

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of March 31, 2013 ¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	25	4	58	0	185	2	80	7	359	0	103	62	96	173	1,154
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	14,582	10,509	36,783	994	61,951	4,967	22,604	10,359	127,677	839	57,710	44,226	37,096	64,827	495,124
Boston Medical Center Health Plan, Inc.	14,977	18,061	46,628	12	17,104	7,121	71,367	10,716	13,074	4	9,954	18,540	30,356	14,135	272,049
CeltiCare Health Plan of Massachusetts, Inc.	811	54	833	152	2,615	413	1,121	398	3,047	85	1,431	696	4,445	1,145	17,246
ConnectiCare of Massachusetts, Inc.	0	19	0	0	0	156	1,858	587	0	0	0	5	1	6	2,632
Fallon Community Health Plan, Inc.	204	1,511	3,731	1	6,793	1,966	9,281	3,508	17,707	1	3,823	3,690	921	101,014	154,151
Harvard Pilgrim Health Care, Inc.	15,044	157	18,205	1,448	31,368	579	1,267	2,142	72,954	536	35,709	24,796	23,216	31,664	259,085
Health New England, Inc.	5	12,021	12	2	4	10,567	56,342	20,868	30	0	11	4	16	1,280	101,162
Neighborhood Health Plan, Inc.	4,499	120	18,197	1,397	51,020	117	3,113	184	57,065	986	25,862	18,284	56,524	15,108	252,476
Network Health, LLC ⁴	4,351	1,654	10,256	1,712	32,286	807	10,073	1,265	56,854	801	13,907	11,858	26,589	46,992	219,405
Tufts Associated HMO, Inc. ⁵	9,432	2,660	24,481	48	42,054	1,489	10,979	3,696	102,243	18	41,689	29,339	21,964	34,546	324,638
Total HMO Members	63,930	46,770	159,184	5,766	245,380	28,184	188,085	53,730	451,010	3,270	190,199	151,500	201,224	310,890	2,099,122
2012 Massachusetts Population ⁶	215,423	130,016	551,082	17,041	755,618	71,540	465,923	159,795	1,537,215	10,298	681,845	499,759	744,426	806,163	6,646,144
Market Penetration Rate ⁷	29.68%	35.97%	28.89%	33.84%	32.47%	39.40%	40.37%	33.62%	29.34%	31.75%	27.89%	30.31%	27.03%	38.56%	31.58%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	26	4	29	0	213	8	111	24	207	0	100	149	63	150	1,084
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	3,992	1,212	6,014	601	13,227	916	4,249	1,910	34,043	1,079	14,639	7,063	9,435	10,592	108,972
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	3	0	0	0	9	220	79	1	0	0	0	0	0	312
Fallon Community Health Plan, Inc.	1	0	0	0	0	0	0	0	8	0	2	0	0	116	127
Harvard Pilgrim Health Care, Inc.	497	15	1,040	154	3,472	66	100	222	10,145	64	4,142	1,637	2,768	2,360	26,682
Health New England, Inc.	38	340	19	0	27	211	1,551	723	33	0	22	8	8	120	3,100
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	29	13	75	1	241	13	27	59	1,181	3	382	121	274	137	2,556
Total HMO Members	4,583	1,587	7,177	756	17,180	1,223	6,258	3,017	45,618	1,146	19,287	8,978	12,548	13,475	142,833
2012 Massachusetts Population ⁶	215,423	130,016	551,082	17,041	755,618	71,540	465,923	159,795	1,537,215	10,298	681,845	499,759	744,426	806,163	6,646,144
Market Penetration Rate ⁷	2.13%	1.22%	1.30%	4.44%	2.27%	1.71%	1.34%	1.89%	2.97%	11.13%	2.83%	1.80%	1.69%	1.67%	2.15%

¹ Information reported by HMOs as of the end of the first quarter of 2013 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁴ Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2012 Population Source: Table 1: Annual County Resident Population Estimates by Age, Sex, Race, and Hispanic Origin: April 1, 2010 to July 1, 2012 (PEPSR6H). Source: Population Division, U.S. Census Bureau. Release Date: June 2013.

⁷ Total HMO members in each county divided by the 2012 population in each county.

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