

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2015 ¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Blue Cross and Blue Shield of Massachusetts, Inc.	15,784	6,184	21,389	1,287	23,856	1,610	9,769	3,896	39,270	622	21,849	19,550	8,771	14,151	187,988
HPHC Insurance Company, Inc. ²	3,566	1,913	3,048	172	6,310	210	686	387	12,596	54	7,122	4,757	3,053	3,202	47,076
United HealthCare Insurance Company ³	3,736	2,825	2,808	674	4,452	670	2,392	1,292	5,822	161	3,044	2,882	1,689	4,157	36,604
Tufts Insurance Company	876	196	717	33	1,765	53	325	134	3,334	8	2,162	1,149	1,180	1,347	13,279
Humana Insurance Company	443	208	844	14	390	40	306	111	507	2	324	619	143	491	4,442
Bankers Life and Casualty Company	322	88	259	14	193	12	198	81	397	20	276	217	58	170	2,305
Fallon Health and Life Assurance Company	44	75	64	2	74	20	327	121	169	0	47	63	14	1,023	2,043
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁴	123	26	31	18	181	13	62	20	245	2	72	84	44	85	1,006
Transamerica Premier Insurance Company ⁵	44	18	15	7	49	3	17	11	66	0	40	14	7	18	309
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	21	7	23	1	43	3	6	6	58	1	32	23	22	10	256
American Republic Insurance Company ⁶	49	30	10	4	12	1	32	25	38	1	17	1	7	2	229
Mutual of Omaha Insurance Company	43	26	10	3	17	1	24	10	42	0	14	17	5	15	227
HNE Insurance Company	0	68	3	0	0	29	60	56	6	0	0	1	2	1	226
Transamerica Life Insurance Company ⁷	14	7	12	4	15	3	18	3	36	2	11	19	7	14	165
Oxford Life Insurance Company	4	1	41	1	13	0	12	4	31	1	13	18	5	6	150
Hartford Life Insurance Company	37	19	11	6	6	3	33	4	5	4	5	6	4	6	149
Mutual of Omaha Move-in Persons ⁸	27	12	4	0	14	2	4	4	30	1	8	16	4	22	148
United American Insurance Company	21	10	3	1	16	3	4	4	26	1	15	22	11	6	143
Constitution Life Insurance Company	6	3	3	0	10	1	1	4	12	0	12	3	2	10	67
Principal Life Insurance Company	10	3	4	0	6	2	3	1	12	0	5	1	1	3	51
Continental Life Insurance Company (new as of 1/1/14)	6	0	4	0	4	1	2	0	12	0	3	8	2	5	47
Union Labor Life Insurance Company	2	0	1	0	5	0	4	0	9	0	7	2	1	4	35
Washington National Insurance Company ⁹	3	2	3	0	3	0	2	1	4	0	2	3	2	4	29
Combined Insurance Company of America	1	3	2	0	4	1	2	1	9	0	0	2	0	4	29
Genworth Life and Annuity Insurance Company (new as of 1/1/14)	1	1	1	0	3	1	0	2	5	0	6	2	1	2	25
CareFirst BlueCross BlueShield ¹⁰	0	2	2	0	4	0	0	1	8	0	4	3	0	1	25
Transamerica Financial Life Insurance Company	2	3	0	0	3	0	0	2	5	0	3	1	2	3	24
Physicians Mutual Insurance Company	2	1	1	0	4	1	0	1	4	0	1	3	0	4	22
Order of United Commercial Travelers of America	0	0	0	0	1	1	1	0	3	3	4	0	1	3	17
American Progressive Life & Health Ins. Co. of NY	3	2	0	1	2	0	0	0	3	0	3	1	0	1	16
Aetna Life Insurance Company ¹¹	2	0	3	0	1	0	1	0	2	0	2	2	0	0	13
Standard Life and Accident Insurance Company	1	0	1	0	2	0	1	0	3	0	2	1	1	0	12
New York Life Insurance Company	1	1	0	1	1	0	1	1	1	1	0	0	1	2	11
Physicians Life Insurance Company	3	0	0	0	1	0	0	0	1	0	1	0	1	0	7
Unicare Life and Health Insurance Company	0	2	1	0	1	0	0	0	1	0	0	1	0	0	6
Globe Life and Accident Insurance Company	0	0	1	1	0	0	1	0	1	1	0	1	0	0	6
Sterling Life Insurance Company	2	0	0	0	0	0	0	0	1	0	1	1	0	0	5
Golden Rule Insurance Company	0	0	0	0	0	0	0	1	2	0	2	0	0	0	5
Pyramid Life Insurance Company	2	1	0	0	0	0	0	0	0	0	0	0	1	0	4
Unified Life Insurance Company ¹²	0	0	0	0	0	0	0	1	1	0	1	0	0	0	3
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	1	0	0	2
21st Century Premier Insurance Company ¹³	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
BCS Insurance Company	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
National Benefit Life Insurance Company	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Union Fidelity Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Medicare Supplement Policyholders	25,202	11,737	29,320	2,244	37,461	2,684	14,295	6,185	62,778	885	35,111	29,494	15,042	24,772	297,210
Number of Medicare Eligibles ¹⁴	69,785	32,444	112,489	4,286	145,736	16,316	95,174	29,911	252,736	1,737	121,996	99,397	101,879	143,370	1,227,256
% of Medicare Eligibles	36%	36%	26%	52%	26%	16%	15%	21%	25%	51%	29%	30%	15%	17%	24%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

³ The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

⁴ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Cmpanies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc., Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virgina, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Cmpanies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compcare Health Services insurance Corporation.

⁵ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

⁶ Formerly known as Bankers Multiple Line Insurance Company.

⁷ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government Personnel Mutual Life Insurance Company, Gerber Life Insurance Company, and Omaha Insurance Company.

⁹ Formerly known as Pioneer Life Insurance Company.

¹⁰ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

¹¹ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

¹² Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010.

¹³ Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services as of December 2015.