

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of March 31, 2008 <sup>1</sup>

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Medicare Advantage Members <sup>2,3</sup>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup>	1,171	0	3,065	0	2,338	1,860	6,657	1,948	3,007	0	2,642	1,969	588	6,870	32,115
Fallon Community Health Plan, Inc.	17	1	3	0	7	385	164	45	1,673	1	376	3	3	27,255	29,933
Harvard Pilgrim Health Care, Inc. <sup>5</sup>	229	20	502	8	5,520	18	37	23	9,031	2	2,284	376	2,385	472	20,907
Tufts Associated HMO, Inc. <sup>6</sup>	2,504	19	4,280	1	6,253	9	6,183	158	28,231	0	11,803	5,336	3,540	4,592	72,909
Total Medicare Advantage Members	3,921	40	7,850	9	14,118	2,272	13,041	2,174	41,942	3	17,105	7,684	6,516	39,189	155,864

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0."

<sup>3</sup> Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).