendor
- September TA vendor notifies customer that correct application and MOU must be submitted before TA can begin

## Issues:

- Lack of PA Support in Administering Program
- Unnecessary Delays in Process

# Example #4: 2023 Custom HVAC Energy Conservation Project

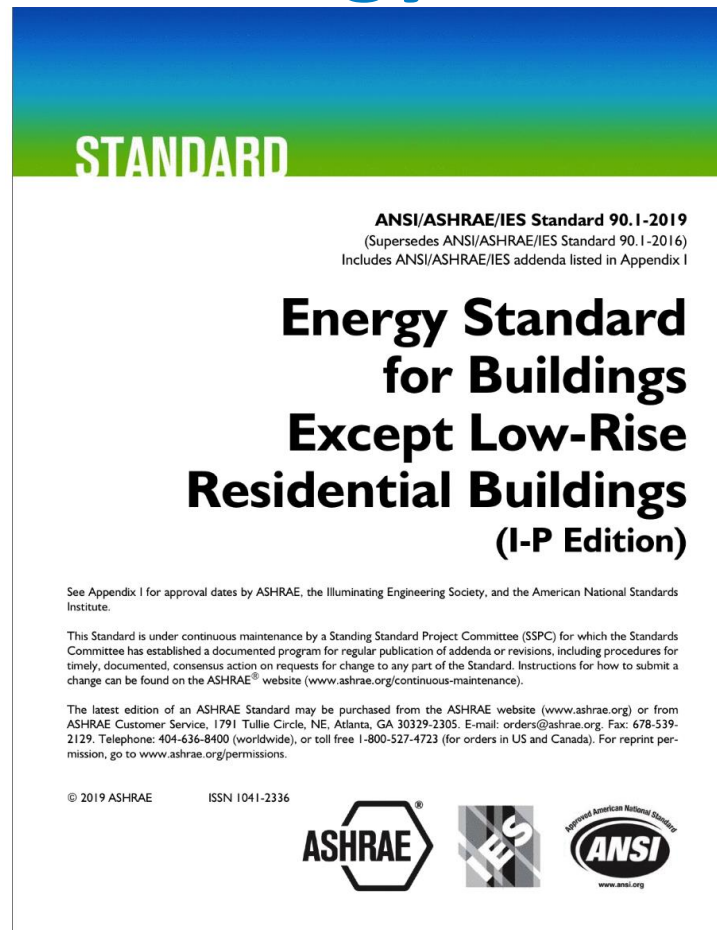
- Application submitted in May 2023 with energy study, calculations & MRD
- PA rejected use of fan energy calculations in determining baseline energy usage
- PA insisted that repairs and existing fan curves were required to establish baseline

## Issue:

- Lack of reasonable engineering judgement
- Disregard of National Energy Code requirements

# ASHRAE 90.1 Energy Code

PA rejected use of fan energy calculations in determining baseline energy usage



**“G3.1.2.9 System Fan Power**  
System fan electrical power for supply, return, exhaust and relief (excluding power to fan powered VAV boxes) shall be calculated using the following formulas;”

## G3.1.2.9 System Fan Power

System fan electrical power for supply, return, exhaust, and relief (excluding power to fan-powered VAV boxes) shall be calculated using the following formulas:

For Systems 1 and 2,

$$P_{fan} = CFM_s \times 0.3$$

For Systems 3 through 8, and 11, 12, and 13,

$$P_{fan} = bhp \times 746 / \text{fan motor efficiency}$$

For Systems 9 and 10 (supply fan),

$$P_{fan} = CFM_s \times 0.3$$

For Systems 9 and 10 (non-mechanical cooling fan if required by Section G3.1.2.8.2),

$$P_{fan} = CFM_{nmc} \times 0.054$$

where

$P_{fan}$  = electric power to fan motor, W

bhp = brake horsepower of baseline fan motor from Table G3.1.2.9



# Common Challenges Across PAs

- Lack of transparency in application process (especially timeframes)
- Lack of PA support during process
- Unnecessary delays – extended timeframe without cause
- Lack of PA coordination
- Lack of reasonable engineering judgement
- Application of unreasonable standards & rejection of industry standard practice

# Improvement Suggestions

- Establish minimum standards for Custom HVAC Technical Analysis (TA) & MRDs
- Form group to develop Custom HVAC TA minimum standards with:
  - PA Engineers
  - TA Vendors
  - Design Engineers
  - Customers
- Allow customer funded TA with 100% reimbursement
- Encourage TA vendor impartiality
- Completed TA's that meet minimum standards automatically approved for Letter of Agreement (LoA) [Incentive offer]
- Final incentive based on actual MRD at close-out