

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2008 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	76	36	182	0	556	21	269	61	954	0	306	224	250	423	3,358
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	27,191	19,112	68,403	2,281	105,098	9,969	41,547	18,097	198,895	1,634	92,976	72,565	55,273	101,164	814,205
CIGNA HealthCare of Massachusetts, Inc. ³	5	10	10	0	109	38	548	149	265	0	50	77	35	1,096	2,392
ConnectiCare of Massachusetts, Inc.	2	94	0	0	0	326	4,022	1,346	0	0	1	0	0	50	5,841
Fallon Community Health Plan, Inc.	109	32	819	1	4,130	1,735	5,299	2,307	17,510	1	2,879	978	576	125,715	162,091
Harvard Pilgrim Health Care, Inc.	16,807	379	21,747	2,073	36,825	746	1,562	2,261	90,801	65	49,642	30,641	50,352	35,794	339,695
Health New England, Inc.	3	9,601	1	0	2	7,220	35,370	13,697	18	1	4	6	6	574	66,503
Neighborhood Health Plan, Inc.	1,433	29	11,585	6	38,975	147	3,122	149	31,629	3	17,673	13,156	53,787	8,053	179,747
Tufts Associated HMO, Inc. ⁴	15,456	4,093	20,152	1	44,688	1,890	13,138	4,688	99,262	1	40,991	31,474	19,946	32,155	327,935
UnitedHealthcare of New England, Inc.	7	0	448	0	6	0	3	6	14	0	13	20	4	54	575
Total HMO Members	61,089	33,386	123,347	4,362	230,389	22,092	104,880	42,761	439,348	1,705	204,535	149,141	180,229	305,078	1,902,342
2007 Massachusetts Population ⁵	222,175	129,798	543,024	15,485	733,101	71,602	457,908	153,147	1,473,416	10,531	654,909	490,258	713,049	781,352	6,449,755
Market Penetration Rate ⁶	27.50%	25.72%	22.71%	28.17%	31.43%	30.85%	22.90%	27.92%	29.82%	16.19%	31.23%	30.42%	25.28%	39.04%	29.49%

¹ Information reported by HMOs as of the end of the first quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁵ 2007 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2007 (CO-EST2007-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 20, 2008.

⁶ Total HMO members in each county divided by the 2007 population in each county.