

**Massachusetts Division of Insurance**  
**Quarterly Report of Membership in Health Maintenance Organizations**  
**as of March 31, 2011 <sup>1</sup>**

**INDIVIDUAL MEMBERSHIP BY COUNTY**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>INDIVIDUAL MEMBERS BY COUNTY<sup>2,3</sup></b>															
Aetna Health Inc.	0	1	0	0	5	0	0	1	9	0	0	2	1	0	19
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup>	1,578	587	1,715	199	3,644	333	995	708	9,077	213	4,177	2,611	2,539	2,722	31,098
Boston Medical Center Health Plan, Inc. <sup>5,6</sup>	5,595	5,860	9,355	5	3,604	2,197	7,699	3,504	2,889	1	2,524	4,183	4,564	1,843	53,823
CeltiCare Health Plan of Massachusetts, Inc. <sup>7,8</sup>	1,068	213	1,958	215	4,171	357	1,794	463	7,327	142	3,226	2,070	8,179	2,892	34,075
ConnectiCare of Massachusetts, Inc.	0	0	0	0	0	0	3	1	0	0	0	0	0	0	4
Fallon Community Health Plan, Inc. <sup>9</sup>	5	97	309	0	892	164	495	395	1,937	0	492	503	158	2,777	8,224
Harvard Pilgrim Health Care, Inc.	1,467	34	898	204	1,558	43	38	61	5,301	97	2,378	1,387	1,346	1,252	16,064
Health New England, Inc.	0	179	0	0	0	141	561	277	0	0	0	0	0	14	1,172
Neighborhood Health Plan, Inc. <sup>10</sup>	1,449	5	4,006	374	9,170	47	898	48	12,791	294	6,162	4,221	8,217	2,950	50,632
Tufts Associated HMO, Inc. <sup>11</sup>	232	38	436	1	581	22	46	28	2,272	0	838	597	525	708	6,324
UnitedHealthcare of New England, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Individual Members</b>	<b>11,394</b>	<b>7,014</b>	<b>18,677</b>	<b>998</b>	<b>23,625</b>	<b>3,304</b>	<b>12,529</b>	<b>5,486</b>	<b>41,603</b>	<b>747</b>	<b>19,797</b>	<b>15,574</b>	<b>25,529</b>	<b>15,158</b>	<b>201,435</b>

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup> Includes all members who do not belong to a group and who contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0." This includes persons enrolled in closed guaranteed issue managed care plans offered between October 1, 1997 and July 1, 2007, and persons covered under so-called closed health plans offered prior to October 1, 1997.

<sup>3</sup> Carriers that do not show any Individual members are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

<sup>6</sup> Includes 53,823 individuals enrolled through the Connector Commonwealth Care plan through March 31, 2011.

<sup>7</sup> CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report included CeltiCare Health Plan of Massachusetts, Inc. for the first time.

<sup>8</sup> Includes 14,855 individuals enrolled through the Connector Commonwealth Care plan, 19,018 individuals enrolled through the Connector Commonwealth Care Bridge plan, and through March 31, 2011.

<sup>9</sup> Includes 5,847 individuals enrolled through the Connector Commonwealth Care plan through March 31, 2011.

<sup>10</sup> Includes 37,257 individuals enrolled through the Connector Commonwealth Care plan through March 31, 2011.

<sup>11</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).