

Massachusetts Division of Insurance
 Quarterly Report of Membership in Health Maintenance Organizations
 as of March 31, 2008 ¹

COMPARISON OF 1st QUARTER MEMBERSHIP TO LAST THREE QUARTERS

	2nd Quarter 2007 Members at End of Quarter	3rd Quarter 2007 Members at End of Quarter	4th Quarter 2007 Members at End of Quarter	1st Quarter 2008 Members at End of Quarter	Member Change 4th Qtr. 07 to 1st Qtr. 08	Percent Change 4th Qtr. 07 to 1st Qtr. 08	1st Quarter 2008 Share of Massachusetts HMO Market
Aetna Health Inc.	3,884	4,122	3,888	3,358	(530)	-13.63%	0.2%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	849,880	857,518	864,819	814,205	(50,614)	-5.85%	42.8%
CIGNA HealthCare of Massachusetts, Inc. ³	4,059	2,966	2,638	2,392	(246)	-9.33%	0.1%
ConnectiCare of Massachusetts, Inc.	6,071	6,131	6,141	5,841	(300)	-4.89%	0.3%
Fallon Community Health Plan, Inc.	154,283	153,094	158,224	162,091	3,867	2.44%	8.5%
Harvard Pilgrim Health Care, Inc.	363,696	365,107	362,963	339,695	(23,268)	-6.41%	17.9%
Health New England, Inc.	66,338	66,850	67,205	66,503	(702)	-1.04%	3.5%
Neighborhood Health Plan, Inc.	147,946	159,767	172,864	179,747	6,883	3.98%	9.4%
Tufts Associated HMO, Inc. ⁴	310,204	314,996	321,325	327,935	6,610	2.06%	17.2%
UnitedHealthcare of New England, Inc.	984	711	701	575	(126)	-17.97%	0.0%
Totals	1,907,345	1,931,262	1,960,768	1,902,342	(58,426)	-2.98%	100.0%

¹ Information reported by HMOs as of the end of the first quarter of 2008 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 4.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁴ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").