

Massachusetts Division of Insurance Annual Report  
Membership in MEDICAL Insured Preferred Provider Plans by County  
as of December 31, 2010

	MEDICAL Insured Preferred Provider Plans <sup>1</sup> Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Members at End of 2010	Total 2010 Members
1	Aetna Life Insurance Company	527	329	729	34	2,043	723	1,776	5,794	11,215	4	4,120	1,187	12,629	2,178	43,288
2	Blue Cross and Blue Shield of Massachusetts, Inc.	2,338	964	5,903	220	10,417	803	3,733	1,373	28,901	263	12,978	5,583	11,391	9,086	93,953
3	BCBSMA HMO Blue, Inc.	2,111	983	4,505	469	8,179	336	2,438	980	20,264	1,353	8,281	3,924	5,454	3,841	63,118
4	(The) Chesapeake Life Insurance Company	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
5	CIGNA HealthCare of Massachusetts, Inc.	2	0	0	0	0	0	0	0	0	0	0	0	0	0	2
6	Combined Insurance Company of America <sup>2</sup>	21	548	529	2	274	17	12	60	397	2	191	41	664	85	2,843
7	ConnectiCare of Massachusetts, Inc.	0	5	0	0	0	12	277	72	0	0	0	0	0	1	367
8	Connecticut General Life Insurance Company	194	4	437	0	500	16	301	41	1,360	1	793	293	328	1,767	6,035
9	Fallon Health & Life Assurance Company	74	87	361	20	387	48	256	114	537	3	324	475	76	422	3,184
10	First Health Life and Health Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	(The) Guardian Life Insurance Company of America	14	0	7	3	6	6	0	1	25	4	8	2	3	2	81
12	Harvard Pilgrim Health Care, Inc.	644	21	922	136	2,782	7	67	46	8,638	53	4,148	1,711	2,384	2,296	23,855
13	Health New England, Inc.	36	246	1	0	3	152	916	446	20	0	2	3	5	61	1,891
14	HPHC Insurance Company, Inc.	854	38	6,692	126	4,233	41	353	120	10,143	39	3,926	2,040	3,247	12,639	44,491
15	John Alden Life Insurance Company	42	1	10	7	8	2	78	17	16	0	14	33	12	11	251
16	Markel Insurance Company <sup>2</sup>	3	8	2	1	5	3	150	25	74	1	7	0	33	19	331
17	(The) MEGA Life and Health Insurance Company	4	3	2	2	37	0	2	2	44	0	10	11	18	10	145
18	Mid-West National Life Insurance Company of Tennessee	460	36	580	36	829	36	187	74	1,435	86	766	632	329	682	6,168
19	Monumental Life Insurance Company <sup>3</sup>	0	0	0	0	0	0	0	0	1,235	0	0	0	0	399	1,634
20	Nationwide Life Insurance Company <sup>2</sup>	60	416	66	4	381	8	708	78	939	4	454	163	1,610	259	5,150
21	Tufts Associated Health Maintenance Org., Inc.	52	16	173	2	544	24	99	76	1,790	3	565	299	374	274	4,291
22	Tufts Insurance Company	291	153	1,129	16	1,841	572	634	158	4,871	6	2,101	1,418	1,078	968	15,236
23	UniCare Life and Health Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
24	Union Security Insurance Company	18	1	5	110	13	0	0	0	50	18	15	6	12	4	252
25	United HealthCare Insurance Company	1,061	830	7,666	68	2,941	200	1,912	755	7,730	14	4,594	2,179	2,039	5,796	37,785
	<b>Total Members</b>	8,807	4,689	29,719	1,256	35,423	3,006	13,899	10,232	99,684	1,854	43,297	20,000	41,686	40,800	354,352
	<b>2010 Massachusetts Population <sup>4</sup></b>	220,593	129,026	548,395	16,144	749,560	71,579	470,018	155,861	1,516,942	11,245	672,873	500,810	759,925	808,309	6,631,280
	<b>2010 Market Penetration Rate <sup>5</sup></b>	3.99%	3.63%	5.42%	7.78%	4.73%	4.20%	2.96%	6.56%	6.57%	16.49%	6.43%	3.99%	5.49%	5.05%	5.34%

<sup>1</sup> Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>2</sup> Carrier only offers a "student only" medical insured preferred provider plan.

<sup>3</sup> Effective October 1, 2007, Peoples Benefit Life Insurance Company changed its name to Monumental Life Insurance Company.

<sup>4</sup> 2010 Population Source: Table 1: Annual Estimates of the Resident Population for Counties of Massachusetts: April 1, 2000 to July 1, 2010 (CO-PEST2010-totals). Source: Population Division, U.S. Census Bureau. Release Date: March 2011.

<sup>5</sup> Total MEDICAL insured preferred provider plan members in each county divided by the 2010 population in each county.