

Massachusetts Division of Insurance Annual Report
Membership in VISION Insured Preferred Provider Plans by County
as of December 31, 2013

	VISION Insured Preferred Provider Plan Members ¹ By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Members at End of 2013	Total 2013 Members
1	Aetna Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	61
2	American General Life Insurance Company ²	0	1	12	0	16	0	5	0	20	0	12	11	7	15	99
3	Ameritas Life Insurance Corporation	0	0	0	0	0	0	0	0	5	0	0	0	3	5	13
4	The Chesapeake Life Insurance Company	352	6	385	22	739	14	75	11	1,280	0	642	509	241	470	4,746
5	Combined Insurance Company of America	2,146	136	1,919	164	6,868	890	5,756	1,999	20,915	18	7,708	3,082	6,795	7,623	66,019
6	Connecticut General Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7	Fidelity Security Insurance Company	1,294	1,751	4,783	12	8,629	1,349	9,910	2,454	20,153	8	10,574	7,043	6,592	12,132	86,684
8	(The) Guardian Life Insurance Company of America	50	1,840	704	240	2,260	216	696	60	8,620	0	6,334	296	5,402	2,260	28,978
9	Humana Insurance Company	220	0	411	0	570	0	0	0	1,563	0	983	334	734	278	5,093
10	Massachusetts Vision Service Plan, Inc.	748	1,950	8,292	79	15,131	0	4,432	188	222,712	45	23,070	6,409	82,770	13,987	379,813
11	(The) MEGA Life and Health Insurance Company	69	18	62	5	101	7	65	25	230	11	86	58	57	72	866
12	Mid-West Life Insurance Company of Tennessee	136	6	112	0	241	9	42	22	380	8	180	182	70	154	1,542
13	National Guardian Life Insurance Company	8	12	145	0	6	0	13	0	44	0	50	26	2	8	314
14	National Union Fire Insurance Co. of Pitt., PA	5	6	8	0	29	0	222	39	132	0	58	18	73	18	608
15	Reliance Standard Life Insurance Company	15	0	3	0	98	0	0	0	55	0	15	8	20	13	227
16	United HealthCare Insurance Company	1,330	7	3,992	229	7,870	84	733	254	17,049	146	10,538	4,882	12,886	6,681	66,681
17	Union Security Insurance Company	0	0	14	0	15	0	0	0	104	0	19	0	15	79	246
	Total Members	6,373	5,733	20,842	751	42,573	2,569	21,949	5,052	293,262	236	60,269	22,858	115,667	43,856	641,990
	2013 Massachusetts Population ³	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
	2013 Market Penetration Rate ⁴	2.96%	4.42%	3.77%	4.35%	5.58%	3.61%	4.70%	3.17%	18.89%	2.27%	8.76%	4.55%	15.31%	5.42%	9.59%

¹ Information reported by carriers offering a VISION insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.2," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

² Effective December 8, 2009 AIG Life Insurance Company changed its name to American General Life Insurance Company of Delaware. Effective December 31, 2012, American General Life Insurance Company of Delaware merged into American General Life Insurance Company.

³ 2013 Population Source: U.S. Census Bureau: State and County QuickFacts. Data derived from Population Estimates, American Community Survey, Census of Population and Housing, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits. Last Revised: 08-Jul-2014 06:44:24 EDT

⁴ Total VISION insured preferred provider plan members in each county divided by the 2013 population in each county.

⁵ (The) MEGA Life and Health Insurance Company and Mid-West Life Insurance Company of Tennessee are no longer marketing their vision plans.

⁶ Connecticut General Life Insurance Company is no longer marketing stand-alone Vision PPO products in Massachusetts.