

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of March 31, 2005 <sup>1</sup>

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members <sup>2,3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	2	1	1	0	15	0	3	2	31	0	16	2	7	13	93
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup>	1,798	553	2,248	90	3,888	268	874	561	8,099	173	3,540	2,940	1,643	2,464	29,139
CIGNA HealthCare of Massachusetts, Inc. <sup>5</sup>	0	0	0	0	0	0	1	0	1	0	1	0	0	2	5
Connecticare of Massachusetts, Inc,	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	2	1	1	0	71	1	14	4	380	0	73	14	17	1,935	2,513
Harvard Pilgrim Health Care, Inc.	320	14	212	81	1,155	7	15	29	2,986	1	1,455	428	975	392	8,070
Health New England, Inc.	0	105	1	0	0	54	305	112	0	0	0	0	2	3	582
Neighborhood Health Plan, Inc.	0	0	0	0	1	0	0	0	12	0	1	0	13	0	27
Tufts Associated HMO, Inc. <sup>6</sup>	37	5	21	0	139	5	17	13	535	0	172	77	187	83	1,291
UnitedHealthcare of New England, Inc.	7	0	35	0	2	0	0	0	16	0	8	6	1	0	75
Total Individual Members	2,166	679	2,519	171	5,271	335	1,229	721	12,060	174	5,266	3,467	2,845	4,892	41,795

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2005 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0." This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

<sup>3</sup> Carriers that do not show any individual members are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).