Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of March 31, 2011 1

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
MEDICARE ADVANTAGE MEMBERS BY COUNTY 2,3	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 4	544	0	800	0	1,090	718	2,553	680	1,474	0	1,344	921	339	3,232	13,695
Fallon Community Health Plan, Inc.	17	0	4	0	10	169	974	57	1,691	1	375	2	9	26,623	29,932
Harvard Pilgrim Health Care, Inc. ⁵	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Health New England, Inc.	0	1	0	0	0	847	2,552	1,352	0	0	0	0	0	2	4,754
Tufts Associated HMO, Inc. ⁶	2,831	0	6,366	0	10,055	0	6,007	533	34,347	0	12,719	6,206	4,084	5,613	88,761
Total Medicare Advantage Members	3,392	1	7,170	0	11,155	1,734	12,086	2,622	37,512	1	14,438	7,129	4,432	35,470	137,142

¹ Information reported by HMOs as of the end of the first quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

³ Carriers that do not have any Medicare Advantage business are not reflected on this report.

⁴ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁵ Harvard Pilgrim Health Care, Inc. ("HPHC") terminated its Medicare Advantage fee-for-service product, effective January 1, 2011.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").