MEDICAL MALPRACTICE INSURANCE IN THE MASSACHUSETTS MARKET 2009



JOSEPH G. MURPHY COMMISSIONER OF INSURANCE

January 31, 2011

Acknowledgements

This report was prepared by Kevin Beagan, Gerald Condon, Caleb Huntington, Cara Blank, Matthew Mancini and Walter Horn, staff from both the Health Care Access Bureau and State Rating Bureau within the Division of Insurance ("Division") - to report on the market for medical malpractice insurance in Massachusetts.

In the financial section of the report, the Division does rely on the insurance companies, the National Association of Insurance Commissioners and other regulatory agencies for the accuracy of all reported information.

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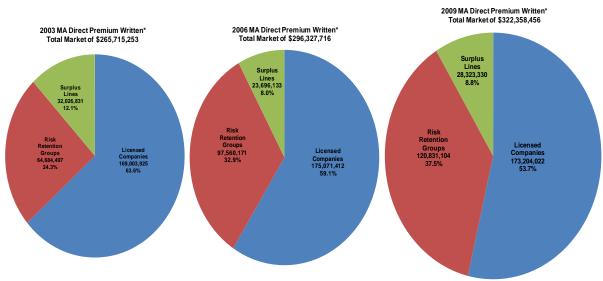
Executive Summary

Health care professionals make daily decisions about treatment where they balance the need to use new procedures with the need to contain costs and avoid errors that may harm patients. When an error may have occurred and malpractice is claimed, medical malpractice insurance covers the cost to defend professionals and pay claims for damages.

Massachusetts law requires that doctors have medical malpractice coverage¹ and that insurance companies make medical malpractice coverage available on an equal basis to all doctors and certain other licensed healthcare providers willing to pay for it.² Despite the availability of coverage, some providers have indicated that the cost of coverage is forcing them to think about dropping their practices or moving to other states to practice.

Among the material presented in this report:

• Massachusetts medical malpractice premiums written through insurers, Risk Retention Groups and surplus lines insurers increased from \$266 million in 2003 to \$322 million in 2009; an increase of over 21% in six years. Risk Retention Groups account for 37.5% of the market; 13.1% more of the market in 2009 than in 2003.



Total Market 2003, 2006, 2009

*Based on unaudited NAIC Data - direct premium written

During the first half of the 2000's, the market for medical malpractice coverage was in disarray nationally and in Massachusetts. Some national companies stopped writing malpractice coverage while others filed for double digit rate increases. Over the past few years, Massachusetts licensed medical malpractice insurers' expected operating ratios -

¹ 243 CMR 2.07(16).

² M.G.L. c .175, §193U.

company expenditures compared to premiums – indicate that the pressure to raise rates is subsiding and the market is returning to profitability.

Massachusetts' Health Care Professionals

Number of Professionals

In 2009, there were over 237,000 individual health care professionals were licensed by state agencies to practice in the following licensing categories:³

133,544	Nurses
22,078	Social Workers
22,168	Medical and Osteopathic Doctors
19,563	Allied Health Providers (Therapists and Athletic Trainers)
7,235	Dentists
6,329	Allied Mental Health Providers
5,358	Psychologists
8,450	Audiologists and Speech Pathologists
3,093	Respiratory Care Specialists (full and limited licenses)
2,114	Chiropractors
2,171	Dietitians/Nutritionists
1,662	Dispensing Opticians
2,003	Physician Assistants
1,553	Optometrists
980	Acupuncturists
570	Podiatrists
164	Hearing Instrument Specialists
117	Certified Health Officers
96	Perfusionists (full and provisional licenses)
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In addition to the above-noted individual professionals, almost 1, 800 facilities and programs were licensed to operate under the following types of entities:⁴

529	Nursing Homes/Rest Homes
298	Clinics
213	Home Health Care Agencies
181	Mammography Facilities
156	Hospitals (acute care, non-acute and virtual)
318	Ambulance services
74	Hospices

³ Numbers of licensed health care professionals as reported to the Division of Insurance by the following agencies: Massachusetts Department of Public Health (MassCHIP Database) for board certified medical and osteopathic doctors; Department of Professional Licensure and Division of Health Care Quality in the Department of Public Health; and the Department of Mental Health. The reported statistics reflect the number of licensed health care professionals; the number actively practicing in a profession may be smaller than the number reported.

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⁴ Numbers of licensed facilities and programs as reported to the Division of Insurance by the Department of Professional Licensure and Division of Health Care Quality in the Department of Public Health. While the reported statistics reflect the number licensed, the number actively operating may be lower.

In order to practice in the Commonwealth of Massachusetts, a health care professional must be licensed or registered by agencies such as the Board of Registration in Medicine,⁵ the Division of Professional Licensure,⁶ Boards of Registration,⁷ the Department of Mental Health⁸ or the Department of Public Health.⁹ A health care professional may also need to satisfy additional training to represent that he or she is specially trained or board-certified in a specialty and may need to meet other requirements to practice in a hospital or to be included in a health plan network.

Liability Coverage Requirements

Almost all working healthcare professionals have professional liability coverage to protect them from claims for damages if work is not completed according to agreed-upon standards or expected outcomes. Health care professionals require special liability coverage because of the special risk involved in treating living bodies.

Even when a health care professional's decision may be appropriate based upon available information, adverse outcomes may occur with long-term financial consequences. Medical malpractice coverage pays the cost to defend the health care professional's reputation and cover the cost of damages.

In Massachusetts, an insurance company that offers medical malpractice coverage may not decline coverage to medical professionals who fall within the following statutorily identified categories if that insurance company makes coverage available to anyone else who is in that category:

Doctor of Medicine; Doctor of Osteopathy; Doctor of Dental Science; Physical Therapists and Physical Therapist Assistants, licensed under M.G.L. c. 112; Doctor of Podiatry; Doctor of Chiropractic;

⁵ The Board of Registration in Medicine coordinates the licensing of doctors (MDs and DOs) and acupuncturists.

⁶ The Division of Health Professions Licensure within the Department of Public Health coordinates the licensure for Dentists; Genetic Counselors; Nursing; Nursing Home Administrators; Perfusionists; Pharmacy; Physician Assistants; and Respiratory Care.

⁷ Boards of Registration in the Office of Consumer Affairs and Business Regulation coordinate the registration of Allied Health Care professionals (*i.e.*, Athletic Trainers, Occupational Therapists, Occupational Therapist Assistants, Physical Therapists, Physical Therapist Assistants, Physical Therapist, Securities); Allied Mental Health Care professionals (*i.e.*, Mental Health Counselors, Marriage and Family Therapists, Rehabilitation Counselors, Educational Psychologists); Certified Health Officers; Chiropractors and Chiropractic Facilities; Dietitians and Nutritionists; Dispensing Opticians; Hearing Instrument (Hearing Aid) Specialists; Massage Therapist/Practitioners, Massage Therapy Salons, and Massage Therapy Schools; Optometrists; Psychologists; Licensed Independent Clinical Social Workers, Licensed Social Workers, and Audiologists, Audiologist Assistants, Speech Pathologists and Speech Pathologist Assistants.

⁸ The Department of Mental Health licenses private mental health hospitals and clinics.

⁹ The Department of Public Health licenses hospitals, nursing/rest homes, long-term care facilities, clinics, home health care agencies, hospices, ambulances, nursing service agencies and mammography facilities.

Registered Nurses, licensed under the provisions of M.G.L. c. 112; Interns, fellows or medical officers; and Licensed hospitals, clinics, or nursing homes, and their agents and employees.¹⁰

All other health care professionals outside the statutorily identified categories may apply for coverage with insurance companies, but the company has the right to decline coverage for these other health care professionals if they do not meet the insurer's underwriting standards.

It is a specific requirement of licensure that medical doctors have medical malpractice coverage sufficient to protect against claims of at least \$100,000 per claim and \$300,000 per year¹¹ and that chiropractors are required to have coverage of at least \$500,000 per claim and \$1 million per year.¹² Hospitals and health plans may impose additional requirements to permit health care professionals to practice in the hospital or to be part of a health plan network.

Market for Medical Malpractice Coverage

<u>History</u>

Medical malpractice insurance has gone through a number of national and regional "crises" over the past 35 years, with years of stability and available coverage, followed by years of rate increases and decreased availability. Following the departure of a number of medical malpractice insurers from the Commonwealth in the 1970s, the Massachusetts Legislature created the Medical Malpractice Joint Underwriting Association ("MMJUA") to offer access to coverage for certain medical professionals and authorized the MMJUA to assess other medical malpractice carriers for certain losses.¹³

During the 1980s, the medical malpractice insurance industry developed new types of policies to stabilize losses and premiums. Policies written before the 1980s were "occurrence-based" policies (covering all claims filed for an incident that occurred during a coverage year); many insurers switched to "claims-made" policies (covering only claims filed during a coverage year.)¹⁴ Since losses under claims-made policies are more predictable, the new products enabled companies to more accurately determine their liabilities and stabilize their rating practices.¹⁵

In 1994, Massachusetts passed legislation to transform the MMJUA into the Medical Professional Mutual Insurance Company ("ProMutual") with a board composed mainly

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¹⁰ M.G.L. c. 175, §193U. The commissioner of insurance may also designate other categories as eligible when they are also eligible to be ceded to the medical malpractice reinsurance plan. Chapter 444 of the Acts of 2008 added physical therapists and physical therapist assistants to M.G.L. c. 175, §193U.

¹¹ 243 CMR 2.07(16).

¹² 233 CMR 4.04.

¹³ Section 6 of Chapter 362 of the Acts of 1975.

¹⁴ "Medical Malpractice: Implication of Rising Premiums on Access to Health Care," General Accounting Office, August 2003, p. 10.

¹⁵ In Massachusetts, only one company – the MMJUA's successor - is required to offer "occurrence-based" and "claims-made" coverage, while other companies have switched to "claims-made" policies.

of practicing or retired healthcare providers.¹⁶ Since its inception, ProMutual has been one of the largest medical malpractice insurance companies in Massachusetts. Medical Malpractice coverage in Massachusetts is written by insurance companies, Risk Retention Groups, and surplus lines companies.

Licensed Insurance Companies

Medical malpractice insurance companies must be licensed by the Division of Insurance with a designation for "medical malpractice" and are required to participate in the state's guaranty fund for property and casualty writers that provides some protection to policyholders in the event of an insurer's insolvency. In 2009, licensed medical malpractice insurance companies wrote \$173.2 million in direct written premium; this is about 1.7% of the premium written for all property and casualty coverage. (Figure 1)

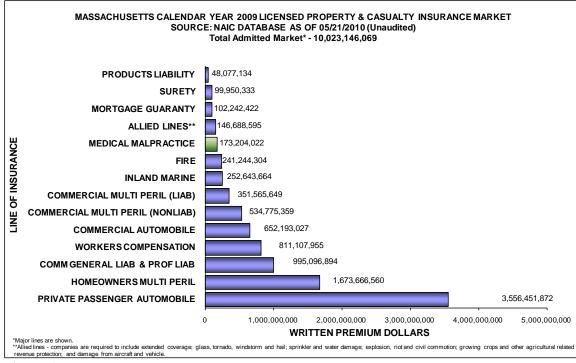


Figure 1

The Division of Insurance maintains a list of medical malpractice insurance companies on its website¹⁷ identifying the "take all comers" classes of health care professionals written by the company. The list of licensed insurance companies writing medical malpractice coverage in 2009 is in A-1 on page 20.

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¹⁶ Chapter 330 of the Acts of 1994 created M.G.L. c. 175, § 193U. This law was further amended – Chapter 372 of the Acts of 1998 - to make clear that the coverage offered to each provider must be available at least at a certain standard level as defined in the rules of operation of the medical malpractice reinsurance plan.

¹⁷ The Division's website indicates the companies that write to each of the designated classes of providers <u>http://www.mass.gov/?pageID=ocasubtopic&L=5&L0=Home&L1=Business&L2=Insurance&L3=Comm</u> <u>ercial+Buyers&L4=Medical+Malpractice+Insurance&sid=Eoca</u>

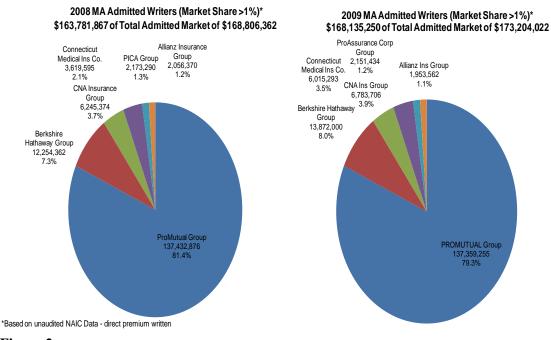


Figure 2

As noted in figure 2, the ProMutual Insurance Group – composed of Medical Professional Mutual Insurance Company and ProSelect Insurance Company - had the predominant share of the 2009 insurance market collecting approximately 79.3% of total premium. This is a slight decrease from its 81.4% market share in 2008.

Surplus Lines Carriers

Separate from the licensed insurance companies, health care professionals may also turn to surplus lines carriers for medical malpractice coverage. Surplus lines carriers are not licensed in Massachusetts but are licensed as an insurer in another jurisdiction and can issue coverage through specially licensed brokers to those who cannot obtain coverage from insurers licensed to do business in Massachusetts. Surplus lines carriers are not subject to Massachusetts insurance law – such as the "take all comers" requirements - and do not participate in state's guaranty fund. The Division of Insurance maintains a list of surplus lines carriers on its website.¹⁸The list of surplus lines carriers writing medical malpractice coverage in 2009 is in Appendix A-2 on page 21.

¹⁸ The list is located at <u>http://www.mass.gov/Eoca/docs/doi/Companies/SurplusLines.pdf</u>

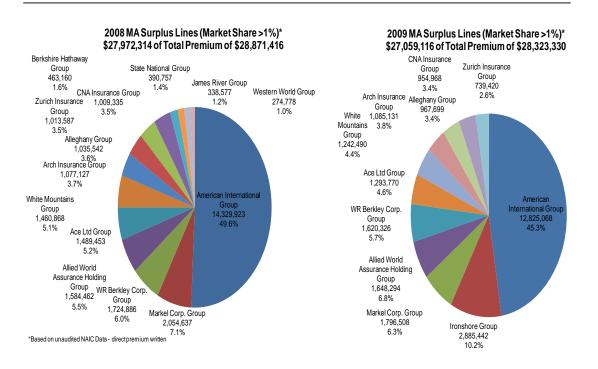


Figure 3

The largest surplus lines medical malpractice carrier in 2009 was the American International Group (including Lexington Insurance Company) accounting for 45.3% of the 2009 medical malpractice surplus lines market. In 2008, American International Group accounted for 49.6% of the market for surplus lines insurers. (Figure 3)

Risk Retention Groups

Separate from both insurance companies and surplus lines carriers, medical malpractice coverage may also be offered through Risk Retention Groups ("RRG") which under federal law¹⁹ may offer liability coverage in any state provided the RRG is licensed as an insurance company in at least one state. RRGs are specifically exempted by federal law from participation in state guaranty funds and are not subject to the "take all comers" requirements that apply to licensed insurance companies.

Under federal law,

- 1. An RRG can be formed and owned only by members who are engaged in a similar business or activity and with similar liability risk exposure; and.
- 2. An RRG cannot exclude eligible members solely to reduce the RRG's risk of loss.

¹⁹ Liability Risk Retention Act of 1986, 15 U.S.C. § 3901, with related M.G.L. c. 176L.

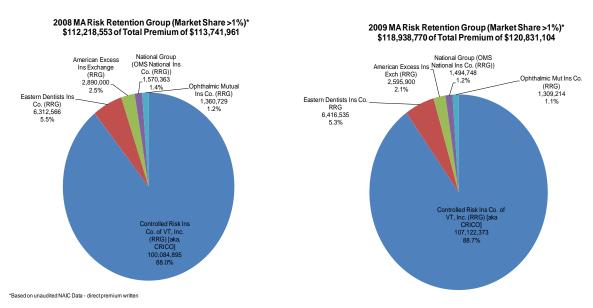


Figure 4

The Controlled Risk Insurance Company of Vermont RRG – also known as CRICO - has the predominant share of the RRG medical malpractice market collecting 88.7% of premium in 2009 and 88.0% in 2008. CRICO was created in 1979 to provide professional liability coverage to the physicians and employees of Harvard-affiliated medical institutions.²⁰ According to CRICO's business plan, physician applicants must meet CRICO underwriting criteria and are assigned to one of 80 underwriting specialties based on level of risk exposure.

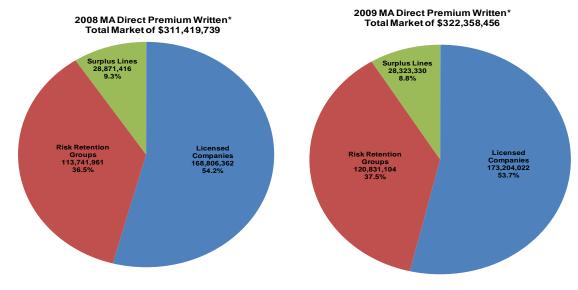
The four next largest RRGs collectively account for about 10% of the market, and some of them write coverage for specialty providers. The list of RRGs that were writing medical malpractice coverage in 2009 is in Appendix A-3 on page 22.

^o Founding members of the Risk Management Fou	undation eligible for CRICO coverage include:
Beth Israel Hospital Association;	Judge Baker's Children Center, Inc.;
Brigham and Women's Hospital;	Massachusetts Eye and Ear Infirmary;
Cambridge Health Alliance ;	Massachusetts General Hospital;
CareGroup, Inc.;	Massachusetts Institute of Technology;
Children's Hospital Corporation;	McLean Hospital;
Dana-Farber Cancer Institute, Inc.;	Mount Auburn Hospital;
Faulkner Hospital;	New England Baptist Hospital;
Harvard Pilgrim Health Care, Inc.;	New England Deaconess Hospital Corporation;
Harvard School of Dentistry;	Newton-Wellesley Hospital;
Harvard School of Public Health;	North Shore Medical Center;
Harvard University Medical School;	Partners HealthCare System, Inc.;
Harvard University Health Services;	Presidents/Fellows of Harvard University; and
Harvard Vanguard Medical Associates, Inc.;	Spaulding Rehabilitation Hospital.
Joslin Diabetes Center, Inc.;	

²⁰ Founding members of the Risk Management Foundation eligible for CRICO coverage include:

Shares of the Market

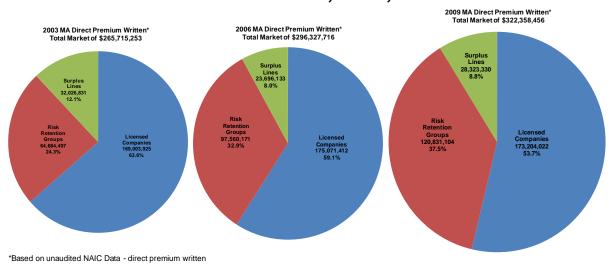
During 2009, the different carriers together wrote \$322.4 million of medical malpractice premium with 53.7% written by insurance companies, 37.6% written by RRGs and 8.8% written by surplus lines carriers. In 2008 the different carriers together wrote \$311.4 million of medical malpractice premium with 54.2% written by insurance companies, 36.5% written by RRGs and 9.3% written by surplus lines carriers. (Figure 5)



*Based on unaudited NAIC Data - direct premium written

Figure 5

In 2003, 63.6% was written by insurance companies, 24.3% was written by RRGs and 12.1% was written by surplus lines carriers. (Figure 6)



Total Market 2003, 2006, 2009

Figure 6

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Financial Results for Insurance Carriers

Premiums

The \$318.31 million earned in 2009 by insurance companies, RRGs and surplus lines carriers was 7.0% more than the \$297.5 million earned in 2006 and 24.4% more than the \$255.9 million earned in 2003. (Figure 7)

On an industry basis, licensed insurance companies earned \$169.3 million in premiums in 2009 3.1% lower than the \$174.1 million earned in 2006 and 4.3% more than the \$162.3 million earned in 2003. RRGs earned \$120.9 million in 2009 - 24.4% higher than the \$97.2 million earned in 2006 and 89.9% more than the \$63.7 million earned in 2003. Surplus lines carriers earned \$28.1 million – 99.4% more than the \$25.7 earned in 2006 and 6.1% less than the \$29.9 million earned in 2003. (Figure 7)

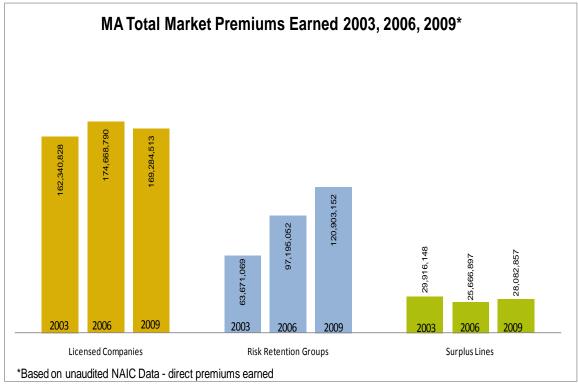
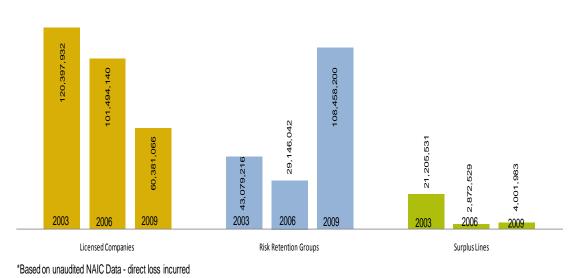


Figure 7

Claim Costs

When setting premiums, companies need to account for projected medical malpractice claims, as well as the cost to settle or defend claims, general administrative expenses, agent commissions, and reinsurance expenses. Claims dollars are important drivers of overall costs, but examining claims dollars on financial reports may not present a true picture of losses to compare with company premiums. In Massachusetts medical

malpractice claims are resolved an average of 6 years²¹ following the malpractice incident. Reported losses may be associated with premiums that were collected 6 years ago.



MA Total Market Losses 2003, 2006, 2009*

Figure 8

Massachusetts licensed insurance companies reported total claims losses of \$120.4 million in 2003, less than the \$162.3 million collected in premiums.

On an industry basis, licensed insurance companies had incurred losses – those amounts that were reserved for claims that were open in the current year as well as amounts paid out for claims during a year – of \$60.4 million 2009 –40.5% less than the \$101.5 million incurred in 2006 and 49.8% less than the \$120.4 million incurred in 2003.

RRGs incurred \$108.5 million in 2009 - 272.1% more than the \$29.1 million incurred in 2006 and 151.8% more than the \$43.1 million incurred in 2003. Surplus lines carriers incurred \$4.0 million in claims in 2009 - 39.3% more than the \$2.9 million incurred in 2006 and 81.1\% less than the \$21.2 million incurred in 2003. (Figure 8)

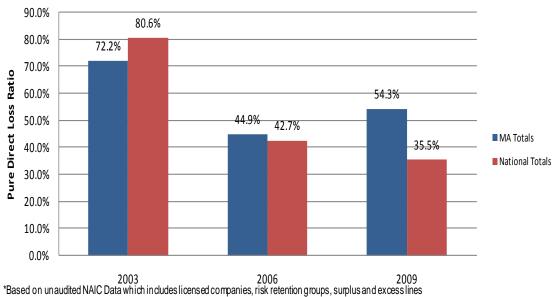
Loss Ratios

Loss ratios from company financial statements (incurred losses divided by earned premium) reflect the proportion of the premium dollar that is used to pay claims for

²¹ National Practitioner Data Bank 2006 Annual Report, Table 13, Mean and Median Medical Malpractice Payment and Mean and Median Delay Between Incident and Payment by State, 2006 and Cumulative Through 2006 -Physicians*, p.74.

medical malpractice. Financial statement loss ratios for medical malpractice can vary a lot from one year to the next because of changes in reserves for unpaid or unknown claims.

The calculated loss ratios for Massachusetts medical malpractice companies (licensed insurers, RRGs and surplus lines carriers) declined from 72.2% in 2003 to 54.3% in 2009. The loss ratios on a national basis for all medical malpractice companies declined from 80.6% in 2003 to 35.5% in 2009. (Figure 9)



Total Market Loss Ratios* (=direct loss incurred/direct premium earned)

Figure 9

When examining each of the types of medical malpractice carriers in Massachusetts, the loss ratios decline for each. The licensed insurance companies' loss ratios declined from 74.2% in 2003 to 35.7% in 2009. The RRGs' loss ratios increased during this period from 67.7% in 2003 to 89.7% in 2009. The surplus lines carriers' loss ratios declined from 70.9% in 2003 to 14.3% in 2009. (Figure 10)²²

²²Includes losses covered by reinsurance and does not necessarily reflect the loss expense of the primary insurers.

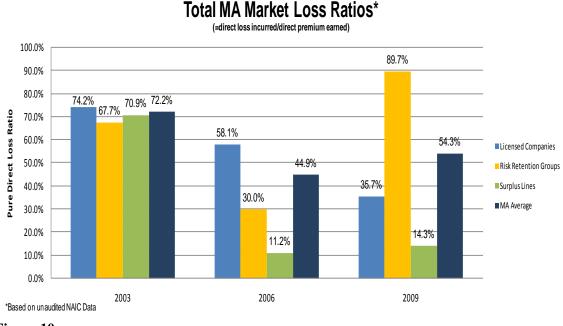


Figure 10

Profitability

An operating ratio represents the overall return on an insurer's investment in providing medical malpractice insurance. The operating ratio reflects the loss ratio of a company and factors in the costs required to run an insurance company, including claims handling, commissions to agents, advertising, sales taxes, and dividends to policyholders. This combined ratio is then reduced by an insurer's investment returns as a percentage of premium collected to produce the operating ratio. If a company's operating ratio is less than 1.0, it has made a profit, ²³ When greater than 1.0, it has lost money.

The operating ratio of the medical malpractice industry over time indicates whether the historic experience of the market has returns that reasonably align with expectations. Operating ratios based on historic data are not good indicators of price strength in any given year, but are helpful to understand why prices are moving in a specific direction.

Since medical malpractice loss ratios from financial statements can vary widely from year to year, the Division monitors the operating ratios of this industry using 5 year moving average loss ratios. This adjustment smoothes out these fluctuations, and provides a more accurate picture of claim cost trends in this market. Also, since medical malpractice is considered a "long tailed line" where claim payments may not be made for many years after a claim has been reported, the investment income earned during this delay contributes significantly to an insurer's profitability. Since investment returns can vary widely from year to year, the Division monitors the operating ratios of this industry using 5-year moving average investment returns.

²³Federal/state income tax and dividends to stockholders are paid out of the profits earned during the year.

Figure 11 below displays the "adjusted" operating ratios for all medical malpractice insurers licensed in Massachusetts. Column (G) indicates that the operating returns to medical malpractice insurers are trending towards profitability, and indicate that the market is regaining health.

Calculation of Adjusted Operating Ratios - Licensed Companies								
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	
		5 Year	1 Year	1 Year	1 Year	5 Year Average	Average	
Calendar	Earned	Moving Loss	Other	Commission	Dividend	Net Investment	Return on	
Year	Premium	Ratio	Expense Ratio	& Premium Tax	<u>Ratio</u>	Income	Premium	
2009	\$169,282	76.8%	9.6%	10.6%	4.0%	14.6%	13.7%	
2008	\$168,353	82.8%	10.1%	10.6%	4.0%	15.0%	7.5%	
2007	\$175,192	88.0%	7.9%	10.5%	1.0%	16.7%	9.3%	
2006	\$174,609	99.0%	7.0%	11.2%	1.2%	15.0%	-3.4%	
2005	\$178,109	109.5%	6.8%	11.7%	1.9%	15.4%	-14.5%	
2004	\$171,789	128.1%	6.9%	12.1%	1.0%	18.0%	-30.1%	
(A) NAIC databas	e, licensed companie	es only						
(B) NAIC databas	e, calendar year dire	ct incurred loss & DCC	E adjusted by a factor of	1.062 to reflect other				
claims adjustment	t expense							
(C) Bests' Aggreg	gates and Averages f	for MA licensed compa	nies only					
(D) NAIC databas	e, as percentage of o	direct written premium						
(E) NAIC databas	e, as percentage of c	direct written premium						
(F) Bests' Aggregates and Averages for MA licensed companies only								
(G) = 1.0 - (B) - (C) - (D) - (E) + (F)								
Figure 11								

Premiums for Medical Malpractice Coverage

Insurance companies develop premiums to pay future expected claims costs and business expenses, while also meeting company profit expectations and staying competitive with other insurance companies. Changes in future expected claim costs, business expenses, and investment returns drive changes in company rates on a yearly basis. If a company's current rates are adequate to pay all claims and expenses, and provide a reasonable profit, the rates for the next year can be expected to rise by the expected changes in underlying costs.

The ProMutual Insurance Group is the largest medical malpractice insurer in Massachusetts, writing approximately 43% of the total market, and 79% of the admitted market. As such, its rate history can be used to illustrate the relationship between expected cost increases and changes in rates.

Based upon the rate history of Medical Professional Mutual Insurance Company (part of the ProMutual Insurance Group), rates rose quickly in the early 2000s. Between 2000 and 2004, ProMutual's physician and surgeon average rates increased each year by at least 9.0% over the previous year's rates. After 2004, Medical Professional's rate changes were much more moderate, and less than their projected rate of cost increases of 5% per year. (Figure 12)

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Rate History

ProMutual - Medical Professional Mutual Insurance Company

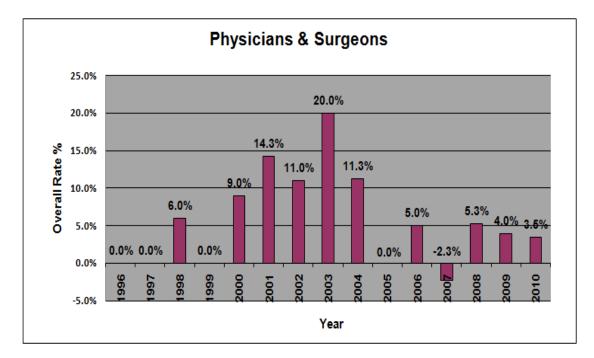


Figure 12

The rate adjustment history of the Medical Professional Mutual Insurance Company supports the expectation that returns have improved, and that absent any dramatic change in underlying claim costs or investment returns future rate changes will remain modest.

Average Claim Costs for Medical Malpractice Coverage

Regarding the size of paid claims, Massachusetts continues to have higher average claim payouts than other states. In 2006, the average Massachusetts medical malpractice payment made on behalf of practitioners was \$465,236; the median payment was \$300,000. When examining claim payments made over the sixteen years between September 1, 1990 and December 31, 2006, Massachusetts' median payment was the second highest nationally, only behind that of the state of Illinois. (Figure 13)

Medical Malpractice Insurance in the Massachusetts Market

NPDB 2006 Annu	iai Report									Page 74
				ian Delay Betweer	n Incident and Paym	ent by State, 2006	and Cumulative Thr	ough 2006 - Physic	ans*	
lational Practitioner	r Data Bank (Sept	ember 1, 1990 - Dec	cember 31, 2006)							
			Payment Amount	6				Delay Between Incl	dent and Payments	
		2006 Only			Cumulative through 2	2006	2006 Only	2006 Only	Cumulative	through 2006
		Madlas	Rank of 2006		Madlan	Rank of Cumulative Median	Mean Delay Between Incident	Median Delay Between Incident	Mean Delay Between Incident	
State	Mean Payment	Median Payment	Median Payment***	Mean Payment	Median Payment	Payment***	and Payment (Years)	and Payment (Years)	and Payment (Years)	and Payment (Years)
Alabama	\$453,665	\$149,900	33	\$354,269	\$150.000	7	4.47	4.12	4.30	4.00
Alaska	\$240.511	\$66,667	50	\$251,950	\$100,000	23	7.83	4.30	4.30	3.61
Arizona	\$286,898	\$161,375	28	\$244,489	\$120,000	23	4.11	3.86	3.87	3.39
Arkansas	\$246,959	\$87,500	46	\$208.024	\$120,000	23	4.01	3.45	3.57	3.17
California	\$223,039	\$75,000	40	\$144,426	\$50,000	51	3.30	2.76	3.32	2.77
Colorado	\$312,138	\$107,500	42	\$204,758	\$75,000	45	3.55	3.36	3.45	3.05
Connecticut	\$500,289	\$333,333	2	\$402,000	\$180,000	5	5.40	5.17	5.42	5.27
Delaware	\$521,177	\$250,000	6	\$292,240	\$125,000	17	4.17	3.82	4.42	4.08
Delaware District of Columbia	\$331,628	\$137,500	35	\$392,983	\$200,000	2	4.83	4.56	4.42	4.08
Florida**	\$240,363	\$150,000	29	\$232,861	\$150,000	7	4.03	3.89	4.00	3.52
Georgia	\$292,902	\$200,000	12	\$305,797	\$150,000	7	4.36	3.96	3.81	3.43
lawaii	\$342,316	\$250,000	6	\$303,571	\$100,000	23	4.30	3.98	4.03	3.43
daho	\$281,751	\$200,000	12	\$222,406	\$75,000	45	3.69	3.50	3.70	3.27
linois	\$619,205	\$400,000	1	\$366,004	\$205,000	1	5.82	5.35	5.70	5.15
ndiana**	\$322,822	\$130,339	36	\$186,946	\$75,001	44	6.38	5.96	5.63	5.27
owa	\$274,281	\$125,000	38	\$201.015	\$82,500	44	4.08	3.47	3.36	3.13
(ansas**	\$155,285	\$125,000	38	\$161,656	\$120,000	21	3.90	3.56	3.96	3.35
(entucky	\$280,599	\$147,250	34	\$195,284	\$80,000	41	5.10	4.55	4.21	3.55
ouisiana**	\$207,878	\$100,000	44	\$151,983	\$93,000	35	5.76	5.10	5.24	4.70
Maine	\$322,325	\$240,000	10	\$266,548	\$150,000		4.41	4.27	4.11	3.74
Maryland	\$347,477	\$200,000	10	\$275,781	\$150,000	7	4.72	4.16	4.57	4.17
Massachusetts	\$465,236	\$300,000	3	\$337,574	\$200,000	2	6.60	6.50	5.98	5.70
Michigan	\$138,433	\$85,000	47	\$109,004	\$75,000	45	4.36	3.98	4.33	3.65
Vinnesota	\$480,822	\$225,000	11	\$228,703	\$85,000	39	3.53	3.25	324	2.86
Vississippi	\$258,806	\$175,000	24	\$218,855	\$100,000	23	4.84	4.31	4.25	3.66
Vissouri	\$330,115	\$200,000	12	\$234,861	\$125,000	17	4.57	4.30	4.46	3.90
Vinssouri	\$320.849	\$190,000	21	\$187.697	\$75.000	45	4.43	4.07	4.40	3.70
Vebraska**	\$213,081	\$200,000	12	\$139,798	\$90,000	36	4.67	3.64	4.11	3.81
Vevada	\$340.211	\$187,500	22	\$277,211	\$130,000	16	4.91	4.75	4.55	4.30
New Hampshire	\$336,032	\$300,000	3	\$270,550	\$152,487	6	4.66	4.81	4.70	4.16
New Jersey	\$401,144	\$242,250	9	\$289,726	\$150,000	7	5.82	4.97	6.06	5.10
New Mexico**	\$199.917	\$170,000	25	\$157,429	\$100,000	23	3.70	3.45	3.80	3.37
New York	\$405,558	\$250,000	6	\$300,521	\$150,000	7	5.79	5.18	6.65	5.76
North Carolina	\$366,966	\$200,000	12	\$275,486	\$125,000	17	4.29	3.90	3.89	3.52
North Dakota	\$301,422	\$200,000	12	\$204,117	\$88,750	38	4.00	3.18	3.44	3.20
Ohio	\$310,573	\$170,000	25	\$249,497	\$100,000	23	5.45	4.16	4.35	3.55
Oklahoma	\$245,127	\$150,000	29	\$252,800	\$98,250	34	4.13	3.90	3.96	3.45
Dregon	\$305,725	\$120,000	41	\$230.037	\$100,000	23	3.47	3.38	3.42	3.07
Pennsylvania**	\$332,376	\$300,000	3	\$249,721	\$200,000	20	5.77	5.01	5.89	5.41
Rhode Island	\$326,542	\$200,000	12	\$280,190	\$125,000	17	5.95	6.21	6.16	5.88
South Carolina**	\$174,454	\$100,000	44	\$191,770	\$100,000	23	4.70	4.40	4.60	4.19
South Dakota	\$422,033	\$75,000	48	\$230,816	\$75,053	43	3.26	3.39	3.58	3.23
ennessee	\$317,305	\$150,000	29	\$230,239	\$100,000	23	4.36	3.81	3.77	3.29
exas	\$175,644	\$121,009	40	\$194,530	\$100,000	23	4.05	3.60	3.82	3.40
Jtah	\$247,349	\$165,000	27	\$161,591	\$55,000	50	4.34	3.87	3.66	3.32
/ermont	\$125,795	\$26,000	51	\$148,462	\$75,000	45	3.98	3.65	4.30	4.03
/irginia	\$295,840	\$200,000	12	\$224,984	\$132,361	15	3.94	3.52	3.82	3.28
Vashington	\$277,493	\$130,000	37	\$225,113	\$90,000	36	4.31	4.03	4.25	3.68
Vest Virginia	\$204,794	\$105,000	43	\$219,180	\$100,000	23	5.09	4.32	5.30	4.15
Visconsin**	\$524,041	\$177,500	23	\$340,051	\$150,000	7	4.41	4.44	4.74	4.19
Vyoming	\$413,553	\$150,000	29	\$191,211	\$80,000	41	3.33	3.03	3.26	3.02
All Jurisdictions****	\$311,965	\$175,000		\$234,289	\$104,167		4.88	4.34	4.75	4.05

This table includes only disclosable reports in the NPDB as of the end of the current year. Voided reports have been excluded.

*The "Physicians" calegory includes alicpathic (M.D.) physicians, aliopathic interns and residents, osleopathic (D.D.) physicians, and osleopathic interns and residents.

"These data are not adjusted for payments by State compensation funds and other similar funds. Hean and median payments for States with payments made by these funds understate the actual mean and median amounts received by calimants. Paymenta made by these funds may also affect mean and median delay times between incidents and payments. States with these funds are marked with two asteriolisis

""The denotes the singlest median payment.
Image: Ima

Figure 13²⁴

²⁴ Figure 13 from the NPDB 2006 Annual Report

Premiums Compared to Those of Other States

ProMutual submitted materials to supplement testimony it presented at the October 3, 2008 hearing presenting the rates the company charges by physician specialty in six Northeast states.²⁵ The rates have since been updated to reflect Massachusetts' rates as of 7/01/10. The rates that the company charges in Massachusetts and Connecticut are among the highest of the six states, but not for every specialty. (Figure 14)

	Massachusetts	Connecticut	Rhode Island	N. Hampshire	New Jersey	PA-Territory 4
Class Description	Effective 7/1/2010	Effective 12/1/2008	Effective 9/1/2008	Effective 10/1/2009	Effective 12/1/2008	Effective 7/1/2008
80152 Neurology - incl children, major surgery	111,274	109,897	87,905	92,913	89,468	88,710
80153 OB, gynecology, major surgery	104,071	121,696	97,639	63,089	104,928	93,636
80168 OB, major surgery	104,071	121,696	97,639	63,089	104,928	93,636
80154 Orthopedic incl. spinal, major surgery	89,418	90,207	64,056	53,913	67,114	66,545
80146 Vascular, major surgery	59,257	62,597	54,311	47,030	54,911	54,446
80150 Cardiovascular disease, major surgery	59,257	62,597	66,601	47,030	51,543	51,107
80170 Head & neck, major surgery	59,257	62,597	40,264	41,295	51,543	51,107
80171 Traumatic, major surgery	59,257	62,597	N/A	47,030	51,543	51,107
80354 Orthopedic excl. spinal, major surgery	48,353	75,301	51,266	41,295	54,911	54,446
80141 Cardiac, major surgery	48,305	46,772	N/A	47,030	51,543	51,107
80143 General (NOC), major surgery	48,305	75,301	38,932	39,000	51,543	51,107
80144 Thoracic, major surgery	48,305	62,597	40,264	47,030	54,911	54,446
80155 Plastic - otorhinolaryngology, major surg.	48,305	62,597	54,311	39,000	51,543	51,107
80156 Plastic (NOC), major surgery	48,305	62,597	54,311	39,000	51,543	51,107
80157 Emergency med, incl major surg (brd cert)	48,305	46,772	N/A	41,295	36,717	36,406
80166 Abdominal, major surgery	48,305	46,772	N/A	39,000	51,543	51,107
80167 Gynecology, major surgery	48,305	46,772	38,932	41,295	51,543	51,107
80169 Hand, major surgery	48,305	46,772	36,885	39,000	51,543	51,107
80184 Bariatric, major surgery	48,305	75,301	38,932	39,000	51,543	51,107
80465 Emergency med, inc major surg (no brd cert)	48,305	46,772	N/A	N/A	36,717	36,406
80102 Emergency med, no major surg (brd cert)	33,170	31,067	26,640	16,674	28,018	28,614
80464 Emergency med, no major surg (no brd cert)	33,170	31,067	N/A	16,674	28,018	28,614
80101 Bronco-Esophagology, major surgery	32,143	33,706	N/A	27,529	22,855	22,661
80103 Endocrinology, major surgery	32,143	33,706	N/A	27,529	17,205	17,060
80104 Gastroenterology, major surgery	32,143	33,706	N/A	19,501	22,855	22,661

PROMUTUAL GROUP'S MATURE RATES BY CLASS AS OF 7/01/10 FOR CLAIMS MADE POLICIES* 25 HIGHEST MASSACHUSETTS COMPARED TO RATES IN OTHER NORTHEAST STATES

*ProMutual mature rates in a claims made policy are for those doctors who have been covered under the claims made policy for five or more years.

Figure 14

Among the specialty groups, Massachusetts' average rates for the obstetrician rating classes (80153 and 80168) are \$104,071; this is similar to five other states, but over \$40,000 more than charged in New Hampshire. For the related "gynecology" only rating class (80167), Massachusetts' average rates are \$48,305; this is relatively similar to that of the other states.

²⁵ Rates presented by ProMutual that are being charged across six Northeast states for the same level of claims-made coverage. The presented chart is for the 25 highest rated specialty classes in Massachusetts.

Conclusion

While medical malpractice premiums have been relatively stable over the past four years, many health care professionals consider them to be too high and too prone to increase. While medical malpractice premiums can change for many reasons, Massachusetts' relative high cost compared to that of other states appears to be tied to the cost of higher medical malpractice claims.

The Division's 2007 report analyzed different reasons that medical malpractice costs may be high and proposed ideas to reform the tort or medical systems; they are not addressed in this report. Since projected trends in malpractice claims have a great impact on cost, the 2007 report looked at ways to address the number and size of medical malpractice claims by looking at the following types of changes:

- Improving communications between patients and health care professionals to improve trust, reduce unreasonable expectations and avoid lawsuits;
- Shifting malpractice risk from individuals to enterprises e.g., hospitals and health plans - because systems problems are responsible for many medical errors;
- Changing the tort system e.g., limiting medical malpractice awards and establishing new procedural tort standards - to reduce unnecessary lawsuits and lower the cost of those that remain; and
- Preventing medical errors e.g., disclosing all medical errors and establishing medical standards of care - to reduce patient injuries.

The 2007 report also identified that certain specialties (*e.g.*, *obst*etrics and gynecology) have higher claims and higher premiums than other specialties and identified that there may be ways to temper these specialties' premiums by looking at the following changes:

- > Increasing other providers' premiums to subsidize high-risk providers' premiums;
- > Assessing other insurers to subsidize high-cost providers' premiums; and
- > Establishing limited no-fault systems to review claims for high-cost providers.

Although the Division did not conduct the same analysis for this the 2008 and 2009 report, it does believe that the analysis remains valid for the existing medical malpractice market.

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Appendix A-1: Medical Malpractice Insurance Companies

The following list identifies the admitted insurance companies that reported Massachusetts premium revenue for medical malpractice coverage during 2009:²⁶

Company Name	Domicile
ACE American Insurance Company	PA
American Alternative Insurance Corporation	DE
American Casualty Company of Reading, Pennsylvania	PA
American Home Assurance Company	NY
American Insurance Company	OH
Chicago Insurance Company	IL
Church Mutual Insurance Company	WI
Connecticut Medical Insurance Company	СТ
Continental Casualty Company	IL
Darwin National Insurance Company	DE
(The) Doctors' Company	CA
Fortress Insurance Company	IL
General Insurance Company of America	WA
Granite State Insurance Company	PA
Medical Professional Mutual Insurance Company	MA
Medical Protective Company	IN
National Casualty Company	WI
National Union Fire Insurance Company of Pittsburgh, PA	PA
NCMIC Insurance Company	IA
OneBeacon Insurance Company	PA
PACO Assurance Company, Inc.	IL
Pharmacists Mutual Insurance Company	IA
Platte River Insurance Company	NE
Podiatry Insurance Company of America (Mutual Company)	IL
Preferred Professionals Insurance Company	NE
Professional Solutions Insurance Company	IA
ProSelect Insurance Company	MA
State Farm Fire and Casualty Company	IL

²⁶ According to direct written premium reported to the National Association of Insurance Commissioners

Appendix A-2: Medical Malpractice Surplus Lines Carriers

The following list identifies the surplus lines carriers that reported Massachusetts premium revenue for medical malpractice coverage during 2009:²⁷

Admiral Insurance Company	DE
Arch Specialty Insurance Company	NE
Aspen Specialty Insurance Company	ND
Chartis Specialty Insurance Company	IL
Chubb Custom Insurance Company	DE
Columbia Casualty Company	IL
Darwin Select Insurance Company	AR
Essex Insurance Company	DE
Evanston Insurance Company	IL
General Star Insurance Company	СТ
Homeland Insurance Company of New York	NY
Houston Casualty Company	ТΧ
Illinois Union Insurance Company	IL
Interstate Fire and Casualty Company	IL
Ironshore Specialty Insurance Company	AZ
James River Insurance Company	OH
Landmark American Insurance Company	OK
Lexington Insurance Company	DE
Liberty Surplus Insurance Corporation	NH
National Fire & Marine Insurance Company	NE
Princeton Excess & Surplus Lines Insurance Company	DE
ProAssurance Casualty Company	MI
ProNational Insurance Company	MI
Steadfast Insurance Company	DE
United Specialty Insurance Company	DE
Western World Insurance Company, Inc.	NH

²⁷ According to direct written premium reported to the National Association of Insurance Commissioners.

Appendix A-3: Medical Malpractice Risk Retention Groups

In Massachusetts, the following Risk Retention Groups (RRGs) reported Massachusetts premium revenue for medical malpractice coverage during 2009:²⁸

Company Name	Domicile
Allied Professionals Insurance Co. (RRG)	AZ
American Association of Orthodontists Insurance Co. (RRG)	VT
American Excess Insurance Exchange (RRG)	VT
Applied Medico Legal Solutions, Inc. (RRG)	AZ
Controlled Risk Insurance Co. of VT, Inc. (RRG) [aka, CRICO]	VT
Eastern Dentists Insurance Co. (RRG)	VT
Emergency Physicians Insurance Company, Inc. (RRG)	NE
Green Hills Insurance Co. (RRG)	VT
Healthcare Industry Liability Reciprocal Co. (RRG)	DC
National Medical Professional, Inc. (RRG)	SC
OMS National Insurance Co. (RRG)	IL
Ophthalmic Mutual Insurance Co. (RRG)	VT
Preferred Physicians Medical RRG, Inc.	MO

²⁸ According to direct written premium reported to the National Association of Insurance Commissioners.



We Can Help!



The Division of Insurance exists to serve the citizens of the Commonwealth of Massachusetts. The Division responds to inquiries and assists consumers in resolving complaints against insurers, producers and other licensees. In addition to providing consumers with general insurance information in the form of brochures, guides and web content, the Division also advises consumers on their options and rights under their policies, state laws and insurance regulations.

If you have a complaint against an insurance company, we recommend that you contact the insurance company first and try to settle the matter. Most insurance companies have policyholder service offices to handle questions. If you are still not satisfied, you may contact the Division's Consumer Service Section staff to help with the problem. Although we cannot represent a consumer legally against an insurance company or adjuster, we can make an appropriate investigation into potential violation of insurance laws or regulations based on a complaint.

If you wish to file a formal complaint against an insurance company or producer, you can obtain a blank consumer complaint form by calling the Division's Consumer Service Section Hotline at 617-521-7794. Alternatively, you can download a blank complaint form from the Division's web site at <u>www.mass.gov/doi</u>. Contact the Division with any question you may have concerning an insurance company or product.