

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of March 31, 2005 <sup>1</sup>

GROUP MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Group <sup>2</sup> Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	195	47	224	0	1,263	42	583	146	2,173	0	782	369	692	1,029	7,545
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	27,703	18,288	60,012	288	93,803	8,443	38,394	15,971	172,618	517	79,807	63,842	45,327	81,983	706,996
CIGNA HealthCare of Massachusetts, Inc. <sup>4</sup>	60	59	106	1	344	97	911	303	687	0	339	276	123	5,365	8,671
ConnectiCare of Massachusetts, Inc.	0	25	0	0	0	204	4,548	1,395	1	0	0	0	0	59	6,232
Fallon Community Health Plan, Inc.	113	22	741	1	4,488	745	626	182	12,724	0	1,884	770	640	93,751	116,687
Great-West Healthcare of Massachusetts, Inc. <sup>5</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	21,085	539	27,001	3,118	40,608	546	1,866	825	104,757	13	60,731	40,815	53,573	39,778	395,255
Health New England, Inc.	1	9,846	1	1	3	6,110	29,968	13,352	8	0	6	8	2	305	59,611
Neighborhood Health Plan, Inc.	80	34	932	3	2,484	12	90	42	4,414	0	2,548	1,898	9,939	404	22,880
Tufts Associated HMO, Inc. <sup>6</sup>	5,769	1,803	16,506	1	41,889	2,646	6,869	5,040	93,287	0	36,969	28,062	23,953	36,436	299,230
UnitedHealthcare of New England, Inc.	30	0	1,134	0	6	0	9	1	107	0	74	56	20	105	1,542
Total Group Members	55,036	30,663	106,657	3,413	184,888	18,845	83,864	37,257	390,776	530	183,140	136,096	134,269	259,215	1,624,649

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

<sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>4</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

<sup>5</sup> One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

<sup>6</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").