Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of March 31, 2006 ¹

INDIVIDUAL MEMBERSHIP BY COUNTY

| HMO Members By County | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Members at |
| Individual Members ^{2,3} | End of Quarter |
| Aetna Health Inc. | 1 | 2 | 1 | 0 | 13 | 0 | 3 | 0 | 24 | 0 | 10 | 4 | 5 | 7 | 70 |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4 | 1,902 | 585 | 2,474 | 147 | 4,054 | 312 | 931 | 606 | 8,157 | 228 | 3,568 | 3,119 | 1,715 | 2,424 | 30,222 |
| ConnectiCare of Massachusetts, Inc. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Fallon Community Health Plan, Inc. | 1 | 0 | 7 | 0 | 67 | 3 | 13 | 5 | 362 | 0 | 74 | 15 | 17 | 1,703 | 2,267 |
| Harvard Pilgrim Health Care, Inc. | 266 | 13 | 163 | 70 | 984 | 3 | 15 | 34 | 2,551 | 1 | 1,212 | 340 | 851 | 316 | 6,819 |
| Health New England, Inc. | 0 | 57 | 1 | 0 | 0 | 33 | 190 | 65 | 0 | 0 | 0 | 0 | 2 | 2 | 350 |
| Neighborhood Health Plan, Inc. | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 21 | 0 | 5 | 1 | 6 | 0 | 34 |
| Tufts Associated HMO, Inc. 5 | 27 | 2 | 15 | 0 | 108 | 2 | 24 | 8 | 344 | 0 | 149 | 53 | 134 | 61 | 927 |
| UnitedHealthcare of New England, Inc. | 6 | 0 | 25 | 0 | 1 | 0 | 0 | 0 | 9 | 0 | 6 | 1 | 0 | 0 | 48 |
| | | • | | | | | | | | | | | | | |
| Total Individual Members | 2,203 | 659 | 2,686 | 217 | 5,227 | 353 | 1,177 | 718 | 11,468 | 229 | 5,024 | 3,533 | 2,730 | 4,513 | 40,737 |

¹ Information reported by HMOs as of the end of the first quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0." This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any individual members are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").