## Massachusetts Division of Insurance Annual Report Membership in MEDICAL Insured Preferred Provider Plans by County as of December 31, 2011

MEDICAL	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
Insured Preferred Provider Plans <sup>1</sup>	Members at	Total 2011													
Members By County	End of 2011	Members													
1 Aetna Life Insurance Company	629	413	855	40	2,323	783	1,865	5,563	11,312	9	4,073	1,368	12,817	1,934	43,984
2 Blue Cross and Blue Shield of Massachusetts, Inc.	2,219	755	5,994	179	9,817	653	3,046	1,122	26,259	274	12,424	5,381	9,989	8,694	86,806
3 BCBSMA HMO Blue, Inc.	2,398	859	4,519	497	9,399	454	2,473	941	24,187	1,111	9,578	4,346	6,396	4,321	71,479
4 (The) Chesapeake Life Insurance Company	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
5 CIGNA HealthCare of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6 Combined Insurance Company of America <sup>2</sup>	14	566	580	1	141	2	9	89	292	1	111	39	529	78	2,452
7 ConnectiCare of Massachusetts, Inc.	0	6	0	0	0	8	243	67	0	0	1	0	0	1	326
8 Connecticut General Life Insurance Company	168	99	562	0	1,808	14	289	42	1,971	1	1,031	386	513	1,960	8,844
9 Fallon Health & Life Assurance Company	81	94	336	21	459	46	257	109	664	3	362	473	92	472	3,469
10 (The) Guardian Life Insurance Company of America	0	0	0	0	1	0	0	0	9	0	6	3	1	4	24
11 Harvard Pilgrim Health Care, Inc.	567	23	968	153	2,814	15	55	47	8,904	66	3,802	1,529	2,239	1,794	22,976
12 Health New England, Inc.	27	176	3	0	10	153	827	325	19	0	9	8	7	48	1,612
13 HPHC Insurance Company, Inc.	1,236	73	8,599	147	4,764	55	556	184	12,747	52	5,354	2,761	4,192	16,178	56,898
14 John Alden Life Insurance Company	20	1	6	7	0	2	65	10	10	0	6	23	7	7	164
15 Markel Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16 (The) MEGA Life and Health Insurance Company	1	1	1	0	22	0	2	2	25	0	8	10	16	10	98
17 Mid-West Life Insurance Company of Tennessee	261	18	329	21	520	23	125	41	850	62	474	343	167	375	3,609
18 Monumental Life Insurance Company <sup>3</sup>	0	0	0	0	143	0	0	0	572	0	0	0	251	130	1,096
19 Nationwide Life Insurance Company <sup>2</sup>	56	389	60	6	136	6	466	29	824	5	363	133	1,531	194	4,198
20 Tufts Associated Health Maintenance Org., Inc.	29	14	108	1	430	24	89	79	1,682	3	460	151	362	225	3,657
21 Tufts Insurance Company	322	237	1,007	28	2,204	556	611	165	5,259	7	2,113	1,188	1,182	890	15,769
22 Union Security Insurance Company	14	1	6	110	9	0	0	0	44	6	12	0	7	0	209
23 United HealthCare Insurance Company	1,406	1,052	6,803	103	2,758	223	2,775	760	7,178	18	4,388	2,065	1,924	5,177	36,629
Total Members	9,449	4,778	30,736	1,314	37,758	3,017	13,753	9,574	102,808	1,618	44,575	20,207	42,222	42,492	364,300
2011 Massachusetts Population <sup>4</sup>	215,769	130,458	548,922	16,766	748,930	71,599	463,783	157,822	1,518,171	10,142	675,436	497,579	730,932	801,227	6,587,536
2011 Market Penetration Rate 5	4.38%	3.66%	5.60%	7.84%	5.04%	4.21%	2.97%	6.07%	6.77%	15.95%	6.60%	4.06%	5.78%	5.30%	5.53%

<sup>&</sup>lt;sup>1</sup> Information reported by carriers offering a MEDICAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>&</sup>lt;sup>2</sup> Carrier only offers a "student only" medical insured preferred provider plan.

<sup>&</sup>lt;sup>3</sup> Effective October 1, 2007, Peoples Benefit Life Insurance Company changed its name to Monumental Life Insurance Company.

<sup>4 2011</sup> Population Source: Table 1: Annual County Resident Population Estimates by Age, Sex, Race, and Hispanic Origin: April 1, 2000 to July 1, 2011 (CO-EST2011-ALLDATA-[ST-FIPS]). Source: Population Division, U.S. Census Bureau. Release Date: May 2012.

<sup>&</sup>lt;sup>5</sup> Total MEDICAL insured preferred provider plan members in each county divided by the 2011 population in each county.