Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of March 31, 2012 ¹

MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Medicare Advantage Members ^{2,3}	End of Quarter														
Aetna Health Inc. ⁴	0	0	0	0	0	0	0	0	5	0	1	0	0	0	6
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 5	501	0	730	0	1,037	480	2,159	521	1,342	0	1,191	831	322	2,967	12,081
Fallon Community Health Plan, Inc.	14	0	5	0	11	195	1,262	52	1,695	1	366	5	9	26,631	30,246
Health New England, Inc.	0	2	0	0	0	1,161	3,420	1,807	1	0	0	0	0	3	6,394
Tufts Associated HMO, Inc. ⁶	2,821	0	6,465	0	10,465	0	5,997	630	34,724	0	12,740	6,521	4,034	5,806	90,203
Total Medicare Advantage Members	3,336	2	7,200	0	11,513	1,836	12,838	3,010	37,767	1	14,298	7,357	4,365	35,407	138,930

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	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Medicare Advantage Members 4,3	End of Quarter														
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. 5	1,117	0	918		1,460	528	1,769	646	1,970	0	1,438	1,006	578	3,520	14,950
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	9	0	2	0	0	206	218
Health New England, Inc.	0	0	0	0	0	67	227	107	0	0	0	0	0	0	401
Total Medicare Advantage Members	1,118	0	918	0	1,460	595	1,996	753	1,979	0	1,440	1,006	578	3,726	15,569

¹ Information reported by HMOs as of the end of the first quarter of 2012 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0."

 $^{^{\}rm 3}$ Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

⁴ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").