

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2006 ¹

COMPARISON OF 1st QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	2nd Quarter 2005 Members at End of Quarter	3rd Quarter 2005 Members at End of Quarter	4th Quarter 2005 Members at End of Quarter	1st Quarter 2006 Members at End of Quarter	Member Change 4th Qtr. 05 to 1st Qtr. 06	Percent Change 4th Qtr. 05 to 1st Qtr. 06	1st Quarter 2006 Share of Massachusetts HMO Market
Aetna Health Inc.	7,015	6,768	6,448	5,567	(881)	-13.66%	0.3%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	808,663	834,701	841,760	852,900	11,140	1.32%	44.4%
CIGNA HealthCare of Massachusetts, Inc. ³	7,893	7,771	7,306	6,657	(649)	-8.88%	0.3%
ConnectiCare of Massachusetts, Inc.	5,476	4,957	4,710	4,831	121	2.57%	0.3%
Fallon Community Health Plan, Inc.	160,718	156,625	157,067	156,758	(309)	-0.20%	8.2%
Great-West Healthcare of Massachusetts, Inc. ⁴	0	0	0	0	0	0.00%	0.0%
Harvard Pilgrim Health Care, Inc.	412,806	409,118	407,452	407,638	186	0.05%	21.2%
Health New England, Inc.	60,503	61,588	62,088	62,559	471	0.76%	3.3%
Neighborhood Health Plan, Inc.	123,063	126,172	130,102	130,067	(35)	-0.03%	6.8%
Tufts Associated HMO, Inc. ⁵	354,061	342,283	329,985	293,824	(36,161)	-10.96%	15.3%
UnitedHealthcare of New England, Inc.	1,592	1,780	1,686	1,034	(652)	-38.67%	0.1%
Totals	1,941,790	1,951,763	1,948,604	1,921,835	(26,769)	-1.37%	100.0%

¹ Information reported by HMOs as of the end of the first quarter of 2006 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin nonrenewing business as of May 1, 2003.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).