Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of March 31, 2008 ¹

GROUP MEMBERSHIP BY COUNTY

| | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | Massachusetts |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Members at |
| Group ² Members | End of Quarter |
| Aetna Health Inc. | 76 | 34 | 181 | 0 | 549 | 21 | 266 | 60 | 944 | 0 | 302 | 221 | 247 | 423 | 3,324 |
| Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³ | 23,364 | 17,757 | 61,751 | 1,999 | 97,074 | 7,722 | 33,221 | 15,007 | 183,025 | 1,180 | 84,645 | 66,448 | 51,310 | 90,328 | 734,831 |
| CIGNA HealthCare of Massachusetts, Inc. 4 | 4 | 10 | 10 | 0 | 109 | 38 | 548 | 143 | 261 | 0 | 49 | 76 | 34 | 957 | 2,239 |
| ConnectiCare of Massachusetts, Inc. | 2 | 94 | 0 | 0 | 0 | 326 | 4,019 | 1,346 | 0 | 0 | 1 | 0 | 0 | 50 | 5,838 |
| Fallon Community Health Plan, Inc. | 84 | 21 | 726 | 1 | 3,449 | 1,224 | 4,713 | 1,986 | 12,339 | 0 | 1,879 | 886 | 529 | 81,302 | 109,139 |
| Harvard Pilgrim Health Care, Inc. | 15,301 | 309 | 20,582 | 1,868 | 29,471 | 696 | 1,460 | 2,157 | 76,871 | 47 | 45,133 | 29,127 | 46,406 | 34,329 | 303,757 |
| Health New England, Inc. | 3 | 9,441 | 1 | 0 | 2 | 7,157 | 35,080 | 13,554 | 18 | 1 | 4 | 6 | 5 | 571 | 65,843 |
| Neighborhood Health Plan, Inc. | 110 | 0 | 791 | 2 | 3,660 | 6 | 58 | 13 | 5,311 | 0 | 2,919 | 1,802 | 9,653 | 425 | 24,750 |
| Tufts Associated HMO, Inc. ⁵ | 12,440 | 3,918 | 15,208 | 0 | 37,553 | 1,811 | 6,649 | 4,392 | 68,365 | 1 | 27,940 | 25,531 | 15,659 | 26,640 | 246,107 |
| UnitedHealthcare of New England, Inc. | 3 | 0 | 438 | 0 | 6 | 0 | 3 | 6 | 14 | 0 | 13 | 20 | 4 | 53 | 560 |
| | | | | | | | | | | | | | | | |
| Total Group Members | 51,387 | 31,584 | 99,688 | 3,870 | 171,873 | 19,001 | 86,017 | 38,664 | 347,148 | 1,229 | 162,885 | 124,117 | 123,847 | 235,078 | 1,496,388 |

¹ Information reported by HMOs as of the end of the first quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0."

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").