

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
**as of March 31, 2006** <sup>1</sup>

**TOTAL MEMBERSHIP BY COUNTY**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Aetna Health Inc.</b>	112	35	144	0	981	30	387	107	1,576	0	618	306	553	718	5,567
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.</b> <sup>2</sup>	33,758	18,659	71,438	1,426	110,033	10,814	46,111	20,477	213,100	917	96,082	73,772	54,567	101,746	852,900
<b>CIGNA HealthCare of Massachusetts, Inc.</b> <sup>3</sup>	29	48	122	0	301	78	375	213	781	0	322	241	141	4,006	6,657
<b>ConnectiCare of Massachusetts, Inc.</b>	0	13	0	0	0	204	3,535	1,037	1	0	0	0	0	41	4,831
<b>Fallon Community Health Plan, Inc.</b>	108	4	761	0	4,175	1,094	966	234	15,599	3	2,604	806	611	129,793	156,758
<b>Great-West Healthcare of Massachusetts, Inc.</b> <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Harvard Pilgrim Health Care, Inc.</b>	19,999	441	25,924	2,576	44,607	716	2,091	2,304	114,564	14	62,242	37,573	57,029	37,558	407,638
<b>Health New England, Inc.</b>	5	9,284	2	1	0	7,101	31,901	13,899	11	0	3	3	4	345	62,559
<b>Neighborhood Health Plan, Inc.</b>	229	25	7,659	2	27,964	110	1,450	69	21,085	0	11,233	8,866	45,546	5,829	130,067
<b>Tufts Associated HMO, Inc.</b> <sup>5</sup>	7,475	2,088	17,761	0	37,422	2,115	12,303	3,569	92,848	0	36,965	29,140	18,130	34,008	293,824
<b>UnitedHealthcare of New England, Inc.</b>	20	0	850	0	6	0	5	2	27	0	50	22	2	50	1,034
<b>Total HMO Members</b>	61,735	30,597	124,661	4,005	225,489	22,262	99,124	41,911	459,592	934	210,119	150,729	176,583	314,094	1,921,835
<b>2005 Massachusetts Population</b> <sup>6</sup>	226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
<b>Market Penetration Rate</b> <sup>7</sup>	27.25%	23.20%	22.82%	25.69%	30.54%	30.78%	21.47%	27.33%	31.50%	9.19%	32.15%	30.61%	26.98%	40.10%	30.03%

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

<sup>4</sup> One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin nonrenewing business as of May 1, 2003.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

<sup>6</sup> 2005 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2004 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2006.

<sup>7</sup> Total HMO members in each county divided by the 2005 population in each county.