

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2011 ¹

	2nd Quarter 2010 Members at End of Quarter	3rd Quarter 2010 Members at End of Quarter	4th Quarter 2010 Members at End of Quarter	1st Quarter 2011 Members at End of Quarter	Member Change 4th Qtr. 10 to 1st Qtr. 11	Percent Change 4th Qtr. 10 to 1st Qtr. 11	1st Quarter 2011 Share of Massachusetts HMO Market
COMPARISON OF 3RD QUARTER MEMBERSHIP TO LAST THREE							
Aetna Health Inc.	2,446	2,475	2,289	2,067	(222)	-9.70%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ²	612,658	584,576	574,733	549,081	(25,652)	-4.46%	28.0%
Boston Medical Center Health Plan, Inc. ³	242,143	248,734	257,241	252,146	(5,095)	-1.98%	12.8%
CeltiCare Health Plan of Massachusetts, Inc. ⁴	30,070	34,397	36,123	34,087	(2,036)	-5.64%	1.7%
CIGNA HealthCare of Massachusetts, Inc. ⁵	377	170	116	0	(116)	0.00%	0.0%
ConnectiCare of Massachusetts, Inc.	3,396	3,161	3,050	2,952	(98)	-3.21%	0.2%
Fallon Community Health Plan, Inc.	170,511	166,120	163,401	156,342	(7,059)	-4.32%	8.0%
Harvard Pilgrim Health Care, Inc.	338,326	337,576	337,381	310,712	(26,669)	-7.90%	15.8%
Health New England, Inc.	77,394	83,214	87,228	88,220	992	1.14%	4.5%
Neighborhood Health Plan, Inc.	211,051	206,250	229,191	230,749	1,558	0.68%	11.8%
Tufts Associated HMO, Inc. ⁶	334,426	333,301	333,612	336,754	3,142	0.94%	17.2%
UnitedHealthcare of New England, Inc.	120	230	119	33	(86)	-72.27%	0.0%
Totals	2,022,918	2,000,204	2,024,484	1,963,143	(61,341)	-3.03%	100.0%

¹ Information reported by HMOs as of the end of the first quarter of 2011 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. **Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.**

² Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

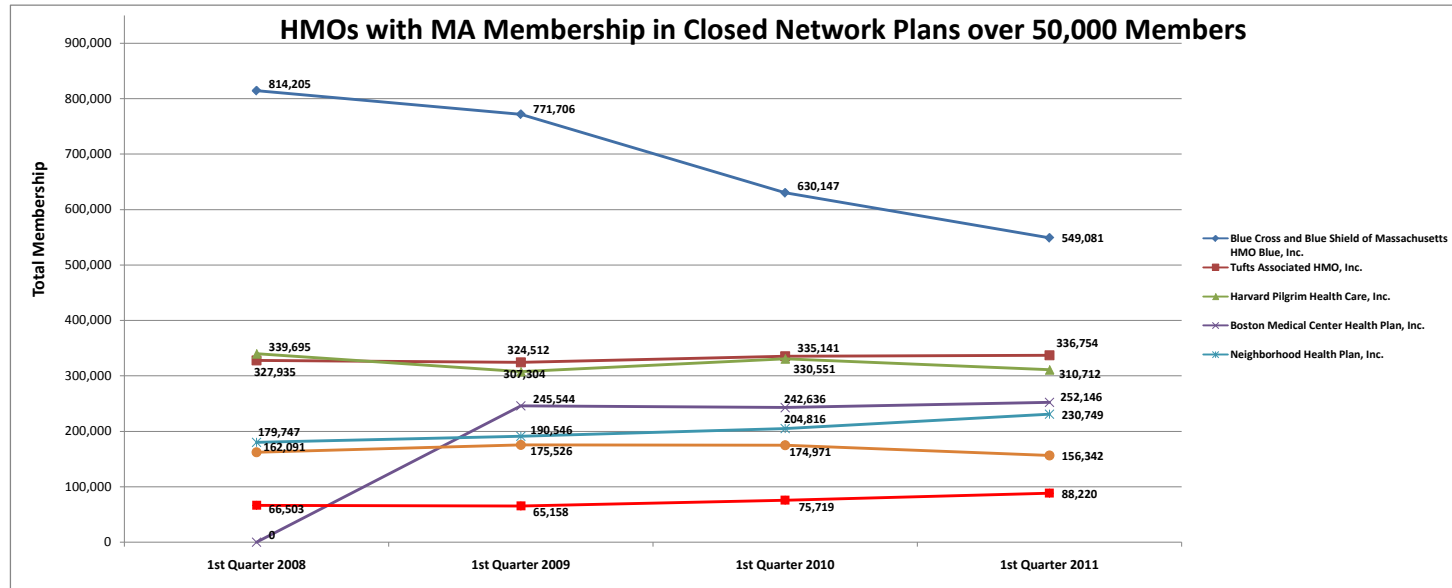
³ Under Massachusetts law, Boston Medical Center Health Plan, Inc. was not required to be licensed until 2008, even though the carrier may have had members prior to that time. The 4th quarter 2008 membership report includes Boston Medicare Center Health Plan, Inc. for the first time.

⁴ CeltiCare Health Plan of Massachusetts, Inc. was not licensed until 2009. The 4th quarter 2009 membership report includes CeltiCare Health Plan of Massachusetts, Inc. for the first time.

⁵ CIGNA HealthCare of Massachusetts, Inc. intends to surrender its HMO license during 2011.

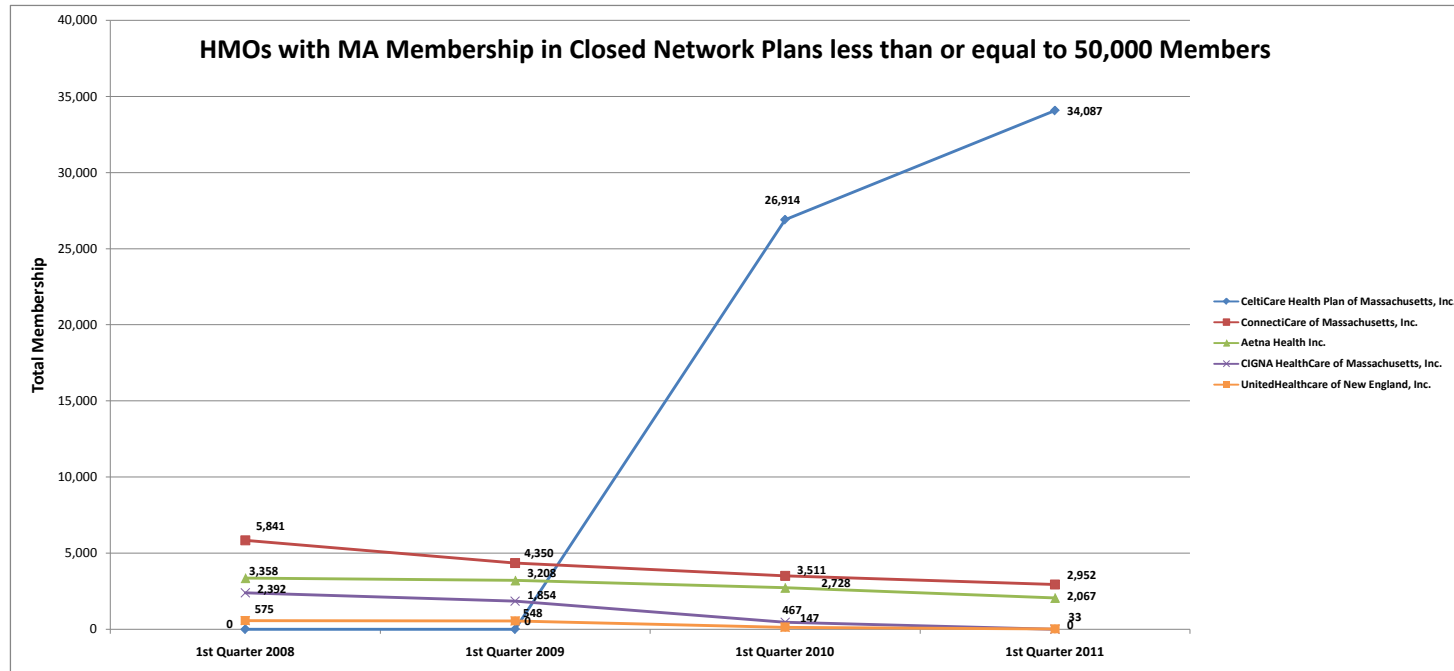
⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

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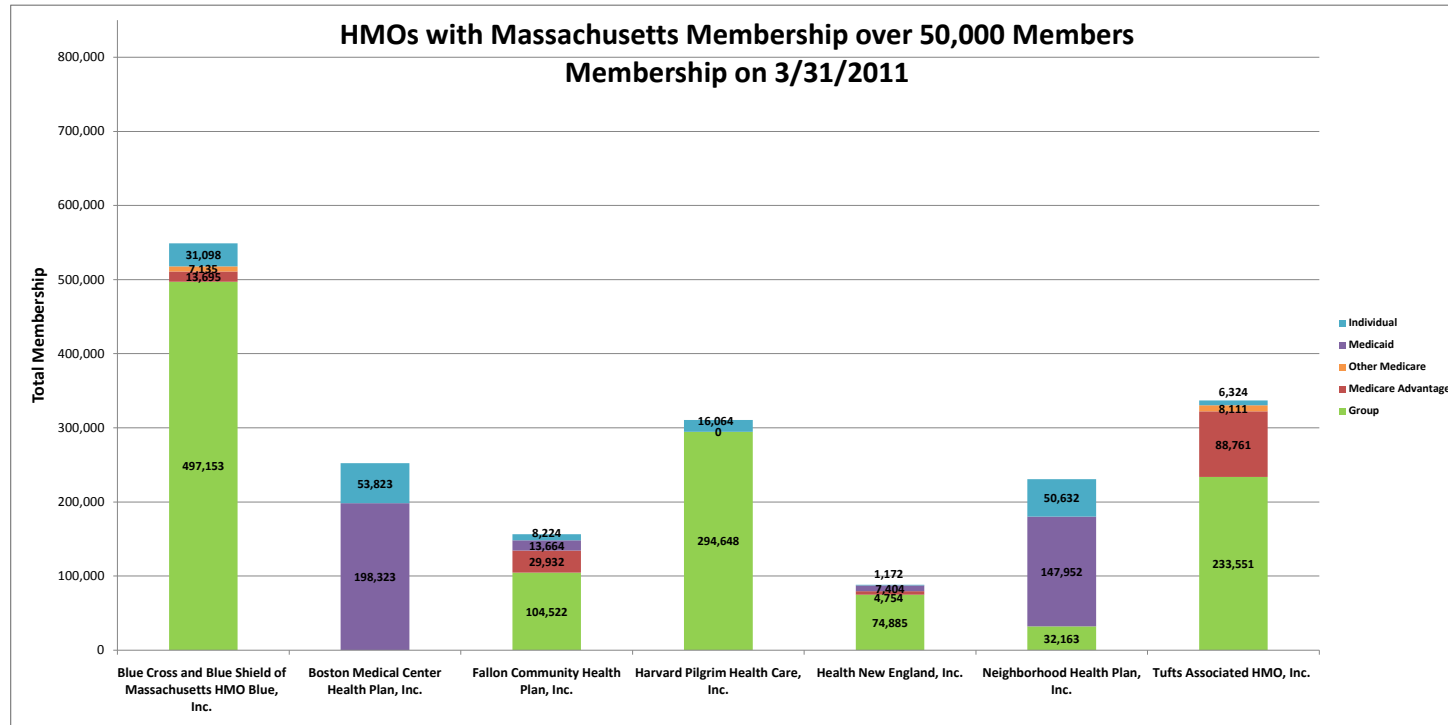
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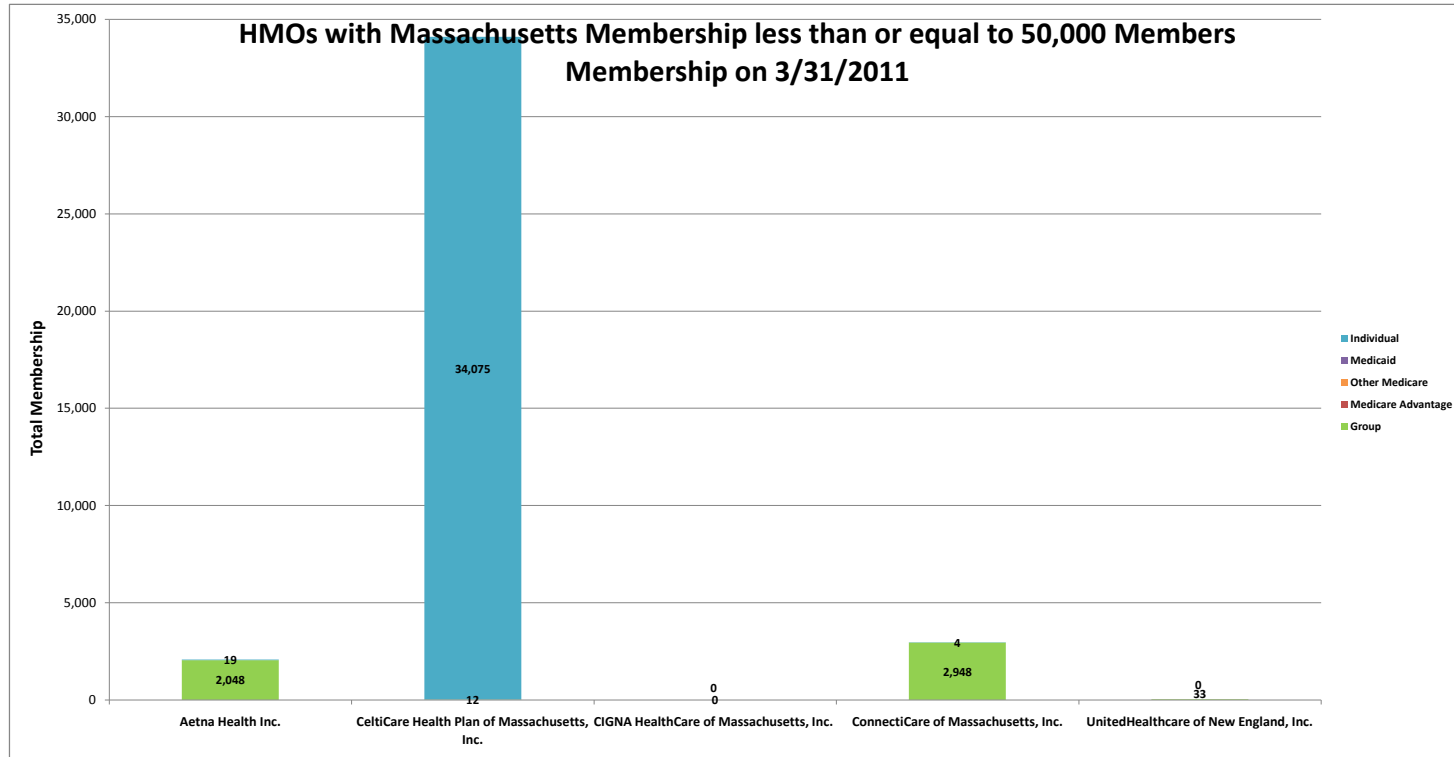
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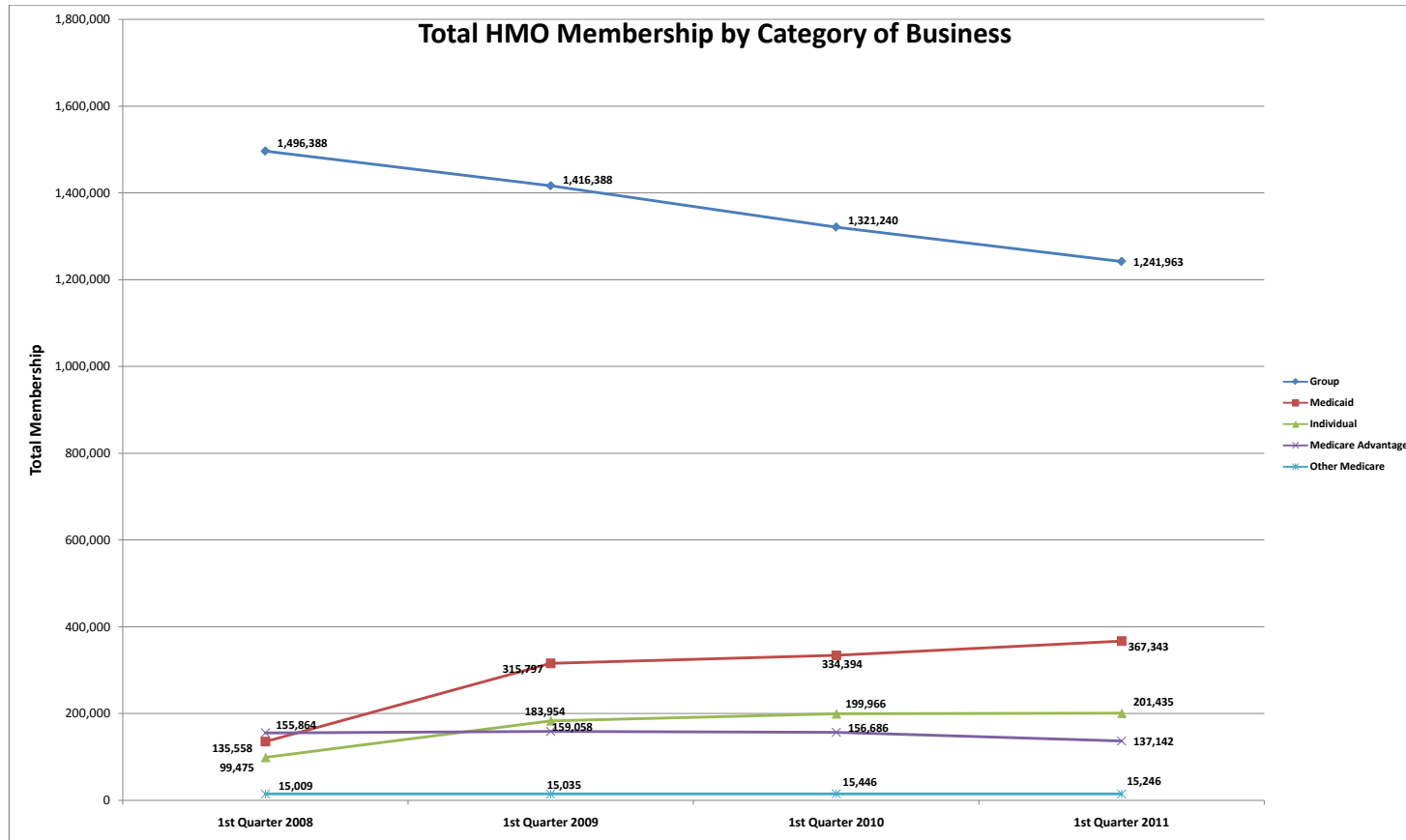
¹ Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., and Neighborhood Health Plan, Inc.

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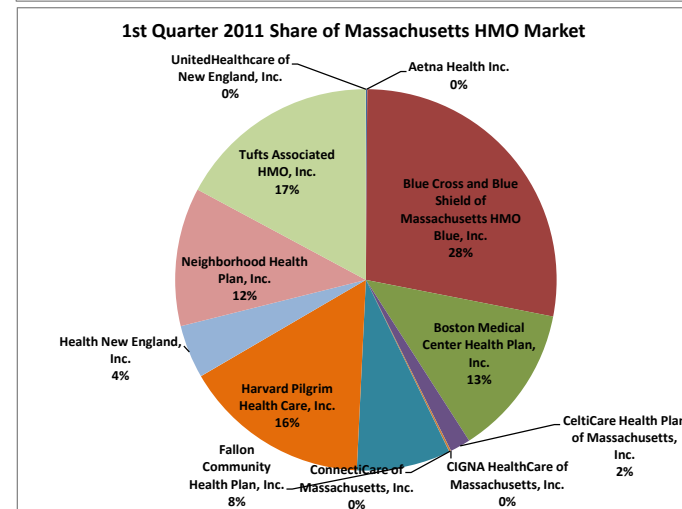
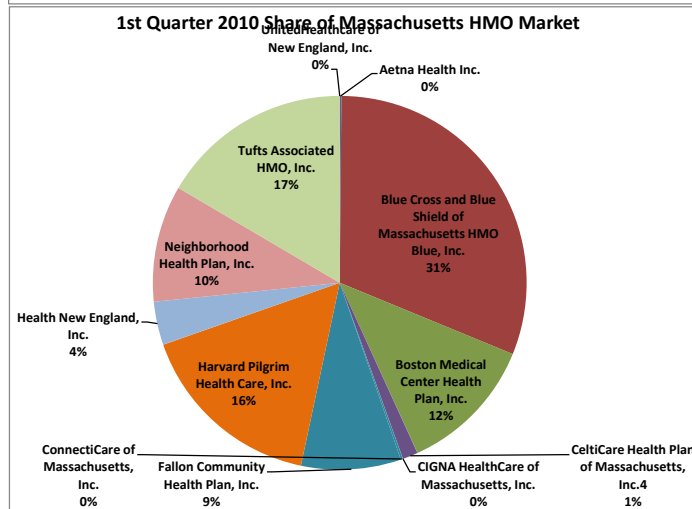
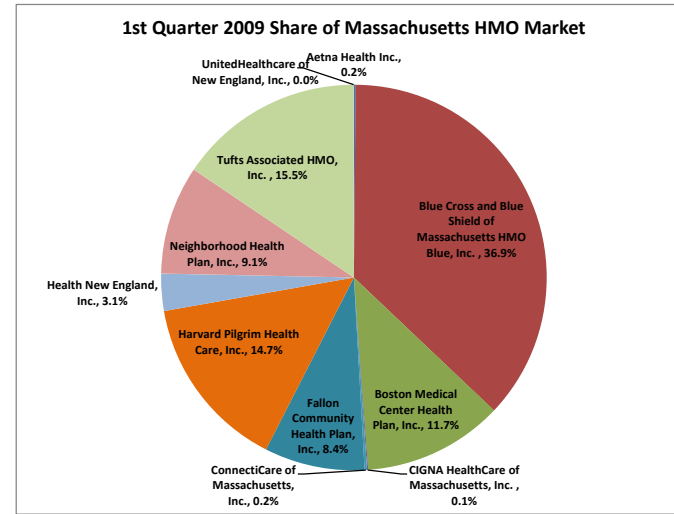
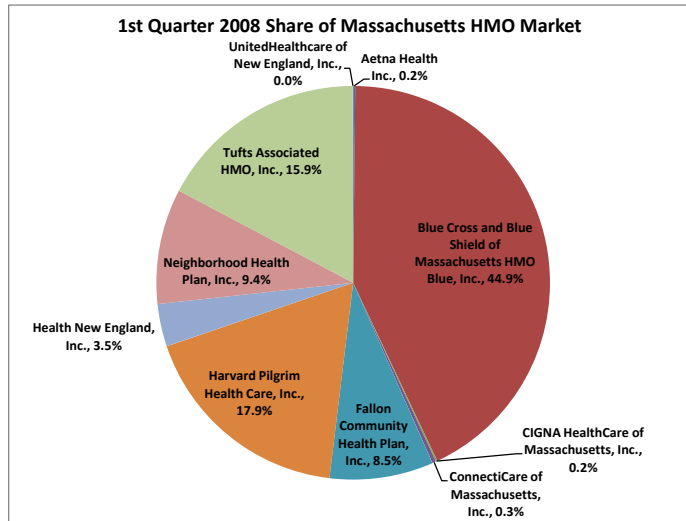
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