

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2007 ¹

COMPARISON OF 1st QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	2nd Quarter 2006 Members at End of Quarter	3rd Quarter 2006 Members at End of Quarter	4th Quarter 2006 Members at End of Quarter	1st Quarter 2007 Members at End of Quarter	Member Change 4th Qtr. 06 to 1st Qtr. 07	Percent Change 4th Qtr. 06 to 1st Qtr. 07	1st Quarter 2007 Share of Massachusetts HMO Market
Aetna Health Inc.	5,218	5,122	4,926	4,154	(772)	-15.67%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	863,441	868,879	870,411	854,182	(16,229)	-1.86%	44.9%
CIGNA HealthCare of Massachusetts, Inc. ³	6,686	6,118	5,661	4,625	(1,036)	-18.30%	0.2%
ConnectiCare of Massachusetts, Inc.	4,706	4,998	5,318	5,678	360	6.77%	0.3%
Fallon Community Health Plan, Inc.	156,096	155,244	155,669	153,234	(2,435)	-1.56%	8.1%
Harvard Pilgrim Health Care, Inc.	402,985	401,447	402,661	368,349	(34,312)	-8.52%	19.4%
Health New England, Inc.	62,222	62,702	62,690	66,096	3,406	5.43%	3.5%
Neighborhood Health Plan, Inc.	134,730	134,414	141,785	144,020	2,235	1.58%	7.6%
Tufts Associated HMO, Inc. ⁴	285,848	283,327	283,602	301,766	18,164	6.40%	15.9%
UnitedHealthcare of New England, Inc.	1,031	992	976	943	(33)	-3.38%	0.0%
Totals	1,922,963	1,923,243	1,933,699	1,903,047	(30,652)	-1.59%	100.0%

¹ Information reported by HMOs as of the end of the first quarter of 2007 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").