Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans as of March 31, 2010 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
MEDICARE ADVANTAGE MEMBERS BY COUNTY ^{2,3}	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4	650	0	1,014	0	1,291	882	3,207	858	1,742	0	1,582	1,045	344	3,971	16,586
Fallon Community Health Plan, Inc.	15	2	2	0	6	427	737	48	1,678	0	379	2	8	26,977	30,281
Harvard Pilgrim Health Care, Inc. ⁵	813	35	1,096	21	5,923	44	99	76	9,570	7	2,901	1,088	2,266	782	24,721
Health New England, Inc.	1	1	0	0	0	648	1,877	1,089	1	0	0	0	0	2	3,619
Tufts Associated HMO, Inc. ⁶	2,766	0	6,016	0	7,674	0	6,076	399	30,813	0	12,451	6,291	3,819	5,174	81,479
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Total Medicare Advantage Members	4,245	38	8,128	21	14,894	2,001	11,996	2,470	43,804	7	17,313	8,426	6,437	36,906	156,686

Information reported by HMOs as of the end of the first quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0."

³ Carriers that do not have any Medicare Advantage business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its First Seniority HMO product as of December 31, 2006 and began offering First Seniority Freedom, a Medicare Advantage fee-for-service product, effective January 1, 2007.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").