

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2009 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
TOTAL MEMBERSHIP BY COUNTY															
Aetna Health Inc.	47	39	183	0	510	15	207	43	917	0	291	274	305	377	3,208
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	25,701	15,718	67,542	2,258	102,103	9,072	37,681	17,543	188,227	1,738	90,313	69,771	54,248	89,791	771,706
Boston Medical Center Health Plan, Inc. ³	13,971	16,954	47,151	1,475	7,140	6,425	65,604	9,920	8,535	591	9,839	20,243	32,125	5,571	245,544
CIGNA HealthCare of Massachusetts, Inc. ⁴	5	2	5	0	53	5	548	70	174	0	31	64	34	863	1,854
ConnectiCare of Massachusetts, Inc.	0	68	0	0	0	250	3,052	917	0	0	0	0	0	63	4,350
Fallon Community Health Plan, Inc.	117	350	1,067	3	7,040	2,120	9,269	3,803	21,425	0	3,307	1,153	941	124,931	175,526
Harvard Pilgrim Health Care, Inc.	16,141	300	19,774	2,000	32,700	583	1,249	2,109	81,763	123	45,261	27,876	46,958	30,467	307,304
Health New England, Inc.	4	9,011	2	0	3	7,382	34,723	13,315	8	0	5	3	9	693	65,158
Neighborhood Health Plan, Inc.	2,046	35	13,349	7	39,216	148	3,124	152	36,196	2	18,767	14,462	54,195	8,847	190,546
Tufts Associated HMO, Inc. ⁵	9,023	3,778	20,925	4	39,909	2,053	13,647	4,594	102,461	0	41,244	32,208	20,902	33,764	324,512
UnitedHealthcare of New England, Inc.	7	0	416	0	5	0	1	2	16	0	10	23	4	64	548
Total HMO Members	67,062	46,255	170,414	5,747	228,679	28,053	169,105	52,468	439,722	2,454	209,068	166,077	209,721	295,431	2,090,256
2008 Massachusetts Population ⁶	221,049	129,395	545,823	15,527	736,457	71,735	460,840	154,983	1,482,478	11,215	659,909	492,066	732,684	783,806	6,497,967
Market Penetration Rate ⁷	30.34%	35.75%	31.22%	37.01%	31.05%	39.11%	36.69%	33.85%	29.66%	21.88%	31.68%	33.75%	28.62%	37.69%	32.17%

¹ Information reported by HMOs as of the end of the first quarter of 2009 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

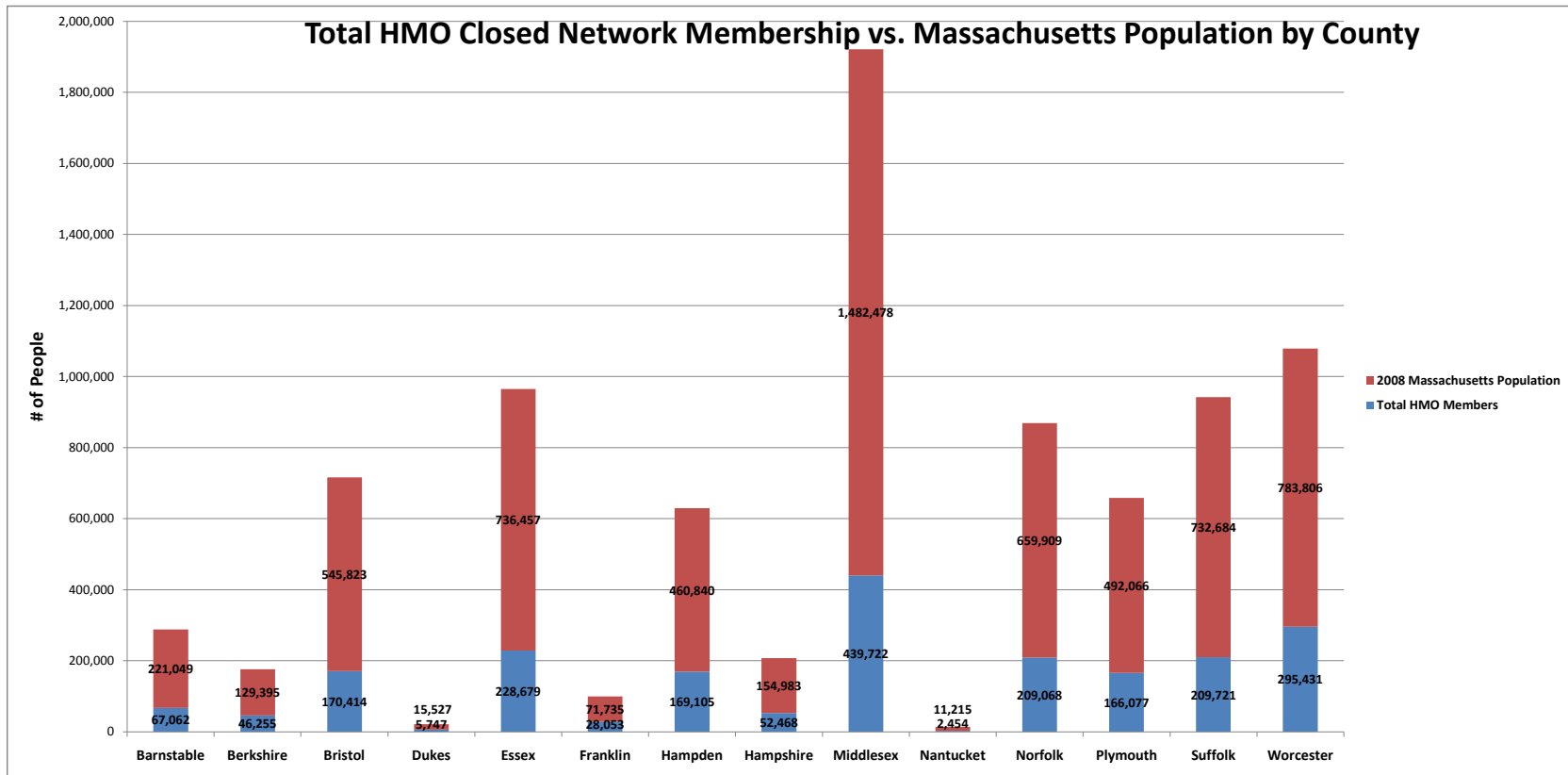
⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2008 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: April 1, 2000 to July 1, 2008 (CO-EST2008-01-25). Source: Population Division, U.S. Census Bureau. Release Date: May 14, 2009.

⁷ Total HMO members in each county divided by the 2008 population in each county.

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