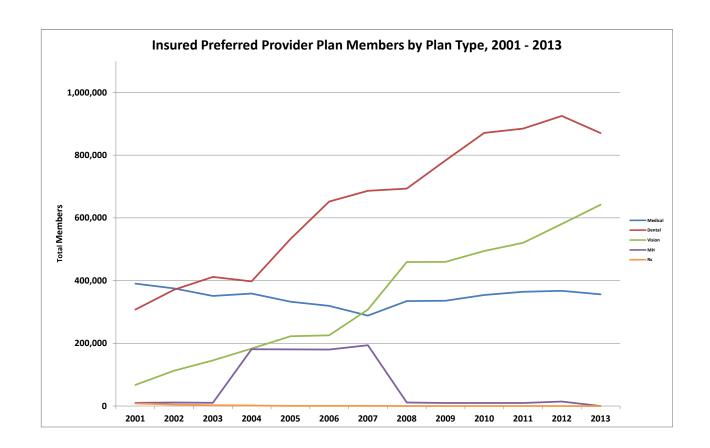
2013 Massachusetts	2013	2012	2012 to 2013	2013	2012	2012 to 2013
Insured Preferred Provider Plan Members ¹	MA	MA	Change	Market	Market	Change in Market
By Plan Type	Members	Members	of Members	Penetration	Penetration	Penetration
MEDICAL Insured Preferred Provider Plans	351,648	367,371	(15,723)	5.25%	5.53%	-0.27%
DENTAL Insured Preferred Provider Plans	872,172	925,323	(53,151)	13.03%	13.92%	
VISION Insured Preferred Provider Plans	641,990	580,443	61,547	9.59%	8.73%	0.86%
MENTAL HEALTH and SUBSTANCE ABUSE Insured Preferred Provider Plans	0	9,815	(9,815)	0.00%	0.15%	-0.15%
PRESCRIPTION DRUG EXPENSE Insured Preferred Provider Plans	24	37	(13)	0.00%	0.00%	0.00%

Information reported by carriers offering an insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.



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