

Massachusetts Division of Insurance
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans
as of March 31, 2010 ¹

TOTAL MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
TOTAL MEMBERSHIP BY COUNTY	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	43	26	139	0	435	6	134	43	840	0	238	264	175	385	2,728
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	19,233	11,302	51,835	1,412	82,236	6,295	29,941	12,955	159,673	1,294	74,749	58,674	45,333	75,215	630,147
Boston Medical Center Health Plan, Inc.³	13,735	18,401	45,450	19	10,389	6,983	66,913	10,584	7,599	3	8,050	18,361	26,845	9,304	242,636
CeltiCare Health Plan of Massachusetts, Inc.⁴	537	16	1,018	95	3,025	58	762	141	6,618	105	2,895	1,507	7,791	2,346	26,914
CIGNA HealthCare of Massachusetts, Inc. ⁵	2	0	0	0	5	4	21	9	38	0	3	2	18	365	467
ConnectiCare of Massachusetts, Inc.	0	54	0	0	0	208	2,480	712	1	0	0	1	1	54	3,511
Fallon Community Health Plan, Inc.	109	1,123	1,883	2	8,520	2,544	10,251	4,192	22,147	0	3,809	2,114	1,008	117,269	174,971
Harvard Pilgrim Health Care, Inc.	17,631	243	21,708	2,557	38,923	573	1,401	2,219	86,487	341	47,738	29,555	47,595	33,580	330,551
Health New England, Inc.	13	10,976	3	0	6	8,587	38,080	17,229	13	0	4	1	19	788	75,719
Neighborhood Health Plan, Inc.	2,909	32	17,073	230	39,663	102	5,076	229	41,575	96	19,573	15,628	53,425	9,205	204,816
Tufts Associated HMO, Inc.⁶	10,032	3,519	24,755	3	41,747	1,928	13,024	3,616	104,167	0	43,246	31,951	22,840	34,313	335,141
UnitedHealthcare of New England, Inc.	1	0	90	0	4	0	1	2	7	0	3	7	5	27	147
Total HMO Members	64,245	45,692	163,954	4,318	224,953	27,288	168,084	51,931	429,165	1,839	200,308	158,065	205,055	282,851	2,027,748
2009 Massachusetts Population ⁷	221,151	129,288	547,433	15,974	742,582	71,778	471,081	156,044	1,505,006	11,322	666,303	498,344	753,580	803,701	6,593,587
Market Penetration Rate ⁸	29.05%	35.34%	29.95%	27.03%	30.29%	38.02%	35.68%	33.28%	28.52%	16.24%	30.06%	31.72%	27.21%	35.19%	30.75%

¹ Information reported by HMOs as of the end of the first quarter of 2010 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 5.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

⁵ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin nonrenewing business as of December 1, 2004.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁷ 2009 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2009 (CO-EST2009-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 2010.

⁸ Total HMO members in each county divided by the 2009 population in each county.

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