## Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of March 31, 2009 1

## MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
MEDICARE ADVANTAGE MEMBERS BY COUNTY 2,3	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4	1,195	0	2,985	0	2,290	1,822	6,343	2,099	3,001	0	2,574	1,884	584	6,888	31,665
Fallon Community Health Plan, Inc.	19	2	3	0	8	404	226	49	1,636	0	377	2	4	26,866	29,596
Harvard Pilgrim Health Care, Inc. <sup>5</sup>	460	26	746	21	5,579	30	64	48	9,103	3	2,504	719	2,110	538	21,951
Health New England, Inc.	0	1	0	0	0	23	161	49	0	0	0	0	0	0	234
Tufts Associated HMO, Inc. <sup>6</sup>	2,610	52	4,481	4	6,746	27	6,324	340	29,061	0	11,823	5,688	3,654	4,802	75,612
Total Medicare Advantage Members	4,284	81	8,215	25	14,623	2,306	13,118	2,585	42,801	3	17,278	8,293	6,352	39,094	159,058

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2009 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans;

so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0."

<sup>&</sup>lt;sup>3</sup> Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

<sup>&</sup>lt;sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>&</sup>lt;sup>5</sup> Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

<sup>&</sup>lt;sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").