

Massachusetts Division of Insurance
Quarterly Report of Insured Members in Closed Network HMO Products and PPO Products Offered through an HMO
as of March 31, 2014 ¹

TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	39	8	38	0	97	2	102	30	347	0	131	92	105	115	1,106
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	14,774	10,639	35,825	968	60,160	4,753	21,580	10,432	127,380	972	57,342	43,918	37,246	67,300	493,289
Boston Medical Center Health Plan, Inc.	16,451	18,949	49,408	558	21,179	7,766	75,823	11,633	17,394	275	13,564	20,230	35,674	19,183	308,087
CeltiCare Health Plan of Massachusetts, Inc.	1,566	424	3,946	116	4,350	470	2,318	522	6,004	66	3,324	2,932	9,187	4,890	40,115
ConnectiCare of Massachusetts, Inc.	1	7	0	0	0	119	1,603	529	0	0	0	0	1	8	2,268
Fallon Community Health Plan, Inc.	293	1,802	4,629	1	10,757	1,721	9,487	3,333	20,320	2	4,287	4,922	1,239	83,741	146,534
Harvard Pilgrim Health Care, Inc.	12,306	329	16,449	1,228	25,878	533	1,270	2,185	65,707	380	31,595	22,388	21,178	29,751	231,177
Health New England, Inc.	6	11,864	12	3	12	11,081	60,926	21,289	35	0	10	6	23	1,408	106,675
Minuteman Health, Inc.	0	0	71	0	112	0	1	0	261	0	57	78	63	118	761
Neighborhood Health Plan, Inc.	7,576	917	20,713	2,722	60,232	328	7,145	694	67,737	1,681	30,616	21,526	67,530	16,681	306,098
Network Health, LLC ⁴	5,111	1,782	14,599	488	33,406	1,034	10,584	1,676	61,499	360	16,359	15,582	28,763	50,052	241,295
Tufts Associated HMO, Inc. ⁵	9,697	2,178	23,710	51	39,677	1,386	10,455	3,686	97,061	13	39,992	28,073	20,832	44,817	321,628
Total HMO Members	67,820	48,899	169,400	6,135	255,860	29,193	201,294	56,009	463,745	3,749	197,277	159,747	221,841	318,064	2,199,033
2013 Massachusetts Population ⁶	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate ⁸	31.55%	37.74%	30.65%	35.55%	33.55%	40.99%	43.07%	35.09%	29.87%	36.05%	28.68%	31.83%	29.36%	39.31%	32.86%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. ²	8	2	8	0	25	2	27	8	47	0	18	17	7	20	189
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ³	4,302	1,211	6,825	596	15,184	1,159	4,959	2,126	39,108	1,078	17,000	8,352	10,521	12,751	125,172
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	4	0	0	0	12	185	76	1	0	0	0	0	0	278
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	3	0	0	0	0	26	29
Harvard Pilgrim Health Care, Inc.	468	32	904	183	3,072	40	99	165	9,635	55	3,820	1,549	2,839	2,058	24,919
Health New England, Inc.	10	318	6	0	37	186	1,414	659	44	0	19	5	12	134	2,844
Minuteman Health, Inc.	0	0	0	0	0	0	0	0	8	0	5	0	1	3	17
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC ⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	32	13	71	1	202	12	23	54	830	3	336	132	235	106	2,050
Total HMO Members	4,820	1,580	7,814	780	18,520	1,411	6,707	3,088	49,676	1,136	21,198	10,055	13,615	15,098	155,498
2013 Massachusetts Population ⁶	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate ⁷	2.24%	1.22%	1.41%	4.52%	2.43%	1.98%	1.44%	1.93%	3.20%	10.92%	3.08%	2.00%	1.80%	1.87%	2.32%

¹ Information reported by HMOs as of the end of the first quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

³ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

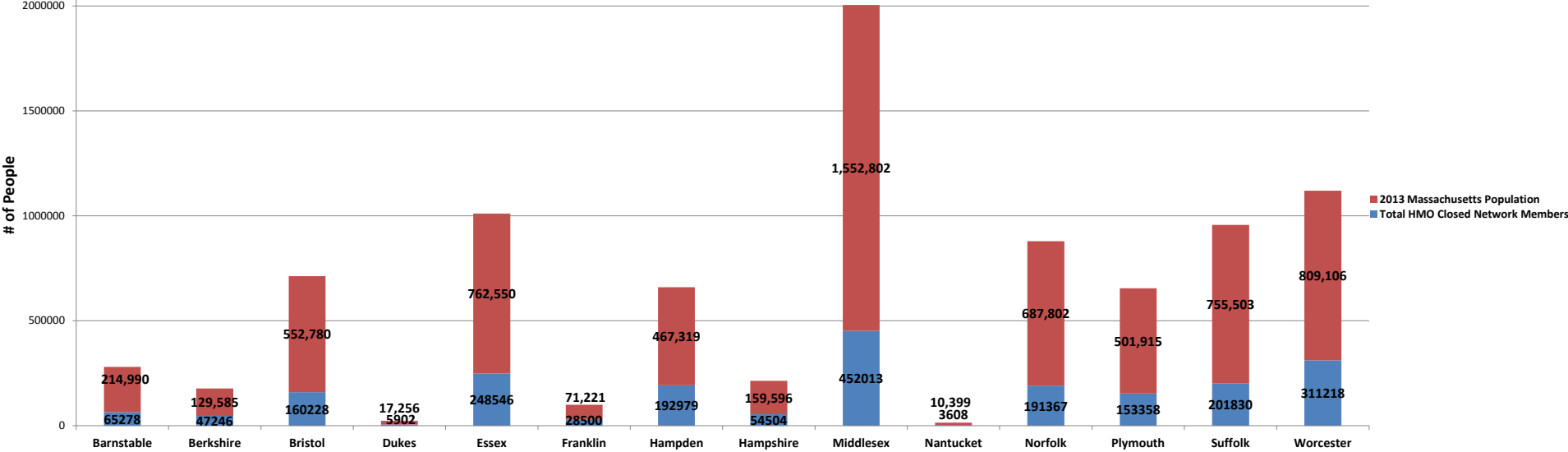
⁴ Network Health, LLC only offered coverage to enrollees of the Medicaid and Commonwealth Care programs.

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

⁶ 2013 Population Source: Annual Estimates of the Resident Population: April 1, 2010 to July 1, 2013. Source: Population Division, U.S. Census Bureau. Release Date: March 2014.

⁷ Total HMO members in each county divided by the 2013 population in each county.

Total HMO Membership in Closed Network Plans vs. Massachusetts Population by County



Total HMO Membership in PPO Plans vs. Massachusetts Population by County

