



*The Commonwealth of Massachusetts
Health Policy Commission
Two Boylston Street
Boston, MA 02116*

August 1, 2014

Mr. Larry Renfro
Chief Executive Officer
Optum
11000 Optum Circle
Eden Prairie, MN 55344

Dear Mr. Renfro:

The Health Policy Commission (HPC), in collaboration with the Office of the Attorney General (AGO) and the Center for Health Information and Analysis (CHIA), is required by state law to hold annual public hearings concerning health care cost trends in the Commonwealth. (See the Notice of Public Hearing attached as "Exhibit A.") G.L. c. 6D § 8 requires the HPC to identify a representative sample of health care providers and payers as witnesses for the hearing. In accordance with these provisions, Optum has been identified as a witness and is hereby requested to submit written testimony in response to the questions of the HPC in "Exhibit B" and questions of the AGO in "Exhibit C."

The annual health care cost trends hearing is a public examination into the drivers of health care costs as well as the engagement of experts and witnesses to identify particular challenges and opportunities within the Commonwealth's health care system. For the first time, this year's hearing will focus on the state's performance under the health care cost growth benchmark. Your assistance and active participation in this hearing process will contribute to the on-going public dialogue about how to develop a more affordable, effective, and accountable health care system.

In summary, Optum is required to electronically submit to HPC written testimony, signed under the pains and penalties of perjury, responding to the areas of inquiry identified on the attached "Exhibit B" and "Exhibit C" on or before the close of business on **Monday, September 8, 2014**.

The written testimony should be submitted to HPC-Testimony@state.ma.us. Any and all written testimony will be a public record and will be posted on the HPC's website at www.mass.gov/hpc.

Thank you for your attention to this important matter.

Sincerely,

A handwritten signature in blue ink, appearing to read "David Seltz".

David Seltz
Executive Director

CC: Stuart Altman, Ph.D., Chair, Health Policy Commission
CC: Margret Cooke, Acting Chief, Health Care Division, Office of the Attorney General
CC: Áron Boros, Executive Director, Center for Health Information and Analysis